

# SPECIFICATIONS

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## ROCK SALT

Bid No. 24-034SWOP4G

# SOUTHWEST OHIO PURCHASERS FOR GOVERNMENT

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Company Name: American Rock Salt Co., LLC

Contact Person: Jamie A. McClain

Address: PO Box 190

City, State, & Zip: Mt. Morris, NY 14510

Phone No: (888) 762-7258 /Fax No: (585) 243-7676

**\*\*\*Bid Opening time/Date: 10:00 A.M. local (Dayton OH) time on  
June 21, 2024\*\*\***

## LEGAL NOTICE NO. 24-034SWOP4G

Electronic bids will be received by the City of Dayton OH (City), on behalf of the participating member entities of Southwest Ohio Purchasers for Government (SWOP4G). Bids will be received by the City of Dayton OH, Division of Procurement, no later than 10:00 A.M. local Dayton OH time on June 21, 2024 **via email only** to: [bids@daytonohio.gov](mailto:bids@daytonohio.gov) with Subject: 24-034SWOP4G Rock Salt Bid. All bids shall be submitted via PDF format. Paper bids will not be accepted.

Bid opening will take place via Zoom at the following information:

Join Zoom Meeting

<https://us02web.zoom.us/j/82864297052?pwd=MDIKajhzUWUrQ1MydHc0all5eWovZz09>

Meeting ID: 828 6429 7052

Passcode: 635005

One tap mobile

+16469313860,,82864297052#,,,,\*635005# US

+19294362866,,82864297052#,,,,\*635005# US (New York)

Dial by your location

+1 312 626 6799 US (Chicago)

+1 929 436 2866 US (New York)

+1 301 715 8592 US (Washington DC)

+1 346 248 7799 US (Houston)

+1 669 900 6833 US (San Jose)

+1 253 215 8782 US (Tacoma)

Find your local number: <https://us02web.zoom.us/j/kduGeoDo31>

The City's email system has a maximum capacity of 20 megabytes for incoming messages, which includes the e-mail and any attachments. Should your organization's bid document exceed this limit, your company will need to submit the bid in multiple email documents. Should the bid be submitted in multiple parts, please clearly designate in the email "Subject line", the IFB number followed by Part 1", 'Part 2', and so forth. For example, IFB No. 24-034SWOP4G Part 1, IFB No. 24-034SWOP4G Part 2, etc.

### ROCK SALT

A certified check from a solvent bank, drawn and made payable to the City of Dayton OH, or a bid bond issued by a surety company licensed to do business in Ohio, in a sum not less than 5% of the total amount of the bid based on estimated tonnage for all entities, as surety for the execution of the contract, shall be mailed directly to the City of Dayton, Division of Procurement. All bidders' checks will be returned upon the execution and securing of a contract.

The successful bidder(s) will be required to execute the contract and to provide a 100% performance bond within ten (10) days after the award of the contract if so requested by the individual entities. In case the bidder neglects to so execute the contract, the check or bond, accompanying the bid shall be forfeited to the City of Dayton OH, not as a penalty, but as liquidated damages.

Detailed specifications, bid forms and instructions to vendors may be obtained on the City of Dayton OH's website <https://www.daytonohio.gov/bids.aspx>, the SWOP4G website <http://swop4g.org/> or by contacting the City of Dayton OH Division of Procurement:

Maria Cabonce  
Buyer  
City of Dayton OH  
101 W. Third St. Room 514  
Dayton OH 45402  
937-333-4003 or [maria.cabonce@daytonohio.gov](mailto:maria.cabonce@daytonohio.gov)

Publish: May 28, 2024

### **INFORMATION TO VENDORS**

The intent of this bid is to establish a firm price agreement for the purchase of rock salt for the City of Dayton OH and the participating member entities of SWOP4G. SWOP4G is interested in pursuing a contract commencing on August 1, 2024 through July 31, 2025, with an option to renew for 12 months, effective from August 1, 2025 through July 31, 2026. Renewal is not mandatory, but if desired it is an available option to consider.

The City of Dayton OH's Division of Procurement has agreed to advertise and solicit bids for the purchase of rock salt to obtain the best possible price for all participants. The bid calls for delivered prices for the salt from origin to the individual entities. **Note:** All bid prices shall include, but not limited to, delivery fees, fuel surcharges, and administrative charges and these charges must be included in the cost per ton.

The quantities listed on the attached sheets **are estimated amounts** for each Entity. **Actual deliveries may vary, depending on the specific needs of each entity.** The successful vendor must ensure availability of the minimum quantities specified for each entity, and must fulfill the quantity requirements stipulated for each entity throughout the contract period. **THE BIDDER SHALL NOT SET ANY MINIMUM QUANTITIES OR RECEIVING DATES. This is a MORE OR LESS bid only.** Delivery and invoicing addresses for each Entity are included in this bid document.

Each Entity will issue a purchase order or letter of intent committing their estimated portion of this request for rock salt. These are estimates only and bid will be provided as a MORE OR LESS with NO minimum purchase requirements.

All electronic bids must be delivered to the City of Dayton OH Division of Procurement no later than time and dated specified in the bid request (**10:00 A.M. local (Dayton OH) time on June 21, 2024**). No bid may be withdrawn after it has been deposited with the Purchasing Agent of the City of Dayton OH after the due date and time has passed. Any bids that are received after bid opening deadline will not be considered.

Bid forms and specifications may be secured on the City of Dayton OH's website <https://www.daytonohio.gov/bids.aspx>, the SWOP4G website <http://swop4g.org/>, or by contacting the City of Dayton OH Division of Procurement.

All bids must be made on the forms provided and must be in conformity with this notice. All bids containing quotes that were not requested or do not conform to the requirements outlined in this notice, may be considered invalid and subject to rejection. The City of Dayton and SWOP4G reserve the right to reject any and all bids. Formalities may be waived at the discretion of the organizations.

All bids will be opened via Zoom as described above and will post on SWOP4G's website.

A certified check or bid bond on a solvent bank, drawn and made payable to the City of Dayton OH, or a bid bond by a surety company licensed to do business in Ohio, in a sum not less than 5% of the total amount of the bid based on estimated tonnage for all entities, as surety for the execution of the contract, shall accompany each bid. The checks and/or bid bonds of all bidders will be returned upon the end of the price agreement period(s).

Failure of vendor to furnish material complying with the specifications called for in this invitation to bid, or to comply with the terms of this invitation, may be justification to purchase the materials in the open market and/or to cancel the contract or applicable portions thereof, and award the portions canceled to another supplier. In the event either of the above procedures must be resorted to, the vendor shall be required to reimburse those participating entities for any expense incurred in excess of the contract price.

THE CITY OF DAYTON OH DOES NOT DISCRIMINATE ON THE BASIS OF RACE, COLOR, NATIONAL ORIGIN, SEX, RELIGION, AGE AND HANDICAPPED STATUS IN EMPLOYMENT OR THE PROVISION OF SERVICES.

### **GENERAL CONDITIONS**

1. The City of Dayton OH and SWOP4G Entities reserve the right to reject any or all bids, to waive any irregularities in a bid, or to accept the bid or bids which in the judgment of proper officials, is to the best interest of their Entity. Each Entity reserves the right to accept a part or parts of a bid unless otherwise restricted in the bid. Paper, telephone or faxed bids will not be accepted. In case of error in extending the total amount of the bid, the unit prices then will govern.
2. Title and risk of loss to, and with respect to the items, shall remain in the Vendor's name until the items in a completed state have been delivered to and accepted by the Entity at the location specified on their purchase order. Items which are to be shipped shall be shipped F.O.B. destination unless otherwise specified by the Entity. A packing slip must accompany each such shipment and if a shipment is to a consignee or an agent of the Entity, a copy of the packing slip shall be forwarded concurrently to the Entity. If no such packing slip is sent, the count or weight by the Entity or its agent or consignee is agreed to be final and binding on the Vendor with respect to such shipment.
3. In case of default by the bidder or contractor, the City of Dayton OH and/or SWOP4G Entities may procure the articles or services from other sources and hold the bidder or contractor responsible for any excess cost occasioned thereby.
4. Prices should be stated in units of amounts specified.
5. Unless otherwise stated by the bidder, quoted prices will be presumed to include all costs associated with delivery to the designated destination, including charges for packing, crating, containers, etc., and must be in strict accordance to the specifications provided.
6. Wherever a reference is made in the specification or in describing the material, supplies or services required, of a particular trade name, manufacturers' catalog or model number, the bidder, if awarded a contract, will be required to furnish the particular item referred to in strict accordance with the specifications or description unless a departure or substitution is clearly noted and described in the bid by the bidder.
7. The bidder, if awarded an order or contract, agrees to protect, defend and save harmless the City and/or SWOP4G Entities against any demand for payment for use of any patented material, process, article or

device, that may enter into the manufacture, construction, or form a part of the work covered by either order or contract; and he further agrees to indemnify and save harmless the City and/or SWOP4G Entities from suits or actions of every nature and description brought against it for, or on account of any injuries or damages received or sustained by any party or parties, by or from any of the acts of the contractor, his servants, or agents.

8. Samples, if requested, must be furnished free of expense prior to the opening of bids and, if not destroyed, will, upon request, be returned at the bidder's expense.

### **INSTRUCTIONS TO BIDDERS**

1. Each bid shall be signed by a duly authorized representative that can bind said company. Bids by partnerships must be signed with the partnership name by one of the members of the partnership, or by an authorized representative, followed by the signature and title of the person signing. Bids by corporations must be signed with the name of the corporation, followed by the signature of a person authorized to bind it in this matter.
2. Bids, to receive consideration, must be received prior to the specified time/date of closing as designated in the bid document.
3. Electronic bids, with bid number and bidder name, must be submitted via email.
4. If multiple bids are submitted by one company, each bid shall be submitted in a separate email and shall be designated by an Option number, i.e., Option #1, Option #2, etc.
5. Bids having any erasures or corrections shall include explanation with signature of authorized representative. Any non-explained erasures or corrections may result in bid being rejected.
6. Bidders may submit bids on any one or group of items, provided, however, that the unit price is shown as requested.
7. References in the specification or in describing the material, supplies or services required, of a particular trade name, manufacturers' catalog or model number are made for descriptive purposes to guide the bidder in interpreting the type of material or supplies or nature of the work desired.

General Conditions, paragraph six (6), shall be strictly adhered to, no exception can be taken.

8. Bids shall be emailed to [bids@daytonohio.gov](mailto:bids@daytonohio.gov) with Subject: Rock Salt Bid no. 24-034SWOP4G.

**SOUTHWEST OHIO PURCHASERS FOR GOVERNMENT (SWOP4G)  
ROCK SALT**

**GENERAL SPECIFICATIONS**

**1.0 SCOPE**

The purpose of this bid is to establish firm pricing for Rock Salt (Sodium Chloride) for participating members of SWOP4G for winter seasons 2024-2025 and 2025-2026.

**2.0 PRICE AGREEMENT**

Bid price shall remain firm during the term of the contract(s).

**Note:** All bid prices shall include, but not be limited to, delivery fees, fuel surcharges and administrative charges, and these charges must be included in the cost per ton.

**3.0 PERFORMANCE BOND**

Each individual Entity may, at its discretion, require a 100% performance bond for the total tonnage required by that Entity. The cost of the performance bond will be added to the price of the salt and will be considered in the award determination. The cost of the performance bond must be listed on the bid page.

**4.0 DELIVERY**

The material shall be delivered as required to the participating Entities at the addresses listed on the attached listing of delivery and invoicing addresses.

A blanket purchase order or contract or letter of intent will be issued by each Entity. Releases will be made off these blanket purchase orders, contract or letters as required.

Vendor will be required to start delivery to storage facility within 48 hours of initial order and have entire order delivered within 96 hours. Delivery must be made between the hours of 8:00 a.m. and 3:30 p.m., Monday through Friday. Delivery at other times will be allowed only with prior approval of the authorizing Entity.

Delivery shall be sent directly to each Entity. Delivery addresses are on the attached listing.

Note: Delivery addresses may be subject to change by individual Entity.

**5.0 CONTRACT PERIOD**

SWOP4G is interested in pursuing a contract commencing on August 1, 2024 through July 31, 2025, with an option to renew for 12 months, effective from August 1, 2025 through July 31, 2026. Renewal is not mandatory, but if desired it is an available option to consider.

**6.0 INVOICING**

Invoices shall be sent directly to each Entity. Entity addresses are on the attached listing.

Note: Invoicing addresses may be subject to change by individual Entity if so needed. **7.0 AWARD**

Prices should be bid in the units requested. The City of Dayton OH and SWOP4G reserve the right to reject any or all bids. A representative of SWOP4G reserves the right to determine what is or is not in the best interests of the entities.

## 8.0 AWARDING CRITERIA

In making an award, each participating Entity will evaluate the bids received and will issue its own purchase order or letter of intent based upon the lowest and best bid to that Entity. Consideration will also be given to the factors listed below, as well as other factors, which are considered pertinent.

- 1) Past experience of municipalities with the vendors.
- 2) Total delivered net price.
- 3) Delivery time.
- 4) Compliance with specifications.
- 5) Salt availability and stockpile capacity.
- 6) Domestic salt vs. Off-shore salt

## 9.0 BIDDER QUALIFICATIONS

Bidder must include with the bid a statement detailing how long the company has been in the business of supplying highway rock salt to public entities. References may be required during the evaluation process. Bidders may be requested to provide a listing of public accounts where a minimum of 1,000 tons of highway rock salt was delivered.

## 10.0 REQUIREMENTS AND DATA

Estimates are for a twelve (12) month period(s) and are on a "**more or less**" basis. **Actual orders may be more or less than estimated.** Estimates indicated will be used solely for the purpose of making a tabulation of bids.

Domestic salt is preferred. If foreign salt is to be supplied by the vendor, it must be clearly identified in the bid document, and will be taken into consideration when evaluating bids. All foreign salt shall meet the same requirements as that of domestic salt.

Bids will be accepted for delivery to individual entities only. Bids will not be accepted for a total tonnage to be supplied to the entire organization.

## 11.0 DEFAULT STATUS

Any Entity that has placed a vendor in default with the Entity will not be required to place an order with that vendor until the default status has been lifted.

## 12.0 ADDITIONAL PARTICIPATION

Other SWOP4G entities may wish to participate in this bid. Please indicate, in the area designated on pricing page, if this additional participation will be permitted.

### 13.0 SUBMISSION OF BIDS

All bids must be received via email in the City of Dayton OH Division of Procurement's email, [bids@daytonohio.gov](mailto:bids@daytonohio.gov), no later than 10:00 A.M. local (Dayton OH) time, on June 21, 2024. Email subjects must be clearly marked, "Rock Salt Bid No. 24-034SWOP4G".

### 14.0 CONTACT PERSON(S)

Please provide name, telephone number and email address of contact person for bid and for order(s) in the area designated on pricing page.

### \*\*15.0 AFLCMC/PZIO, Wright Patterson AFB, Ohio (Entity No. 82)

Wright-Patterson AFB (WPAFB) is not subject to any SWOP4G bylaws, specifications, rules, regulations or state law associated with the procurement salt. Wright-Patterson AFB (WPAFB) is submitting its proposed salt needs for informational purposes only and is not obligated to purchase any salt. Should WPAFB determine that it intends to purchase salt, it may do so, with no obligation to use the bid pricing submitted to the SWOP4G. Any purchase made by WPAFB is governed exclusive by Federal laws and regulations to include, but not limited to, the Federal Acquisition Regulation and its supplements.

WPAFB's purchase of salt is subject to the provisions of the Anti-Deficiency Act, 31 U.S.C. 1341. WPAFB's inclusion of its salt needs shall not be interpreted to require WPAFB to commit, obligate, appropriate or spend funds or support in violation of the Anti-Deficiency Act and other applicable laws respecting federal funding. WPAFB's participation with the SWOP4G is strictly subject to budget limitations and availability of funds.

Invoicing for WPAFB purchases shall be accomplished through the Wide Area Work Flow system as prescribed in DFARS 252.232-7006 WIDE AREA WORKFLOW PAYMENT INSTRUCTIONS (MAY 2013).

All WPAFB deliveries shall be made by regular dump trucks.

### 16.0 ADDITIONAL INFORMATION

Additional information concerning this bid package may be obtained by contacting Maria Cabonce, Buyer, City of Dayton OH, 937-333-4003, or by e-mail at [maria.cabonce@daytonohio.gov](mailto:maria.cabonce@daytonohio.gov).

Bidder may have to register to do business with each governmental agency as may be required.



**TECHNICAL SPECIFICATIONS**  
**SECTION A: SODIUM CHLORIDE (ROCK SALT)**

All trucks and stockpiles other than mine location, shall be adequately covered to assure that the sodium chloride will be delivered in a free flowing, usable condition.

Bidders shall list below the location of all mines from which rock salt will be taken to fulfill this contract:

Hampton Corners, NY

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Bidder shall also list below the working capacity of each stockpile to be used:

Columbus, OH 120,000 Tons

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The City of Dayton OH and participating entities reserve the right to spot check truck and/or trailer loads at point of delivery, for weight confirmation to that shown on weight slip or invoice (including tare weight if deemed advisable). Upon direction by authorized personnel, truck shall proceed to the nearest independent scale for such weight determination.

Salt containing free water, foreign matter, or lumps will be rejected at point of delivery. Salt must be "Free-Flowing," be in such graduation to be blown, and shall meet Ohio State Highway Department Specifications, Section 712.03. Sufficient non-caking additive shall be incorporated in the delivered material in order to prevent caking under normal outdoor storage conditions.

Where there is evidence of moisture in excess of 2.00%, a composite sample of salt shall be taken from the truck and tested for moisture content.

Sodium Chloride shall be of fresh stock. Reclaimed salt will not be accepted. Grade shall be "Course Crystal" as required. Screening shall conform to the following size requirements:

<u>U.S. Screen Size</u>		<u>"CC" Scale</u>
3/8"	% Passing	100
#4	% Passing	70 Max
#8	% Passing	20 Max.
#12	% Passing	5 Max.

Tests of rock salt delivered under the contract may be made from time to time and any which does not conform to the specifications will be returned to the contractor at his expense. If the vendor cannot supply salt meeting these specifications in a reasonable period of time, the Entity will purchase the salt elsewhere on the open market and charge the vendor in non-compliance for the difference in price.

Salt shall be delivered as needed in motor transport loads. All salt deliveries shall be made as agreed upon by each Entity with the successful vendor. Salt shall not be unloaded on the ground or outside of a salt shed without specific permission. Twenty-four (24) hour notice of delivery must be made to dispatcher or contact person at telephone number listed on attached listing.

All deliveries of sodium chloride shall include:

- 1) Adequate equipment to stock salt, such as conveyor, blower, piler, slinger, etc., as needed for the particular installations utilized at the delivery destination.
- 2) If the type of unloader or the maximum height to be unloaded is unknown it will be the responsibility of the vendor to contact those participating for the information.

A deduction equal to that assessed when unloading equipment is used will be deducted from invoice when said equipment is requested by the Entity, but not used in the placement of sodium chloride.

Vendors will be responsible for any damage caused to equipment due to foreign materials in the salt. Vendors will also be responsible for any damage to salt storage building resulting from the improper piling of salt, and or caked salt (including equipment and labor costs).

**ROCK SALT BID NO. 24-034SWOP4G FORM**  
**VENDOR INFORMATION**

Company Name: American Rock Salt Co., LLC

Address: PO Box 190

City State & Zip Code: Mt. Morris, NY 14510

Telephone No. (888) 762-7258 Fax No. (585) 243-7676

Contact Person for Bid: Name: Jamie A. McClain Phone No.: (585) 991-6817

Email Address: jamie.mcclain@americanrocksalt.com

Contact Person for Orders: Name: Customer Service Phone No.: (888) 762-7258

Email Address: customerservice@americanrocksalt.com

How long the company has been in the business of supplying rock salt to public entities 27 years

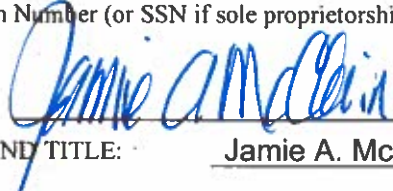
Details \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Federal Identification Number (or SSN if sole proprietorship): 16-1516458

SIGNATURE:



PRINTED NAME AND TITLE: Jamie A. McClain - Marketing Manager

By signing this page, you state that you are an authorized representative, and have reviewed and are presenting this proposal on behalf of your business Entity. Please continue completing this exhibit on the next page.

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**Additional Participation:**

Other SWOP4G entities may wish to participate in this bid. Please indicate if this participation will be permitted.

Yes \_\_\_\_\_ No X If "yes", SWOP4G must review and give approval to additional governmental agencies.

How would rock salt pricing be determined for governmental agencies not listed in this bid? \_\_\_\_\_

\_\_\_\_\_

Piling Charge per Ton (all locations) for 2024-2025 \$ No Bid

Piling Charge per Ton (all locations) for 2025-2026 \$ No Bid

Performance Bond: Cost per \$1,000 \$ 15.00 / per \$1,000

Terms: Net 30 days Date: June 18, 2024

**ROCK SALT BID NO. 24-034SWOP4G**

**REFERENCES**

Name of Bidding Company: American Rock Salt Co., LLC

**Please provide the company name, address, contact person, telephone number and email address of three (3) references previously serviced by your Company that will be able to speak to your material quality and customer service standards for the materials described in Bid 24-034SWOP4G.**

Company Name: Ohio Department of Transportation

Address: 1980 West Broad St. - Columbus, OH 43223

Contact Person: Todd VanKirk

Telephone Number: (614) 466-3209

Email Address: Todd.VanKirk@dot.ohio.gov

Company Name: Pennsylvania Department of General Services

Address: 555 Walnut St. 6th Floor - Harrisburg, PA 17101

Contact Person: John Jones

Telephone Number: (717) 346-3848

Email Address: jotjones@pa.gov

Company Name: NYS OGS – Office of General Services

Address: Corning Tower, Empire State Plaza - Albany, NY 12242

Contact Person: Jamison Ott/Brandy Alden

Telephone Number: (518) 473-2663 / (518) 408-1140

Email Address: ogs.sm.sst\_roadsalt@ogs.ny.gov

# Business Income Tax Questionnaire

The following information is required to determine your City of Dayton, Ohio income tax liability, if any, and to set up your account if required.

### Type of Tax Filing: (check all that apply)

- 1.  Employee Withholding FEIN # \_\_\_\_\_
- 2.  Corporate Earnings FEIN # \_\_\_\_\_
- 3.  Individual Ownership Earnings SSN # \_\_\_\_\_
- 4.  Partnership Earnings FEIN # 16-1516458

Company Name American Rock Salt Co., LLC Phone # (888) 762-7258

Mailing Address PO Box 190 City Mt. Morris St NY Zip 14510

Local Business Address 3846 Retsof Rd. City Retsof St NY Zip 14539

Check the jurisdictions that we administer that you operate in:

- Dayton City Limits  Dayton Wright Brothers Airport  Dayton International Airport  NONE

Date Business Started in Our Taxing Jurisdiction 2002

Your Accounting Period? Calendar Year \_\_\_\_\_ or Fiscal Year ending on September 30

### Withholding Information \*Quarterly Withholding cannot exceed \$600.00

■ Do you have employees? Yes  or No  Date First Employee Started Working in Our Jurisdiction \_\_\_\_\_

■ Do you submit withholdings QUARTERLY\* or MONTHLY? N/A

■ Is this a courtesy withholding for your employees who are residents of the above cities only? Yes  or No

Do you rent or sublease property or space in the Dayton jurisdiction to another business or individual? Yes  No

If so list Names, Addresses, and Tax ID below. If Yes, do they have employees working at that location? Yes  No

Do you use Subcontractors? Yes  No  If so list Names, Addresses, and FEIN or Social Security Numbers below.

If you have filed returns with our office before, show Name and Tax ID #s used, and for what tax years you filed.  
N/A

Full name of Owner of Company \_\_\_\_\_

If this is a change of ownership, please provide the date of change, the name, address, and phone number of former owner  
None

If you are not liable to pay taxes in our jurisdiction, please explain why.  
N/A

Signature Jamie A. McClain Title Marketing Manager Date June 18, 2024

Thank you for your cooperation in this request. For more tax information is available at [www.daytonohio.gov](http://www.daytonohio.gov)

Please return by MAIL or by FAX to: City of Dayton, Division of Revenue & Taxation, 101 West 3rd Street, P.O. Box 2806, Dayton, Ohio 45401  
(937) 333-3500 ~ Fax (937) 333-4280

CS-25c

**AMERICAN ROCKSALT COMPANY LLC**

**Authorization to Execute Bids**

One of the following representatives (the "Authorized Representative") of American Rock Salt Company LLC, a New York limited liability company (the "Company"):

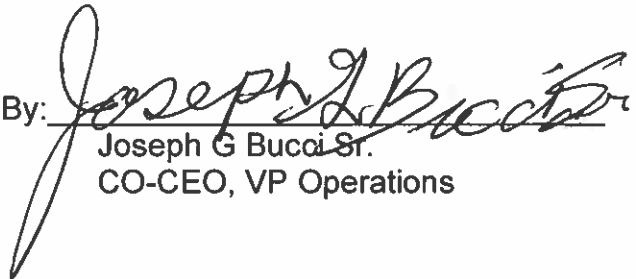
Jamie A. McClain  
Mark Assini

Marketing Manager  
Chief Administrative Officer

Is hereby authorized to execute and deliver, in the name and on behalf of the company, any contract or bid, including any amendment thereto, with respect to the sale of salt by the Company, in all such form and containing such terms and conditions as any Authorized Representative shall approve, such approval to be conclusively evidenced by the execution thereof by an Authorized Representative.

IN WITNESS WHEREOF, the company has caused this Authorization to be executed by its duly authorized manager, on March 31, 2024.

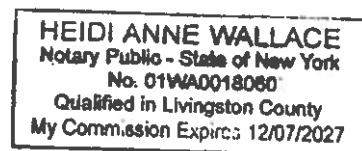
AMERICAN ROCK SALT COMPANY LLC

By:   
Joseph G Bucci Sr.  
CO-CEO, VP Operations

State of New York)  
County of Livingston) ss.:

On this 31st day of March, 2024, before me personally came JOSEPH G BUCCI Sr., to me known, who being by me duly sworn, did depose and say that he is CO-CEO, VP Operations of American Rock Salt Company LLC, the limited liability company described in and which executed this Authorization.

  
Notary Public



Rock Salt Delivery and Invoicing Addresses for Seasons 2024-2025 and 2025-2026

Item No.	Entity	Contact Name	Contact number	Email Address	Delivery Address	Invoicing Address
1	Baavva Township	Cody Smith	513-918-7293	<a href="mailto:csmith@baavvatownship.org">csmith@baavvatownship.org</a>	2401 Old State Route 32, Batavia, OH 45103	1535 Clough Pike, Batavia, OH 45103
2	Bath Township	Brad Moore	937-266-1233	<a href="mailto:bmoore@bath.org">bmoore@bath.org</a>	1006 Yellow Springs-Fairfield Rd., Fairborn, OH 45324	1006 Yellow Springs-Fairfield Rd., Fairborn, OH 45324
3	Beavercreek Township	John Schroeder	937-429-3672	<a href="mailto:jschroeder@beavercreektownship.org">jschroeder@beavercreektownship.org</a>	1981 Dayton-Xenia Rd., Beavercreek, OH 45434	851 Orchard Lane, Beavercreek, OH 45434
4	Beavercreek, City of	Joey Shope	937-538-5540	<a href="mailto:jshope@beavercreekohio.gov">jshope@beavercreekohio.gov</a>	2260 Dayton-Xenia Rd., Beavercreek, OH 45434	789 Orchard Lane, Beavercreek, OH 45434
5	Bellbrook, City of	Ryan Pasley	937-848-8415	<a href="mailto:rpasley@cityofbellbrook.org">rpasley@cityofbellbrook.org</a>	29 N. West St., Bellbrook, OH 45305	29 N. West St., Bellbrook, OH 45305
6	Bexley, City of	Braundon Hook	614-559-4227	<a href="mailto:bhook@bexley.org">bhook@bexley.org</a>	2777 Delmar Dr., Bexley, OH 43209	2777 Delmar Dr., Bexley, OH 43209 (service@bexley.org)
7	Blendon Township	Matt Newman	614-882-2673	<a href="mailto:mnewman@blendontwp.org">mnewman@blendontwp.org</a>	6360 Hempstead Rd., Westerville, OH 43081	6360 Hempstead Rd., Westerville, OH 43081
8	Blue Ash, City of	Josh DeHart	513-678-8836	<a href="mailto:jdehart@blueash.com">jdehart@blueash.com</a>	6131 Interstate Ctr Blue Ash, OH 45242	6131 Interstate Ctr Blue Ash, OH 45242
9	Brookville, City of	Joe Hamiel	937-356-9140	<a href="mailto:jhamiel@brookvilleohio.com">jhamiel@brookvilleohio.com</a>	700 Arlington Rd., Brookville, OH 45309	301 Sycamore St., P O Box 10, Brookville, OH 45309
10	Butler Township	Jeff Barnett	937-510-5684	<a href="mailto:jbarnett@butlertownship.com">jbarnett@butlertownship.com</a>	3710 W. National Rd., Dayton, OH	3710 W. National Rd., Dayton, OH
11	Cassascreek Township	Chuck Parks	937-313-6743	<a href="mailto:cparks@casascreek.com">cparks@casascreek.com</a>	2034 E. Springvalley Paintersville Rd., Xenia, OH 45385	2034 E. Springvalley Paintersville Rd., Xenia, OH 45385
12	Cardington, Village of	Debra K Fry	419-864-7607	<a href="mailto:dfry@villageofcardington.org">dfry@villageofcardington.org</a>	120 E. Williams St., Cardington, OH 43315	P.O. Box 10, Cardington, OH 43315
13	Cedarville, Village of	James Kennedy	937-371-6151	<a href="mailto:jkennedy@villageofcedarville.com">jkennedy@villageofcedarville.com</a>	301 Palmer Dr., Cedarville, OH 45314	P.O. Box 51, Cedarville, OH 45314
14	Central Ohio Transit Authority	Beth Creemans	614-452-5632	<a href="mailto:bcreemans@cta.com">bcreemans@cta.com</a>	1325 Essex Ave., Columbus, OH 43201	33 N. High St. Columbus OH 43215 (creemansb@cta.com)
15	Clayton, City of	Randy Sanders	937-474-2795	<a href="mailto:rsanders@claytonohio.us">rsanders@claytonohio.us</a>	200 Woolery Lane, Dayton, OH 45415	6996 Toywood Rd., Englewood, OH 45322
16	Clermont County Engineer's Office	Todd Stone	513-732-8090	<a href="mailto:tstone@clermontcountys.gov">tstone@clermontcountys.gov</a>	1 Batavia Barn-4009 Flager Rd., Batavia, OH 45103 2. Buchanan House Barn 2460 State Rt. 743, Moscow, OH 45153	2381 Clermont Center Drive, Batavia, OH 45103
17	Clinton Township	Dave Medley	614-905-1360	<a href="mailto:dmedley@clintontownship.org">dmedley@clintontownship.org</a>	3820 Cleveland Ave., Columbus, OH 43224	3820 Cleveland Ave., Columbus, OH 43224
18	Concord Township	Nathan Wilgus	740-816-1164	<a href="mailto:nwilgus@concordtwp.org">nwilgus@concordtwp.org</a>	7860 Dublin Rd., Delaware, OH 43015	6385 Home Rd., Delaware, OH 43015
19	Dayton Public Schools	Robert Hunter	937-604-6624	<a href="mailto:rhunter@daytonpublicschools.com">rhunter@daytonpublicschools.com</a>	2003 N. James H. McGhee Blvd., Dayton, OH 45417	136 S. Ludlow St. Dayton, OH 45402
20	Dayton, City of	Brian Dahm	937-333-8809	<a href="mailto:brian.dahm@daytonohio.gov">brian.dahm@daytonohio.gov</a>	911 E. Monument Ave., Dayton OH 40402	911 E. Monument Ave., Dayton OH 40402
21	Dublin, City of	John A. Balyak	614-207-2593	<a href="mailto:jbalyak@dublinohio.us">jbalyak@dublinohio.us</a>	6351 Sher Rings Rd., Dublin, OH 43016	6555 Sher Rings Rd., Dublin, OH 43016
22	Englewood, City of	Tim Studebaker	937-836-5106 x401	<a href="mailto:tstudebaker@englewoodohio.us">tstudebaker@englewoodohio.us</a>	1111 Union Rd., Englewood, OH 45315	333 W National Rd., Englewood, OH 45322
23	Evendale, Village of	Paula Schababerte	513-563-4338	<a href="mailto:pschababerte@villageofevendaleohio.us">pschababerte@villageofevendaleohio.us</a>	2792 Glendale Millford Rd., Cincinnati, OH 45241	10500 Reading Road, Cincinnati, OH
24	Fairborn, City of	Buck Smith	937-797-7020	<a href="mailto:buck.smith@fairbornohio.gov">buck.smith@fairbornohio.gov</a>	59 Erie Ave., Fairborn, OH 45324	44 W. Hebble Ave., Fairborn, OH 45324
25	Farmersville, Village of	Derek Shell	937-696-2020	<a href="mailto:dshell@villageoffarmersville.us">dshell@villageoffarmersville.us</a>	44 Maple St., Farmersville, OH 45325	117 E. Walnut St., Farmersville, OH 45325
26	Gahanna, City of	Kyle Allen	614-342-4425	<a href="mailto:kyle.allen@cityofgahanna.gov">kyle.allen@cityofgahanna.gov</a>	152 Oklahoma Ave, Gahanna, OH 43230	200 S Hamilton Rd. Gahanna, OH 43230
27	Genoa Township	Lauren	Fitzpatrick	<a href="mailto:lfitzpatrick@genoatwp.com">lfitzpatrick@genoatwp.com</a>	7049 Big Walnut Rd., Galena, OH 43021	Genoa Township Maintenance Dept. 7049 Big Walnut Rd., Galena, OH 43021
28	Germanatown, City of	Jonathan Moore	937-855-7255	<a href="mailto:jmoore@germantownohio.us">jmoore@germantownohio.us</a>	148 S. Water St., Germanatown, OH 45327	I N. Plum St., Germanatown, OH 45327
29	German Township	Jeremy Holbrook	937-855-7881	<a href="mailto:jholbrook@web.rr.com">jholbrook@web.rr.com</a>	12102 St. Rt. 725, Germanatown, OH 45327	12102 St. Rt. 725, Germanatown, OH 45327
30	Gilead Township	Bill Arnold	419-210-4011	<a href="mailto:billarnold@centurylink.net">billarnold@centurylink.net</a>	151 South Street, Mt. Gilead, OH 43338	151 South Street, Mt. Gilead, OH 43338
31	Glendale, Village of	Tom Alderfer	513-678-0207	<a href="mailto:talderfer@villageofglendale.org">talderfer@villageofglendale.org</a>	528 E. Sabron Rd., Glendale, OH 45246	30 Village Square, Glendale, OH 45246
32	Goshen Township	Chad Meadows	513-722-3400	<a href="mailto:chad.meadows@gooshenohio.gov">chad.meadows@gooshenohio.gov</a>	6759 Wood St., Goshen, OH 45122	6757 Goshen Rd., Goshen, OH 45122
33	Grandview Heights, City of	Marcus Benson	614-888-4728	<a href="mailto:mrbenson@grandviewheights.gov">mrbenson@grandviewheights.gov</a>	1260 McKinley Ave., Columbus, OH 43222	1260 McKinley Ave., Columbus, OH 43222
34	Greene County Engineer	Eric Miller	937-562-7510	<a href="mailto:eric.miller@greencountys.gov">eric.miller@greencountys.gov</a>	615 Dayton Xenia Road, Xenia Ohio 45385	615 Dayton Xenia Road, Xenia Ohio 45385
35	Hamilton, City of	Craig Koger	513-785-7584	<a href="mailto:craig.koger@cityofhamiltonohio.us">craig.koger@cityofhamiltonohio.us</a>	2210 S. Erie Blvd., Hamilton, OH 45011	2210 S. Erie Blvd., Hamilton, OH 45011
36	Harlem Township	Jason Andruzic	740-272-3983	<a href="mailto:jandruzic@harlemtwp.com">jandruzic@harlemtwp.com</a>	3784 Rich St., Galena, OH 43021	3883 S. St. Rt. 605, Galena, OH 43021
37	Harrison Township	Craig Brooks	937-274-6871	<a href="mailto:cbrooks@harristownship.org">cbrooks@harristownship.org</a>	2409 Rector Ave Dayton Ohio 45414	2409 Rector Ave Dayton Ohio 45414
38	Hilliard, City of	Dave Judson	614-334-2586	<a href="mailto:djudson@hilliardohio.gov">djudson@hilliardohio.gov</a>	3800 Municipal Way, Hilliard, Ohio 43026	3800 Municipal Way, Hilliard, Ohio 43026
39	Huber Heights, City of	Michael Gray	937-233-1562	<a href="mailto:mgray@huberohio.gov">mgray@huberohio.gov</a>	7020 Brandt Pike, Huber Heights, OH	7020 Brandt Pike, Huber Heights, OH
40	Indian Hill, Village of	David Yeager	513-623-2722	<a href="mailto:dyeager@indianhill.gov">dyeager@indianhill.gov</a>	7100 Glendale Millford Road, Milford, OH 45150	6525 Drake Road, Cincinnati, OH 45243

41	Jackson Township	Doug Pohl	937-824-0139	<a href="mailto:dpohl@njppco.org">dpohl@njppco.org</a>	316 W. Walnut St., Farmersville, OH 45325	49 E. Walnut St., Farmersville, OH 45325
42	Jamestown, Village of	Gordy Sargent	937-675-5311	<a href="mailto:jamestown.village@comcast.net">jamestown.village@comcast.net</a>	10 Verity St., Jamestown, OH 45335	84 Seaman Dr., Jamestown, OH 45335
43	Jefferson Township	Kenneth Smith	937-672-7140	<a href="mailto:ksmith@jefferson.net">ksmith@jefferson.net</a>	1495 S. Union Rd., Dayton, OH 45417	580 Calumet Lane, Dayton, OH 45417
44	Kettering, City of	Greg Moore	937-296-2472	<a href="mailto:greg.moore@ketteringoh.org">greg.moore@ketteringoh.org</a>	2800 Acorn Drive, Kettering, OH 45419	3600 Shroyer Road, Kettering, OH 45429
45	Mad River Local Schools	Ryan Fullenkamp	937-237-4275	<a href="mailto:ryan.fullenkamp@madriverlocalschools.org">ryan.fullenkamp@madriverlocalschools.org</a>	1841 Harshman Rd., Riverside, OH 45424	801 Old Harshman Rd., Riverside, OH 45431
46	Mason, City of	Patti Workman	513-229-8580	<a href="mailto:pworkman@ci.mason.oh.us">pworkman@ci.mason.oh.us</a>	3487 Mason-Morrow-Millgrove Rd., Mason, OH 45040	6000 Mason-Montgomery Rd., Mason, OH 45040
47	Miami County Engineers Office	Laura Penny	937-440-5656	<a href="mailto:lpenney@miamicountyohio.gov">lpenney@miamicountyohio.gov</a>	2100 North Country Road 25A, Troy, OH 45373	2100 North Country Road 25A, Troy, OH 45373
48	Miami Township (Clermont County)	Chris Burdick	513-283-3183	<a href="mailto:chris.burdick@miamitwpohio.gov">chris.burdick@miamitwpohio.gov</a>	5900 McPicken Dr., Milford, OH 45150	6007 Meijer Drive, Milford, OH 45150
49	Miami Township (Montgomery County)	Wesley Wade	937-608-7366	<a href="mailto:wesley@wadeengineering.com">wesley@wadeengineering.com</a>	10891 Wood Rd., Miamisburg, OH 45342	10891 Wood Rd., Miamisburg, OH 45342
50	Miamisburg, City of	Justin Greer	937-607-4620	<a href="mailto:jgreer@ci.miamisburg.oh.us">jgreer@ci.miamisburg.oh.us</a>	600 N. Main St., Miamisburg, OH 45342	600 N. Main St., Miamisburg, OH 45342
51	Middletown, City of	Charlie Anderson	513-425-7953	<a href="mailto:charlie@ci.middletown.oh.us">charlie@ci.middletown.oh.us</a>	400 N. Main St., Middletown, OH 45042	400 N. Main St., Middletown, OH 45042
52	Millford, City of	Ed Hackmeister	513-473-9317	<a href="mailto:edhackmeister@millfordohio.org">edhackmeister@millfordohio.org</a>	840 Garfield Ave., Millford, OH 45150	745 Ceber Street Suite 200, Millford, OH 45150
53	Monroe, City of	Jason Holbrook	513-630-7966	<a href="mailto:jholbrook@ci.monroe.oh.us">jholbrook@ci.monroe.oh.us</a>	1000 Holman Ave., Monroe, OH 45050	233 S. Main St., PO Box 330, Monroe, OH 45050
54	Montgomery County Engineer's Office	Mark Moon	937-269-2239	<a href="mailto:mmoon@ci.mccohio.org">mmoon@ci.mccohio.org</a>	5625 Little Richmond Rd., Dayton, OH 45426	451 W. Third St., Dayton, OH 45422
55	Montgomery County Parks	Hank Stanley	937-776-8014	<a href="mailto:hstanley@montco.org">hstanley@montco.org</a>	455 Infirmary Rd., Dayton, OH 45417	455 Infirmary Rd., Dayton, OH 45417
56	Moraine, City of	Chris Dunn	937-535-1041	<a href="mailto:cdunn@ci.moraine.oh.us">cdunn@ci.moraine.oh.us</a>	4720 Vance Rd., Moraine, OH 45439	4200 Dryden Rd., Moraine, OH 45439
57	Mt. Gilead, Village of	Derek Allen	419-631-6321	<a href="mailto:dallen@ci.mtgilead.oh.us">dallen@ci.mtgilead.oh.us</a>	273 South Street, Mt. Gilead, OH 43338	72 West High Street, Mt. Gilead, OH 43338
58	New Carlisle, City of	Dave Coleman	937-765-1581	<a href="mailto:dave@ci.newcarlisle.oh.us">dave@ci.newcarlisle.oh.us</a>	803 W. Jefferson St., New Carlisle, OH 45344	331 S. Church St., New Carlisle, OH 45344
59	New Jasper Township	Phil Erwin	937-286-8443	<a href="mailto:phil@ci.newjasper.oh.us">phil@ci.newjasper.oh.us</a>	750 S. New Jasper Station Rd Xenia, OH 45385	750 S. New Jasper Station Rd Xenia, OH 45385
60	Oakwood, City of	David Shurey	937-298-0777	<a href="mailto:dshurey@ci.oakwood.oh.us">dshurey@ci.oakwood.oh.us</a>	210 Shafor Blvd., Oakwood, OH 45419	210 Shafor Blvd., Oakwood, OH 45419
61	Oberz, City of	Kyle Inghand	614-579-0416	<a href="mailto:kyinghand@ci.oberz.oh.us">kyinghand@ci.oberz.oh.us</a>	4100 Orchard Lane, Oberz, OH 43207	4175 Alm Creek Drive, Oberz, OH 43207
62	Perry Township (Franklin County)	Jan Warren	614-620-1983	<a href="mailto:jwarren@ci.perry.oh.us">jwarren@ci.perry.oh.us</a>	7125 Sawmill Rd., Dublin, OH 43016	7125 Sawmill Rd., Dublin, OH 43016
63	Pierce Township	Laura Goodwin	937-947-2005	<a href="mailto:laura@ci.pierce.oh.us">laura@ci.pierce.oh.us</a>	950 Locust Corner Road Cincinnati, OH 45245	950 Locust Corner Road Cincinnati, OH 45245
64	Piqua, City of	Brian Brookhart	937-606-0587	<a href="mailto:brian@ci.piqua.oh.us">brian@ci.piqua.oh.us</a>	859 S. Main St., Piqua, OH 45356	201 W. Water St., Piqua, OH 45356
65	Powell, City of	D. Grant Crawford	614-885-5380	<a href="mailto:dgrant@ci.powell.oh.us">dgrant@ci.powell.oh.us</a>	260 Adventure Park Dr., Powell, OH 43065	47 Hall St., Powell, OH 43065
66	Riverside, City of	Jim Rehnerman	937-371-1543	<a href="mailto:jrehnerman@ci.riverside.oh.us">jrehnerman@ci.riverside.oh.us</a>	1791 Harshman Rd., Riverside, OH 45424	5200 Springfield St., Ste. 100, Riverside, OH 45431
67	Sharonville, City of	Steve Busam	513-563-1177	<a href="mailto:steve@ci.sharonville.oh.us">steve@ci.sharonville.oh.us</a>	10900 Reading Rd., Sharonville, OH 45241	10900 Reading Rd., Sharonville, OH 45241
68	Sidney, City of	Brian Green	937-498-8159	<a href="mailto:brian@ci.sidney.oh.us">brian@ci.sidney.oh.us</a>	415 S. Vandemark Rd., Sidney, OH	415 S. Vandemark Rd., Sidney, OH
69	St. Bernard, Village of	Don Middendorf	513-242-0086	<a href="mailto:dmmiddendorf@ci.stbernard.oh.us">dmmiddendorf@ci.stbernard.oh.us</a>	5230 Vine St., St. Bernard, OH 45217	110 Washington Ave., St. Bernard, OH 45217
70	Stonetick Township	Jason Phillips	513-462-5652	<a href="mailto:jason@ci.stonetick.oh.us">jason@ci.stonetick.oh.us</a>	2541 US50, Batavia, OH 45103	PO Box 37, Owensville, OH 45160
71	Sugarcreek Township	Barry Tiffany	937-848-8426	<a href="mailto:barry@ci.sugarcreek.oh.us">barry@ci.sugarcreek.oh.us</a>	2090 Ferry Rd., Bellbrook, OH 45305	2090 Ferry Rd., Bellbrook, OH 45305
72	Tate Township (Clermont County OH)	Ed Stanley	513-646-4756	<a href="mailto:edstanley@ci.tate.oh.us">edstanley@ci.tate.oh.us</a>	2655 Spring Street Bethel, OH 45106	2821 Dean Rd., Bethel, OH 45106
73	Trenton, City of	Brad Baker	513-678-7110	<a href="mailto:bradbaker@ci.trenton.oh.us">bradbaker@ci.trenton.oh.us</a>	215 S MiamiSt, Trenton, OH 45067	11 E State Street, Trenton, OH 45067
74	Trotwood, City of	Hope Figgers	937-837-1702	<a href="mailto:hfiggers@ci.trotwood.oh.us">hfiggers@ci.trotwood.oh.us</a>	2400 Olive Rd., Trotwood, OH 45426	3035 Olive Rd., Trotwood, OH 45426
75	Troy, City of	Justin Olivieri	937-573-9545	<a href="mailto:jolivieri@ci.troy.oh.us">jolivieri@ci.troy.oh.us</a>	1400 Experiment Farm Rd., Troy, OH 45373	1400 Experiment Farm Rd., Troy, OH 45373
76	Union Township Trustees	Matt Taylor	513-276-2070	<a href="mailto:matt@ci.union-township.oh.us">matt@ci.union-township.oh.us</a>	4722 Summerside Rd. (Clepper Park), Cincinnati, OH 45244	4350 Aicholtz Rd., Cincinnati, OH 45245
77	Union, City of	Rob Bergman	937-836-8624	<a href="mailto:rob@ci.union.oh.us">rob@ci.union.oh.us</a>	216 Shaw Rd., Union, OH 45322	118 N. Main St., Union, OH 45322
78	Upper Arlington, City of	Katy Rees	614-583-5356	<a href="mailto:krees@ci.uala.oh.us">krees@ci.uala.oh.us</a>	4100 Roberts Road, Columbus, OH 43228	4100 Roberts Road, Columbus, OH 43228
79	Vandalia, City of	Jake Hayslett	937-415-2247	<a href="mailto:jake@ci.vandalia.oh.us">jake@ci.vandalia.oh.us</a>	97 Clubhouse Way, Vandalia, OH 45377	333 Bohanan Dr., Vandalia, OH 45377
80	Washington Township (Clermont County)	Alan Doudson / Robin Brewer	513-316-3382 / 513-553-2072	<a href="mailto:alan@ci.washington.oh.us">alan@ci.washington.oh.us</a>	2238 State Rt. 756, Moscow, OH 45153	2238 State Rt. 756, Moscow, OH 45153
81	Washington Township (Montgomery County)	Zach Trent	937-433-0152	<a href="mailto:zach@ci.washington.oh.us">zach@ci.washington.oh.us</a>	8200 McEwen Road, Washington Township, OH 45458	8200 McEwen Road, Washington Township, OH 45458
82	West Carrollton, City of	Greg Perkins	937-847-6075	<a href="mailto:greg@ci.westcarrollton.oh.us">greg@ci.westcarrollton.oh.us</a>	250 N. Miami Ave., West Carrollton, OH 45449	300 E. Central Ave., West Carrollton, OH 45449
83	West Jefferson, Village of	Brian Farley	614-813-6674	<a href="mailto:brian@ci.westjefferson.oh.us">brian@ci.westjefferson.oh.us</a>	81 N. Heath St., West Jefferson, OH 43162	21 E. Main St., West Jefferson, OH 43162



# THE AMERICAN INSTITUTE OF ARCHITECTS

Bond No. PR2749733

## AIA Document A310 Bid Bond

KNOW ALL MEN BY THESE PRESENTS, THAT WE American Rock Salt Company, LLC  
P.O. Box 190, Mount Morris, NY 14510

as Principal, hereinafter called the Principal, and Platte River Insurance Company  
PO Box 5900, Madison, WI 53705

a corporation duly organized under the laws of the State of NE

as Surety, hereinafter called the Surety, are held and firmly bound unto City of Dayton, OH

101 W. Third St. Room 514, Dayton, OH 45402

as Obligee, hereinafter called the Obligee, in the sum of Five Percent of Amount Bid

Dollars (\$ 5% ).

for the payment of which sum well and truly to be made, the said Principal and the said Surety, bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has submitted a bid for Deliver Road Salt for SWOP4G bid

NOW, THEREFORE, if the Obligee shall accept the bid of the Principal and the Principal shall enter into a Contract with the Obligee in accordance with the terms of such bid, and give such bond or bonds as may be specified in the bidding or Contract Documents with good and sufficient surety for the faithful performance of such Contract and for the prompt payment of labor and materials furnished in the prosecution thereof, or in the event of the failure of the Principal to enter such Contract and give such bond or bonds, if the Principal shall pay to the Obligee the difference not to exceed the penalty hereof between the amount specified in said bid and such larger amount for which the Obligee may in good faith contract with another party to perform the Work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect.

Signed and sealed this 13th day of June, 2024

Mystale E. Parker  
(Witness)

American Rock Salt Company, LLC

(Principal)

(Seal)

By: James McClain

(Title)

Platte River Insurance Company

(Surety)

(Seal)

By: Matthew Labno

Attorney-in-Fact Matthew Labno

(Title)

John P. Harney

(Witness)

PLATTE RIVER INSURANCE COMPANY  
POWER OF ATTORNEY

PR2749733

Bond Number

KNOW ALL MEN BY THESE PRESENTS, That the PLATTE RIVER INSURANCE COMPANY, a corporation of the State of Nebraska, having its principal offices in the City of Middleton, Wisconsin, does make, constitute and appoint

JACQUELYN M. NORSTORM; JOHN P. HARNEY; JOSEFINA ROJO; HALEY A. ANDERSON

JESSICA HERNANDEZ; MATTHEW LABNO

its true and lawful Attorney(s)-in-fact, to make, execute, seal and deliver for and on its behalf, as surety, and as its act and deed, any and all bonds, undertakings and contracts of suretyship, provided that no bond or undertaking or contract of suretyship executed under this authority shall exceed in amount the sum of ALL WRITTEN INSTRUMENTS IN AN AMOUNT NOT TO EXCEED: \$20,000,000.00

This Power of Attorney is granted and is signed and sealed by facsimile under and by the authority of the following Resolution adopted by the Board of Directors of PLATTE RIVER INSURANCE COMPANY at a meeting duly called and held on the 8th day of January, 2002.

“RESOLVED, that the President, Executive Vice President, Vice President, Secretary or Treasurer, acting individually or otherwise, be and they hereby are granted the power and authorization to appoint by a Power of Attorney for the purposes only of executing and attesting bonds and undertakings, and other writings obligatory in the nature thereof, one or more resident vice-presidents, assistant secretaries and attorney(s)-in-fact, each appointee to have the powers and duties usual to such offices to the business of this company; the signature of such officers and seal of the Company may be affixed to any such power of attorney or to any certificate relating thereto by facsimile, and any such power of attorney or certificate bearing such facsimile signatures or facsimile seal shall be valid and binding upon the Company, and any such power so executed and certified by facsimile signatures and facsimile seal shall be valid and binding upon the Company in the future with respect to any bond or undertaking or other writing obligatory in the nature thereof to which it is attached. Any such appointment may be revoked, for cause, or without cause, by any of said officers, at any time.”

In connection with obligations in favor of the Florida Department of Transportation only, it is agreed that the power and authority hereby given to the Attorney-in-Fact includes any and all consents for the release of retained percentages and/or final estimates on engineering and construction contracts required by the State of Florida Department of Transportation. It is fully understood that consenting to the State of Florida Department of Transportation making payment of the final estimate to the Contractor and/or its assignee, shall not relieve this surety company of any of its obligations under its bond.

In connection with obligations in favor of the Kentucky Department of Highways only, it is agreed that the power and authority hereby given to the Attorney-in-Fact cannot be modified or revoked unless prior written personal notice of such intent has been given to the Commissioner – Department of Highways of the Commonwealth of Kentucky at least thirty (30) days prior to the modification or revocation.

IN WITNESS WHEREOF, the PLATTE RIVER INSURANCE COMPANY has caused these presents to be signed by its officer undersigned and its corporate seal to be hereto affixed duly attested, this 1st day of September, 2022.

Attest:

*[Signature]*

Ryan J. Byrnes  
Senior Vice President,  
Chief Financial Officer and Treasurer

*[Signature]*

Todd Burrick  
Chief Underwriting Officer



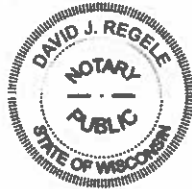
PLATTE RIVER INSURANCE COMPANY

*[Signature]*

Adam L. Sills  
Chief Executive Officer and President

STATE OF WISCONSIN } S.S.:  
COUNTY OF DANE

On the 1st day of September, 2022 before me personally came Adam L. Sills, to me known, who being by me duly sworn, did depose and say: that he resides in the County of New York, State of New York; that he is Chief Executive Officer and President of PLATTE RIVER INSURANCE COMPANY, the corporation described in and which executed the above instrument, that he knows the seal of the said corporation; that the seal affixed to said instrument is such corporate seal; that it was so affixed by order of the Board of Directors of said corporation and that he signed his name thereto by like order.



*[Signature]*

David J. Regele  
Notary Public, Dane Co., WI  
My Commission Is Permanent

STATE OF WISCONSIN } S.S.:  
COUNTY OF DANE

I, the undersigned, duly elected to the office stated below, now the incumbent in PLATTE RIVER INSURANCE COMPANY, a Nebraska Corporation, authorized to make this certificate, DO HEREBY CERTIFY that the foregoing attached Power of Attorney remains in full force and has not been revoked; and furthermore, that the Resolution of the Board of Directors, set forth in the Power of Attorney is now in force.

Signed and sealed at the City of Middleton, State of Wisconsin this 13th day of June, 2024



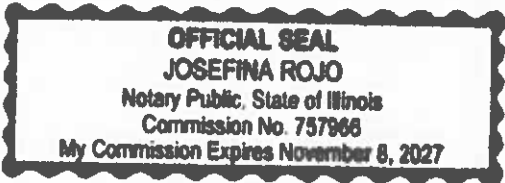
*[Signature]*

Suzanne M. Broadbent  
Secretary

State of Illinois  
County of Cook

On this 13<sup>th</sup> day of June 2024, before me personally appeared  
Matthew Labno, known to me to be the Attorney-in-fact of  
Platte River Insurance Company, the corporation that executed the  
within instrument, and acknowledged to me that such corporation executed the same.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my official seal, at my office in the  
aforesaid county, the day and year in this certificate first above written.



A handwritten signature in blue ink that reads "Josefina Rojo". The signature is written over a solid horizontal line.

(Notary Public)

(Seal)



June 20, 2024

**TO:** Bidders on Rock Salt Bid no. 24-034SWOP4G  
**FROM:** City of Dayton, Ohio  
Division of Procurement  
**SUBJECT:** Addendum #1 for above IFB

This addendum is to announce and serve as official notice that we have received questions, and there are changes relating to Rock Salt Bid no. 24-034SWOP4G (see next page).

Please consider this document in preparation of your bid response. The City's Division of Procurement will not be accepting any additional questions or requests regarding this solicitation from the time of posting this Addendum No. 1 to the bid opening date. Please submit bid(s) to the best of your company's abilities. All bids submitted on or before the opening date and time will be considered for acceptance.

To ensure the integrity of the bid/proposal process, a signed copy of this addendum notice shall be included with your company's response to this bid.

Jamie A. McClain  
(Print Name)

June 26, 2024  
(Date)

  
(Signature)

American Rock Salt Company LLC  
(Company Name)

Sincerely,

  
Buyer



**CITY OF DAYTON  
ROCK SALT BID NO. 24-034SWOP4G  
ADDENDUM #1**

**June 2024**

**Schedule Update**

We are extending the due date for bids and moving the bid opening date to June 28, 2024 at 10:00 a.m.

**CORRECTION**

1. Montgomery County Engineer's Office (Line no. 54) – The estimated total tons for 2025-2026 is 10,000 more or less. Pricing EXCEL spreadsheet has been updated.

**QUESTIONS**

2. For the Bid Opening via Zoom, will all the bid prices be read outloud?

During the bid opening, attendees are free to review the bid responses while they are shown on the screen.

3. How soon after the bid opening, will the bid tab be available?

The bid tab is estimated to be posted within 2 weeks after the bid opening.

84	West Milton, Municipality of	Ben Herron	937-604-1061	<a href="mailto:ben@westmiltonohio.gov">ben@westmiltonohio.gov</a>	125 N. Jefferson St., West Milton, OH 45383	701 S. Miami St., West Milton, OH 45383
85	Whitehall, City of	Jeffrey Hart	614-205-7258	<a href="mailto:jeh@hart@whitehall-oh.us">jeh@hart@whitehall-oh.us</a>	4605 Poeb Rd., Whitehall, OH 43213	360 S. Yearling Rd., Whitehall, OH 43213
86	Williamsburg Township	Brian Farman	513-638-9900	<a href="mailto:brianfarman@williamsburgtownship.org">brianfarman@williamsburgtownship.org</a>	222 North Eighth Street Williamsburg, OH 45176	824 Gay Street Williamsburg, OH 45176
87	Woodlawn OH, Village of	Victoria Banks	513-866-1251	<a href="mailto:vbanks@beautifulwoodlawn.us">vbanks@beautifulwoodlawn.us</a>	130 Maron Road, Cincinnati, OH 45215	10141 Woodlawn Blvd., Cincinnati, OH 45215
88	Worthington, City of	Derek Stromski	614-431-2425	<a href="mailto:derek.stromski@worthington.org">derek.stromski@worthington.org</a>	380 Highland Avenue, Worthington, OH 43085	380 Highland Avenue, Worthington, OH 43085
89	Wright-Patterson AFB **See item 15.0 in General Specifications	Greg Wheelock	937-904-2390	<a href="mailto:greg.wheelock@us.af.mil">greg.wheelock@us.af.mil</a>	Bldg. 30029OHP (Area A salt barn) and Bldg. 20614OHP (Area B salt barn)	
90	Xenia, City of	Jim Pile	937-239-0857	<a href="mailto:jpile@xentownship.org">jpile@xentownship.org</a>	125 Fairground Rd. Xenia, OH 45385	8 Brush Row Rd. Xenia, OH 45385
91	Xenia Township	Ray Ferrell	937-376-7265	<a href="mailto:rferrell@cityofxenia.org">rferrell@cityofxenia.org</a>	966 Towler Road, Xenia, OH 45385	107 E. Main St., Xenia, OH 45385
92	Village of Yellow Springs	Tanner Bussey	937-605-9305	<a href="mailto:tbussey@vssd.com">tbussey@vssd.com</a>	1060 State Rt. 343, Yellow Springs, OH 45387	100 Dayton St., Yellow Springs, OH 45387 (invoice@yso.com)

**SWOP4G ROCK SALT BID 24-034SWOP4G PRICING SHEET SEASONS 2024/2025 and 2025/2026**

Please provide both pick-up price, and delivered price from origin to the **INDIVIDUAL ENTITIES**. **FREIGHT IS TO BE INCLUDED** on delivered pricing. Also list the stockpile and mine to be used for each location. Submit an electronic PDF of bid signed by an officer authorized to bind the company together with the completed excel spreadsheet attachments to bids@daytonohio.gov

<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>		<u>Delivered Price</u>		<u>Pick-up Price</u>		<u>Stockpile/Mine Location</u>
		<u>2024-2025</u>	<u>2025-2026</u>	<u>2024-2025</u>	<u>2025-2026</u>	<u>2024-2025</u>	<u>2025-2026</u>	
1	Batavia Township	700	700	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
2	Bath Township	300	300	81.42	85.49	\$75.00	78	Columbus, OH / Hampton Corners, NY
3	Beavercreek Township	1,000	1,100	\$84.91	\$89.16	75	\$78.00	Columbus, OH / Hampton Corners, NY
4	Beavercreek, City of	3,000	3,000	\$84.91	\$89.16	75	\$78.00	Columbus, OH / Hampton Corners, NY
5	Bellbrook, City of	400	400	\$84.91	\$89.16	75	\$78.00	Columbus, OH / Hampton Corners, NY
6	Bexley, City of	100	100	\$71.11	\$74.66	75	\$78.00	Columbus, OH / Hampton Corners, NY
7	Blendon Township	500	500	\$71.30	\$74.86	75	\$78.00	Columbus, OH / Hampton Corners, NY
8	Blue Ash, City of	2,500	2,500	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
9	Brookville, City of	300	300	\$86.38	\$90.69	75	78	Columbus, OH / Hampton Corners, NY
10	Butler Township	1,500	1,500	\$84.91	\$89.16	75	78	Columbus, OH / Hampton Corners, NY
11	Caesarscreek Township	300	300	\$73.92	\$77.61	75	\$78.00	Columbus, OH / Hampton Corners, NY
12	Cardington, Village of	75	75	\$72.42	\$76.04	75	\$78.00	Columbus, OH / Hampton Corners, NY
13	Cedarville, Village of	200	200	\$79.81	\$83.80	75	\$78.00	Columbus, OH / Hampton Corners, NY
14	Central Ohio Transit Authority	600	600	\$71.11	\$74.66	75	\$78.00	Columbus, OH / Hampton Corners, NY
15	Clayton, City of	700	700	No Bid	No Bid	No Bid	No Bid	
16	Clermont County Engineer's Office	1,500	1,500	No Bid	No Bid	No Bid	No Bid	
17	Clinton Township	100	200	\$71.17	\$74.73	75	\$78.00	Columbus, OH / Hampton Corners, NY
18	Concord Township	750	750	\$72.73	\$76.37	75	\$78.00	Columbus, OH / Hampton Corners, NY
19	Dayton Public Schools	150	150	\$83.09	\$87.24	75	78	Columbus, OH / Hampton Corners, NY
20	Dayton, City of	4,000	4,000	\$86.38	\$90.69	75	78	Columbus, OH / Hampton Corners, NY

21	Dublin, City of	2,000	2,000	No Bid	No Bid	No Bid	No Bid	
22	Englewood, City of	1,200	1,200	\$84.91	\$89.16	75	78	Columbus, OH / Hampton Corners, NY
23	Evendale, Village of	400	400	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
24	Fairborn, City of	1,600	will re-evaluate	\$81.42	\$85.49	75	\$78.00	Columbus, OH / Hampton Corners, NY
25	Farmersville, Village of	50	50	\$87.83	\$92.22	75	78	Columbus, OH / Hampton Corners, NY
26	Gahanna, City of	2,800	2,800	\$71.98	\$75.58	75	\$78.00	Columbus, OH / Hampton Corners, NY
27	Genoa Township	400	400	\$71.85	\$75.44	75	\$78.00	Columbus, OH / Hampton Corners, NY
28	Germantown, City of	400	400	\$92.49	\$97.12	75	78	Columbus, OH / Hampton Corners, NY
29	German Township	250	250	\$87.83	\$92.22	75	78	Columbus, OH / Hampton Corners, NY
30	Gilead Township	200	200	\$79.81	\$83.80	75	\$78.00	Columbus, OH / Hampton Corners, NY
31	Glendale, Village of	300	300	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
32	Goshen Township	600	600	88.05	92.45	\$75.00	78	Columbus, OH / Hampton Corners, NY
33	Grandview Heights, City of	500	500	\$71.17	\$74.73	75	\$78.00	Columbus, OH / Hampton Corners, NY
34	Greene County Engineer	7,500	7,500	\$83.09	\$87.24	75	\$78.00	Columbus, OH / Hampton Corners, NY
35	Hamilton, City of	3,000	3,000	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
36	Harlem Township	300	300	\$72.35	\$75.96	75	\$78.00	Columbus, OH / Hampton Corners, NY
37	Harrison Township	1,000	1,000	\$84.00	\$88.20	75	78	Columbus, OH / Hampton Corners, NY
38	Hilliard, City of	1,500	1,500	\$72.30	\$75.91	75	78	Columbus, OH / Hampton Corners, NY
39	Huber Heights, City of	3,000	6,000	\$81.42	\$85.49	75	78	Columbus, OH / Hampton Corners, NY
40	Indian Hill, Village of	2,500	2,500	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
41	Jackson Township	100	100	\$87.83	\$92.22	75	78	Columbus, OH / Hampton Corners, NY
42	Jamestown, Village of	60	100	\$81.42	\$85.49	75	78	Columbus, OH / Hampton Corners, NY
43	Jefferson Township	400	400	\$83.09	\$87.24	75	78	Columbus, OH / Hampton Corners, NY
44	Kettering, City of	5,500	5,500	No Bid	No Bid	No Bid	No Bid	
45	Mad River Local Schools	50	50	\$83.09	\$87.24	75	78	<a href="#">Columbus, OH / Hampton Corners, NY</a>
46	Mason, City of	5,500	5,500	\$88.05	\$92.45	\$75.00	78	Columbus, OH / Hampton Corners, NY
47	Miami County Engineers Office	6,000	6,000	\$86.38	\$90.69	75	\$78.00	Columbus, OH / Hampton Corners, NY



48	Miami Township (Clermont County)	1,500	2,500	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
49	Miami Township (Montgomery County)	3,000	3,000	\$87.83	\$92.22	75	78	Columbus, OH / Hampton Corners, NY
50	Miamisburg, City of	3,000	3,000	\$87.83	\$92.22	75	78	Columbus, OH / Hampton Corners, NY
51	Middletown, City of	3,500	3,500	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
52	Milford, City of	750	750	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
53	Monroe, City of	3,000	3,000	88.05	92.45	\$75.00	78	Columbus, OH / Hampton Corners, NY
54	Montgomery County Engineer's Office	10,000	1,000	\$86.37	\$90.69	75	78	Columbus, OH / Hampton Corners, NY
55	Montgomery County Parks	150	150	\$86.38	\$90.69	75	78	Columbus, OH / Hampton Corners, NY
56	Moraine, City of	1,500	1,500	\$86.38	\$90.69	75	78	Columbus, OH / Hampton Corners, NY
57	Mt. Gilead, Village of	100	100	\$71.42	\$74.99	75	78	Columbus, OH / Hampton Corners, NY
58	New Carlisle, City of	300	300	\$77.07	\$80.92	75	\$78.00	Columbus, OH / Hampton Corners, NY
59	New Jasper Township	400		\$81.42	\$85.49	75	\$78.00	Columbus, OH / Hampton Corners, NY
60	Oakwood, City of	900	900	\$86.38	\$90.69	75	78	Columbus, OH / Hampton Corners, NY
61	Obetz, City of	300	300	\$71.30	\$74.86	75	\$78.00	Columbus, OH / Hampton Corners, NY
62	Perry Township (Franklin County)	400	400	\$71.35	\$74.91	75	\$78.00	Columbus, OH / Hampton Corners, NY
63	Pierce Township	1,000	1,000	94.31	99.02	\$75.00	78	Columbus, OH / Hampton Corners, NY
64	Piqua, City of	2,500	2,500	\$87.83	\$92.22	75	\$78.00	Columbus, OH / Hampton Corners, NY
65	Powell, City of	1,500	1,500	\$70.85	\$74.39	75	\$78.00	Columbus, OH / Hampton Corners, NY
66	Riverside, City of	3,000	3,000	\$83.09	\$87.24	75	78	Columbus, OH / Hampton Corners, NY
67	Sharonville, City of	1,500	1,500	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
68	Sidney, City of	1,200	1,200	\$92.76	\$97.39	75	\$78.00	Columbus, OH / Hampton Corners, NY
69	St. Bernard, Village of	600	600	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
70	Stonelick Township Board of Trustees	50	75	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
71	Sugarcreek Township	1,500	1,500	\$77.60	\$81.48	75	\$78.00	Columbus, OH / Hampton Corners, NY
72	Tate Township (Clermont County OH)	150	150	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
73	Trenton, City of	500	500	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
74	Trotwood, City of	2,000	2,000	\$86.38	\$90.69	75	78	Columbus, OH / Hampton Corners, NY

75	Troy, City of	500	500	\$86.36	\$90.68	75	\$78.00	Columbus, OH / Hampton Corners, NY
76	Union Township Trustees	2,400	2,400	\$92.76	\$97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
77	Union, City of	600	600	\$84.91	\$89.16	75	78	Columbus, OH / Hampton Corners, NY
78	Upper Arlington, City of	1,000	1,000	No Bid	No Bid	No Bid	No Bid	
79	Vandalia, City of	2,000	2,000	\$83.09	\$87.24	75	78	Columbus, OH / Hampton Corners, NY
80	Washington Township (Montgomery County OH)	2,500	2,500	\$86.38	\$90.69	75	78	Columbus, OH / Hampton Corners, NY
81	Washington Township (Clermont County)	40	40	97.26	102.12	\$75.00	78	Columbus, OH / Hampton Corners, NY
82	West Carrollton, City of	1,200	1,200	\$86.38	\$90.69	75	78	Columbus, OH / Hampton Corners, NY
83	West Jefferson, Village of	400	400	\$72.85	\$76.49	75	\$78.00	Columbus, OH / Hampton Corners, NY
84	West Milton, Municipality of	325	350	\$86.38	\$90.69	75	\$78.00	Columbus, OH / Hampton Corners, NY
85	Whitehall, City of	3,000	3,000	\$71.67	\$75.25	75	\$78.00	Columbus, OH / Hampton Corners, NY
86	Williamsburg Township	120	120	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
87	Woodlawn OH, Village of	600	600	92.76	97.39	\$75.00	78	Columbus, OH / Hampton Corners, NY
88	Worthington, City of	2,000	2,000	\$71.30	\$74.86	75	\$78.00	Columbus, OH / Hampton Corners, NY
89	Wright-Patterson AFB <i>**See item 15.0 in General Specifications</i>	2,100	2,100	No Bid	No Bid	No Bid	No Bid	
90	Xenia, City of	1,500	1,500	\$83.09	\$87.24	75	\$78.00	Columbus, OH / Hampton Corners, NY
91	Xenia Township	800	800	\$81.42	\$85.49	75	\$78.00	Columbus, OH / Hampton Corners, NY
92	Yellow Springs, Village of	300	300	\$81.42	\$85.49	75	\$78.00	Columbus, OH / Hampton Corners, NY