

Document A310TM - 2010

Conforms with The American Institute of Architects AIA Document 310

Bond Number: 84614-RLI-22-29

Bid Bond

CONTRACTOR:

(Name, legal status and address)

Compass Minerals America Inc.
9900 W. 109th Street, Ste. 100
Overland Park, KS 66210

SURETY:

(Name, legal status and principal place of business)

RLI Insurance Company
9025 N. Lindbergh Dr.
Peoria, IL 61615
State of Inc: Illinois

OWNER:

(Name, legal status and address)

City of Dayton Ohio
101 West Third Street, Room 514
Dayton, OH 45402

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification.

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

BOND AMOUNT: Five Percent of Amount Bid (5%)

PROJECT:

(Name, location or address, and Project number, if any)

SWOP4G - Rock Salt

The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 21st day of June, 2022

Brenda Blunt
(Witness) Brenda Blunt

Janet Crump
(Witness) Janet Crump

[Signature] Compass Minerals America Inc.
(Principal) (Seal)

(Title) Director US Highway Sales - Joel Gerdes

[Signature] RLI Insurance Company
(Surety) (Seal)

[Signature]
(Title) Tina Davis, Attorney-in-Fact

POWER OF ATTORNEY

RLI Insurance Company Contractors Bonding and Insurance Company

9025 N. Lindbergh Dr. Peoria, IL 61615
Phone: 800-645-2402

Bond No. 84614-RLI-22-29

Know All Men by These Presents:

That this Power of Attorney is not valid or in effect unless attached to the bond which it authorizes, but may be detached by the approving officer if desired.

That this Power of Attorney may be effective and given to either or both of **RLI Insurance Company and Contractors Bonding and Insurance Company**, required for the applicable bond.

That **RLI Insurance Company and/or Contractors Bonding and Insurance Company**, each Illinois corporations (as applicable), each authorized and licensed to do business in all states and the District of Columbia do hereby make, constitute and appoint:

Tina Davis in the City of Salt Lake City, State of Utah,

it's true and lawful Agent and Attorney in Fact, with full power and authority hereby conferred upon him/her to sign, execute, acknowledge and deliver for and on its behalf as Surety, in general, any and all bonds and undertakings in an amount not to exceed Twenty Five Million Dollars (\$25,000,000) for any single obligation, and specifically for the following described bond.

Principal: Compass Minerals America Inc.

Obligee: City of Dayton Ohio

RLI Insurance Company and Contractors Bonding and Insurance Company, as applicable, have each further certified that the following is a true and exact copy of a Resolution adopted by the Board of Directors of each such corporation, and now in force, to-wit:

"All bonds, policies, undertakings, Powers of Attorney or other obligations of the Corporation shall be executed in the corporate name of the Corporation by the President, Secretary, any Assistant Secretary, Treasurer, or any Vice President, or by such other officers as the Board of Directors may authorize. The President, any Vice President, Secretary, any Assistant Secretary, or the Treasurer may appoint Attorneys in Fact or Agents who shall have authority to issue bonds, policies or undertakings in the name of the Corporation. The corporate seal is not necessary for the validity of any bonds, policies, undertakings, Powers of Attorney or other obligations of the Corporation. The signature of any such officer and the corporate seal may be printed by facsimile or other electronic image."

IN WITNESS WHEREOF, **RLI Insurance Company and/or Contractors Bonding and Insurance Company**, as applicable, have caused these presents to be executed by its respective Vice President with its corporate seal affixed this 6th day of January, 2022.

State of Illinois
County of Peoria

} SS



**RLI Insurance Company
Contractors Bonding and Insurance Company**

B. W. Davis
Barton W. Davis Vice President

CERTIFICATE

On this 6th day of January, 2022, before me, a Notary Public, personally appeared Barton W. Davis, who being by me duly sworn, acknowledged that he signed the above Power of Attorney as the aforesaid officer of the **RLI Insurance Company and/or Contractors Bonding and Insurance Company**, and acknowledged said instrument to be the voluntary act and deed of said corporation.

By: Catherine D. Glover
Catherine D. Glover Notary Public

I, the undersigned officer of **RLI Insurance Company and/or Contractors Bonding and Insurance Company**, do hereby certify that the attached Power of Attorney is in full force and effect and is irrevocable; and furthermore, that the Resolution of the Company as set forth in the Power of Attorney, is now in force. In testimony whereof, I have hereunto set my hand and the seal of the **RLI Insurance Company and/or Contractors Bonding and Insurance Company** this 21st day of June, 2022.

**RLI Insurance Company
Contractors Bonding and Insurance Company**

By: Jeffrey D. Fick
Jeffrey D. Fick Corporate Secretary





Department of Procurement,
Management & Budget
Division of Procurement

City Hall
101 W. Third Street
P.O. Box 22
Dayton, OH 45401
(937) 333-4030 / Fax (937) 234-1600
www.daytonohio.gov

May 15, 2022

TO: Bidders on IFB 22-021SWOP4G

FROM: City of Dayton, Ohio
Division of Procurement

SUBJECT: Addendum #1 to above IFB No. 22-021SWOP4G

This addendum is to announce and serve as official notice that there are changes to the Southwest Ohio Purchasers for Government (SWOP4G) Invitation For Bid (IFB) No. 22-021SWOP4G Rock Salt.

CORRECTION:

1. Miami Township (Montgomery County) Estimated Total Tons more or less is 3,000. Pricing EXCEL spreadsheet has been updated.
2. Contact telephone number for Tate Township has been updated. The contact telephone number is now 513-734-2384.

To ensure the integrity of the bid process, a signed copy of this addendum notice should be included with any bid offered to SWOP4G as a result of this IFB No. 22-021SWOP4G.

Jason Fritz

(Print Name)

7/8/2022

(Date)


(Signature)

Compass Minerals America Inc.

(Company Name)

Sincerely,



Donita Jo Garner CPPB
Senior Buyer

SPECIFICATIONS

ROCK SALT
Bid No. 22-021SWOP4G

SOUTHWEST OHIO PURCHASERS FOR GOVERNMENT

Company Name: Compass Minerals America Inc.

Contact Person: Jason Fritz

Address: 9900 West 109th Street

City, State, & Zip: Overland Park, KS 66210

Phone No: 800-323-1641 /**Fax No:** 913-338-7945

*****Bid Opening time/Date: 3:30 P.M. local (Dayton OH) time on
July 14, 2022*****

LEGAL NOTICE NO. 22-021SWOP4G

Electronic bids will be received by the City of Dayton OH (City), on behalf of the participating entities of Southwest Ohio Purchasers for Government (SWOP4G). Bids will be received by the City of Dayton OH Division of Procurement, which is located on the 5th floor, City Hall Building, 101 W. Third St., Dayton OH 45402 no later than 3:30 P.M. local (Dayton OH) time on July 14, 2022 via email only to: bids@daytonohio.gov with Subject: 22-021SWOP4G Rock Salt. All bids shall be submitted via PDF format.

Note: **The City will be accepting PDF formatted bids sent via email only.** Bid opening will take place via Zoom at the following information:

Join Zoom Meeting

<https://us02web.zoom.us/j/86178828713>

Meeting ID: 861 7882 8713

One tap mobile

+13126266799,,86178828713# US (Chicago)

+19294362866,,86178828713# US (New York)

Dial by your location

+1 312 626 6799 US (Chicago)

+1 929 436 2866 US (New York)

+1 301 715 8592 US (Washington DC)

+1 346 248 7799 US (Houston)

+1 669 900 6833 US (San Jose)

+1 253 215 8782 US (Tacoma)

Meeting ID: 861 7882 8713

Find your local number: <https://us02web.zoom.us/u/kbQipQDG7M>

Bids shall be submitted in PDF format to bids@daytonohio.gov. Please add this bid number in the “Subject” of your company’s emailed bid response. No paper bids being accepted at this time.

The City’s email size can only accept 20meg limit for incoming e-mail message sizes (20meg includes e-mail itself and any attachments total). Should the bid document be larger than this size your company will have to submit bid in several email documents. Should the bid be submitted in multiple parts please designate in the “Subject”, your bid response as multiple “Parts”, i.e., IFB No. 22-021SWOP4G Part 1, IFB No. 22-021SWOP4G Part 2, etc.

ROCK SALT

A certified check on a solvent bank, drawn and made payable to the City of Dayton OH, or a bid bond by a surety company licensed to do business in Ohio, in a sum not less than 5% of the total amount of the bid based on estimated tonnage for all entities, as surety for the execution of the contract, shall be mailed directly to the City of Dayton, Division of Procurement. The checks of all bidders will be returned upon the execution and securing of the contract.

The successful bidder(s) will be required to execute the contract and to provide a 100% performance bond within ten (10) days after the award of the contract if so requested by the individual entities. In case the bidder neglects to so execute the contract, the check or bond, accompanying the bid shall be forfeited to the City of Dayton OH, not as a penalty, but as liquidated damages.

Detailed specifications, bid forms and instructions to vendors may be obtained on the City of Dayton OH's website <https://www.daytonohio.gov/bids.aspx> or the SWOP4G website <http://swop4g.org/> or by contacting the City of Dayton OH Division of Procurement listed below.

Donita Jo Garner, CPPB
Senior Buyer
City of Dayton OH
101 W. Third St. Room 514
Dayton OH 45402
937-333-4035 or donita.garner@daytonohio.gov

THE CITY OF DAYTON OH DOES NOT DISCRIMINATE ON THE BASIS OF RACE, COLOR, NATIONAL ORIGIN, SEX, RELIGION, AGE AND HANDICAPPED STATUS IN EMPLOYMENT OR THE PROVISION OF SERVICES.

Publish: June 10, 2022

INFORMATION TO VENDORS

The intent of this bid is to establish a firm price agreement for the purchase of rock salt for the City of Dayton OH and the participating entities of the Southwest Ohio Purchasers for Government (SWOP4G). The Southwest Ohio Purchasers for Government (SWOP4G) is interested in a contract from August 1, 2022 through July 31, 2023 with a 12-month Option to Renew from August 1, 2023 through July 31, 2024. Option to renew is not mandatory but if interested it is an option available to offer.

The City of Dayton OH's Division of Procurement has agreed to advertise and solicit bids for the joint purchase of rock salt to obtain the best possible price for all participants. The bid calls for delivered prices for the salt from origin to the individual entities. **Note:** All bid prices shall include, but not limited to, delivery fees, fuel surcharges, and administrative charges and these charges must be included in the cost per ton.

The quantities listed on the attached sheets **are estimated quantities** for each Entity. **Actual deliveries may be more or less, as the entities require.** The successful vendor must have the minimum quantities specified available for each Entity and must deliver to each Entity the quantity called for during the contract period. **NO MINIMUM QUANTITIES OR RECEIVING DATES SHALL BE SET BY THE BIDDER. This is a MORE OR LESS bid only.** Delivery and invoicing addresses for each Entity are included this bid document.

Each Entity will issue a purchase order or letter of intent committing their estimated portion of this request for rock salt. These are estimates only and bid will be provided as a MORE OR LESS with NO minimum purchase requirements.

All electronic bids must be delivered to the City of Dayton OH Division of Procurement no later than time and dated specified in the bid request (3:30 P.M. local (Dayton OH) time on July 14, 2022). No bid may be withdrawn after it has been deposited with the Purchasing Agent of the City of Dayton OH after the due date and time has passed.

Bid forms and specifications may be secured on the City of Dayton OH's website <https://www.daytonohio.gov/bids.aspx> or the SWOP4G website <http://swop4g.org/> or by contacting the City of Dayton OH Division of Procurement.

All bids must be made on the forms provided and must be in conformity with this notice. All bids containing quotes not asked for or which are otherwise not in conformity with this notice, may be considered invalid and may be rejected. The right to reject any and all bids is reserved by City of Dayton OH and/or SWOP4G.

Formalities may be waived at the option of the organization. Any bid that are received after bid opening deadline will not be returned but an emailed will be sent that bid was received after bid opening deadline and will not be considered.

All bids will be opened via Zoom as described above and will posted on SWOP4G's website.

A certified check or bid bond on a solvent bank, drawn and made payable to the City of Dayton OH, or a bid bond by a surety company licensed to do business in Ohio, in a sum not less than 5% of the total amount of the bid based on estimated tonnage for all entities, as surety for the execution of the contract, shall accompany each bid. The checks and/or bid bonds of all bidders will be returned upon the end of the price agreement period(s).

Failure of vendor to furnish material complying with the specifications called for in this invitation to bid, or to comply with the terms of this invitation, may be justification to purchase the materials in the open market and/or to cancel the contract or applicable portions thereof, and award the portions canceled to another supplier. In the event either of the above procedures must be resorted to, the vendor shall be required to reimburse those participating entities for any expense incurred in excess of the contract price.

GENERAL CONDITIONS

1. The City of Dayton OH and SWOP4G Entities reserve the right to reject any or all bids, to waive any irregularities in a bid, or to accept the bid or bids which in the judgment of proper officials, is to the best interest of their Entity. Each Entity reserves the right to accept a part or parts of a bid unless otherwise restricted in the bid. Paper, telephone or faxed bids will not be accepted. In case of error in extending the total amount of the bid the unit prices then will govern.
2. Title and risk of loss to and with respect to the items shall remain in the Vendor name until the items in a completed state have been delivered to and accepted by the Entity at the location specified on their purchase order, items which are to be shipped shall be shipped F.O.B. destination unless otherwise specified by the Entity. A packing slip must accompany each such shipment and if a shipment is to a consignee or an agent of the Entity, a copy of the packing slip shall be forwarded concurrently to the Entity. If no such packing slip is sent, the count or weight by the Entity or its agent or consignee is agreed to be final and binding on the Vendor with respect to such shipment.
3. In case of default by the bidder or contractor, the City of Dayton OH and/or SWOP4G Entities may procure the articles or services from other sources and hold the bidder or contractor responsible for any excess cost occasioned thereby.
4. Prices should be stated in units of quantity specified.
5. Prices quoted unless otherwise stated by bidder, will be considered as being based on delivery to destination as designated and to include any charges for packing, crating, containers, etc. and being in strict accordance with specifications as shown.
6. Wherever a reference is made in the specification or in describing the material, supplies or services required, of a particular trade name, manufacturers' catalog or model number, the bidder, if awarded a contract will be required to furnish the particular item referred to in strict accordance with the specifications or description unless a departure or substitution is clearly noted and described in the bid by the bidder.
7. The bidder, if awarded an order or contract, agrees to protect, defend and save harmless the City and/or SWOP4G Entities against any demand for payment for use of any patented material, process, article or device, that may enter into the manufacture, construction, or form a part of the work covered by either order or contract; and he further agrees to indemnify and save harmless the City and/or SWOP4G Entities from

suits or actions of every nature and description brought against it for, or on account of any injuries or damages received or sustained by any party or parties, by or from any of the acts of the contractor, his servants, or agents.

8. Samples, if requested, must be furnished free of expense prior to the opening of bids and, if not destroyed, will, upon request, be returned at the bidder's expense.

INSTRUCTIONS TO BIDDERS

1. Each bid shall be signed by a duly authorized representative that can bind said company. Bids by partnerships must be signed with the partnership name by one of the members of the partnership, or by an authorized representative, followed by the signature and title of the person signing. Bids by corporations must be signed with the name of the corporation, followed by the signature of a person authorized to bind it in this matter.
2. Bids, to receive consideration, must be received prior to the specified time/date of closing as designated in the bid document.
3. Electronic bids are to be sent via email, with bid number and bidder name, must be submitted.
4. If multiple bids are submitted by one company, each bid shall be submitted as a separate email as indicated above (Item #3) and shall be designated by an Option number, i.e., Option #1, Option #2, etc.
5. Bids having any erasures or corrections shall include explanation with signature of authorized representative. Any non-explained erasures or corrections may be result in bid being rejected.
6. Bidders may submit bids on any one or group of items, provided, however, that the unit price is shown as requested.
7. References in the specification or in describing the material, supplies or services required, of a particular trade name, manufacturers' catalog or model number are made for descriptive purposes to guide the bidder in interpreting the type of material or supplies or nature of the work desired.

General Conditions, paragraph six (6), shall be strictly adhered to, no exception can be taken.

8. Bids shall be emailed to bids@daytonohio.gov with Subject: 22-021SWOP4G Rock Salt.

**SOUTHWEST OHIO PURCHASERS FOR GOVERNMENT (SWOP4G)
ROCK SALT
GENERAL SPECIFICATIONS**

1.0 SCOPE

For furnishing during the period(s) of the contract, the commodity listed herein, as required by participating entities and divisions from time to time.

2.0 PRICE AGREEMENT

Bid price shall remain firm during the term of the contract(s).

Note: All bid prices shall include, but not limited to, delivery fees, fuel surcharges, and administrative charges and these charges must be included in the cost per ton.

3.0 PERFORMANCE BOND

Each individual Entity may, at its option, require a 100% performance bond for the total tonnage required by that Entity. The cost of the performance bond will be added to the price of the salt and will be considered in the award determination. The cost of the performance bond must be listed on the bid page.

4.0 DELIVERY

The material shall be delivered as required to the participating Entities at the addresses listed on the attached listing of delivery and invoicing addresses.

A blanket purchase order or contract or letter of intent will be issued by each Entity. Releases will be made off these blanket purchase orders, contract or letters as required.

Vendor will be required to start delivery to storage facility within 48 hours of initial order and have entire order delivered within 96 hours. Delivery must be made between the hours of 8:00 a.m. and 3:30 p.m., Monday through Friday. Delivery at other times will be allowed only with prior approval of the authorizing Entity.

Delivery shall be sent directly to each Entity. Delivery addresses are on the attached listing. Note: Delivery addresses may be subject to change by individual Entity.

5.0 CONTRACT PERIOD

The Southwest Ohio Purchasers for Government is interested in a contract from August 1, 2022 through July 31, 2023 with a 12-month Option to Renew from August 1, 2023 through July 31, 2024.

6.0 INVOICING

Invoices shall be sent directly to each Entity. Invoicing addresses are on the attached listing. Note: Invoicing addresses may be subject to change by individual Entity if so needed.

7.0 AWARD

Prices should be bid in the units requested. The City of Dayton OH and SWOP4G reserve the right to reject any or all bids. A representative of SWOP4G reserves the right to determine what is or is not in the best interests of the entities.

8.0 AWARDING CRITERIA

In making an award, each participating Entity will evaluate the bids received and will issue its own purchase order or letter of intent based upon the lowest and best bid to that Entity. Consideration will also be given to the factors listed below, as well as other factors, which are considered pertinent.

- 1) Past experience of municipalities with the vendors.
- 2) Total delivered net price.
- 3) Delivery time.
- 4) Compliance with specifications.
- 5) Salt availability and stockpile capacity.
- 6) Domestic salt vs. Off-shore salt

9.0 BIDDER QUALIFICATIONS

Bidder must include with the bid a statement detailing how long the company has been in the business of supplying highway rock salt to public entities. References may be required during the evaluation process. Bidders may be requested to provide a listing of public accounts where a minimum of 1,000 Tons of highway rock salt was delivered.

10.0 REQUIREMENTS AND DATA

Estimates are for a twelve (12) month period(s) and are on a "more or less" basis. **Actual orders may be more or less than estimated.** Estimates indicated will be used solely for the purpose of making a tabulation of bids.

Domestic salt is preferred. If foreign salt is to be supplied by the vendor, it must be clearly identified in the bid document, and will be taken into consideration when evaluating bids. All foreign salt shall meet the same requirements as that of domestic salt.

Bids will be accepted for delivery to individual entities only. Bids will not be accepted for a total tonnage to be supplied to the entire organization.

11.0 DEFAULT STATUS

Any Entity that has placed a vendor in default with the Entity will not be required to place an order with that vendor until the default status has been lifted.

12.0 ADDITIONAL PARTICIPATION

Other SWOP4G entities may wish to participate in this bid. Please indicate, in the area designated on pricing page, if this additional participation will be permitted.

13.0 SUBMISSION OF BIDS

All bids must be received via email in the City of Dayton OH Division of Procurement's email, bids@daytonohio.gov, no later than 3:30 P.M. local (Dayton OH) time, on July 14, 2022. Email subjects must be clearly marked, "**Rock Salt, Bid No. 22-021SWOP4G**".

14.0 CONTACT PERSON(S)

Please provide name, telephone number and email address of contact person for bid and for order(s) in the area designated on pricing page.

****15.0 AFLCMC/PZIO, Wright Patterson AFB, Ohio (Entity No. 82)**

Wright-Patterson AFB (WPAFB) is not subject to any SWOP4G bylaws, specifications, rules, regulations or state law associated with the procurement salt. Wright-Patterson AFB (WPAFB) is submitting its proposed salt needs for informational purposes only and is not obligated to purchase any salt. Should WPAFB determine that it intends to purchase salt, it may do so with no obligation to use the bid pricing submitted to the SWOP4G. Any purchase made by WPAFB is governed exclusive by Federal laws and regulations to include, but not limited to, the Federal Acquisition Regulation and its supplements.

WPAFB's purchase of salt is subject to the provisions of the Anti-Deficiency Act, 31 U.S.C. 1341. WPAFB's inclusion of its salt needs shall not be interpreted to require WPAFB to commit, obligate, appropriate or spend funds or support in violation of the Anti-Deficiency Act and other applicable laws respecting federal funding. WPAFB's participation with the SWOP4G is strictly subject to budget limitations and availability of funds.

Invoicing for WPAFB purchases shall be accomplished through the Wide Area Work Flow system as prescribed in DFARS 252.232-7006 WIDE AREA WORKFLOW PAYMENT INSTRUCTIONS (MAY 2013).

All WPAFB deliveries shall be made by regular dump trucks.

16.0 ADDITIONAL INFORMATION

Additional information concerning this bid package may be obtained by contacting Donita Jo Garner, CPPB, City of Dayton OH, 937-333-4035, or by e-mail at bids@daytonohio.gov **and** donita.garner@daytonohio.gov.

Bidder may have to register to do business with each governmental agency as may be required.

TECHNICAL SPECIFICATIONS
SECTION A: SODIUM CHLORIDE (ROCK SALT)

All trucks and stockpiles other than mine location, shall be adequately covered to assure that the sodium chloride will be delivered in a free flowing, usable condition.

Bidders shall list below the location of all mines from which rock salt will be taken to fulfill this contract:

Cote Blanche, LA

Goderich, ON, CAN

Bidder shall also list below the working capacity of each stockpile to be used:

Cincinnati, OH - 60,000 Ton Capacity

North Bend, OH - 55,000 Ton Capacity

Sandusky, OH - 60,000 Ton Capacity

Toledo, OH - 110,000 Ton Capacity

The City of Dayton OH and participating entities reserve the right to spot check truck and/or trailer loads at point of delivery, for weight confirmation to that shown on weight slip or invoice (including tare weight if deemed advisable). Upon direction by authorized personnel, truck shall proceed to the nearest independent scale for such weight determination.

Salt containing free water, foreign matter, or lumps will be rejected at point of delivery. Salt must be "Free-Flowing," be in such gradation to be blown, and shall meet Ohio State Highway Department Specifications, Section 712.03. Sufficient non-caking additive shall be incorporated in the delivered material in order to prevent caking under normal outdoor storage conditions.

Where there is evidence of moisture in excess of 2.00%, a composite sample of salt shall be taken from the truck and tested for moisture content.

Sodium Chloride shall be of fresh stock. Reclaimed salt will not be accepted. Grade shall be "Course Crystal" as required. Screening shall conform to the following size requirements:

<u>U.S. Screen Size</u>		<u>"CC" Scale</u>
3/8"	% Passing	100
#4	% Passing	70 Max
#8	% Passing	20 Max.
#12	% Passing	5 Max.

Tests of rock salt delivered under the contract may be made from time to time and any which does not conform to the specifications will be returned to the contractor at his expense. If the vendor cannot supply salt meeting these specifications in a reasonable period of time, the Entity will purchase the salt elsewhere on the open market and charge the vendor in non-compliance for the difference in price.

Salt shall be delivered as needed in motor transport loads. All salt deliveries shall be made as agreed upon by each Entity with the successful vendor. Salt shall not be unloaded on the ground or outside of a salt shed without specific permission. Twenty-four (24) hour notice of delivery must be made to dispatcher or contact person at telephone number listed on attached listing.

All deliveries of sodium chloride shall include:

- 1) Adequate equipment to stock salt, such as conveyor, blower, piler, slinger, etc., as needed for the particular installations utilized at the delivery destination.
- 2) If the type of unloader or the maximum height to be unloaded is unknown it will be the responsibility of the vendor to contact those participating for the information.

A deduction equal to that assessed when unloading equipment is used will be deducted from invoice when said equipment is requested by the Entity, but not used in the placement of sodium chloride.

Vendors will be responsible for any damage caused to equipment due to foreign materials in the salt. Vendors will also be responsible for any damage to salt storage building resulting from the improper piling of salt, and or caked salt (including equipment and labor costs).

BID NO. 22-021SWOP4G FORM
VENDOR INFORMATION

Company Name: Compass Minerals America Inc.

Address: 9900 West 109th Street

City State & Zip Code: Overland Park, KS 66210

Telephone No. 800-323-1641 Fax No. 913-338-7945

Contact Person for Bid: Name: Jason Fritz Phone No.: 800-323-1641

Email Address: highwaygroup@compassminerals.com

Contact Person for Orders: Name: Customer Experience Specialist Phone No.: 800-323-1641

Email Address: highwayorders@compassminerals.com

How long the company has been in the business of supplying rock salt to public entities 34 years

Details Company has been in business supplying salt since 1917 and incorporated 1/21/88

For more company information, please go to www.compassminerals.com

Federal Identification Number (or SSN if sole proprietorship): 48-1047632

SIGNATURE: 

PRINTED NAME AND TITLE: Joel Gerdes - Director US Highway Sales

By signing this page, you state that you are an authorized representative, and have reviewed and are presenting this proposal on behalf of your business Entity. Please continue completing this exhibit on the next page.

Additional Participation:

Other SWOP4G entities may wish to participate in this bid. Please indicate if this participation will be permitted.

Yes _____ No X If "yes", SWOP4G must review and give approval to additional governmental agencies.

How would rock salt pricing be determined for governmental agencies not listed in this bid? N/A

Piling Charge per Ton (all locations) for 2022-2023 \$ No Bid

Piling Charge per Ton (all locations) for 2023-2024 \$ No Bid

Performance Bond: Cost per \$1,000 \$ 0.00 / per \$1,000

Terms: Net 30

Date: 7-8-22



**CITY OF DAYTON
ROCK SALT
Bid No. 22-021SWOP4G**

Name of Bidding Company: Compass Minerals America Inc.

Please provide the company name, address, contact person, telephone number and email address of three (3) references previously serviced by your Company that will be able to speak to your material quality and customer service standards for the materials described in Bid 22-021SWOP4G.

Company Name: City of Olmsted Falls, OH

Address: 9234 Columbia Road, Olmsted Falls, OH 44138

Contact Person: Joe Borczuch, Service Director

Telephone Number: 440-235-1345 Fax Number: 440-427-2147

Email Address: service@olmstedfalls.org

Company Name: City of Perrysburg, OH

Address: 11980 Roachton Road, Perrysburg, OH 43551

Contact Person: Rob Ross, Director of Public Service

Telephone Number: 419-872-8020 Fax Number: 419-872-8024

Email Address: publicservice@ci.perrysburg.oh.us

Company Name: State of OH DOT

Address: 1980 W. Broad Street, Columbus, OH 48223

Contact Person: Dean Alatsis, Program Administrator

Telephone Number: 614-466-8465 Fax Number: _____

Email Address: dean.alatsis@dot.ohio.gov

Business Income Tax Questionnaire

The following information is required to determine your City of Dayton, Ohio income tax liability, if any, and to set up your account if required.



Type of Tax Filing: (check all that apply)

1. Employee Withholding FEIN # _____
2. Corporate Earnings FEIN # 48-1047632
3. Individual Ownership Earnings SSN # _____
4. Partnership Earnings FEIN # _____

Company Name Compass Minerals America Inc. Phone # 800-323-1641

Mailing Address 9900 West 109th Street City Overland Park St KS Zip 66210

Local Business Address None City _____ St _____ Zip _____

Check the jurisdictions that we administer that you operate in:

Dayton City Limits Dayton Wright Brothers Airport Dayton International Airport NONE

Date Business Started in Our Taxing Jurisdiction If awarded bid to supply salt

Your Accounting Period? Calendar Year _____ or Fiscal Year ending on September 30th

Withholding Information *Quarterly Withholding cannot exceed \$600.00

■ Do you have employees? Yes or No Date First Employee Started Working in Our Jurisdiction _____

■ Do you submit withholdings QUARTERLY* or MONTHLY? N/A

■ Is this a courtesy withholding for your employees who are residents of the above cities only? Yes or No

Do you rent or sublease property or space in the Dayton jurisdiction to another business or individual? Yes No

If so list Names, Addresses, and Tax ID below. If Yes, do they have employees working at that location? Yes No

Do you use Subcontractors? Yes No If so list Names, Addresses, and FEIN or Social Security Numbers below.
Freight carriers to transport the salt. Carriers not known until shipment is made.

If you have filed returns with our office before, show Name and Tax ID #s used, and for what tax years you filed.
NA

Full name of Owner of Company NAMSCO, Inc.

If this is a change of ownership, please provide the date of change, the name, address, and phone number of former owner
NA

If you are not liable to pay taxes in our jurisdiction, please explain why.
NA

Signature Mary Wells Title Director Tax Date 6/21/2022

Thank you for your cooperation in this request. For more tax information is available at www.daytonohio.gov

Please return by MAIL or by FAX to: City of Dayton, Division of Revenue & Taxation, 101 West 3rd Street, P.O. Box 2806, Dayton, Ohio 45401
(937) 333-3500 ~ Fax (937) 333-4280

CS-25c

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
1.	Batavia Township	Steven Tyminski	513/349-5693		2401 Old State Route 32 Batavia OH 45103	1535 Clough Pike Batavia OH 45103	700
2.	Bath Township	Brad Moore	937/878-9481	937/878-9081	1018 Yellow Springs-Fairfield Rd. Fairborn OH 45324	1006 Yellow Springs-Fairfield Rd. Fairborn OH 45324	300
3.	Beavercreek Township	Tim Parks	937/603-1737	937/427-6576	1981 Dayton-Xenia Rd. Beavercreek OH 45434	851 Orchard Lane Beavercreek OH 45434	1,200
4.	Beavercreek, City of	Paige Bagford	937/427-5540		2260 Dayton-Xenia Rd. Beavercreek OH 45434	789 Orchard Lane Beavercreek OH 45434	6,000
5.	Bellbrook, City of	Ryan Pasley	937/848-8415	937/848-5197	29 N. West St. Bellbrook OH 45305	29 N. West St. Bellbrook OH 45305	500
6.	Bexley, City of	Brandon Hook	614/559-4227	614/559-4201	2777 Delmar Dr. Bexley OH 43209	2242 E. Main St. Bexley OH 43209	100
7.	Blendon Township	John Giamarco	614/738-2673 614/882/2673		6360 S. Hempstead Rd. Westerville OH 43081	6360 S. Hempstead Rd. Westerville OH 43081	400
8.	Blue Ash, City of	Josh DeHart	513/678-8836	513/79-3890	6131 Interstate Cir Blue Ash OH 45242	6131 Interstate Cir Blue Ash OH 45242	3,000
9.	Brookville, City of	Chris Homan	937/405-7350		700 Arlington Rd. Brookville OH 45309	301 Sycamore St. P O Box 10 Brookville OH 45309	300
10.	Butler Township	Jeff Barentt	937/510-5648	937/898-5308	3710 W. National Rd. Dayton OH 45414	3710 W. National Rd. Dayton OH 45414	500
11.	Caesarscreek Township	Chuck Parks	937/313-6743		2034 E. Springvalley Paintersville Rd. Xenia OH 45385	2034 E. Springvalley Paintersville Rd. Xenia OH 45385	300
12.	Cardington, Village of	Debra K Fry	419/864-7607	419/864-0536	120 E. Williams St. Cardington OH 43315	P.O. Box 10 Cardington OH 43315	75
13.	Cedarville, Village of	Diane Porter	937/371-6151		301 Palmer Dr. Cedarville Ohio 45314	Village of Cedarville P.O. Box 51 Cedarville OH 45314	175
14.	Central Ohio Transit Authority	Bruce Neel	614/275-5809	614/275-5892	1325 Essex Ave. Columbus OH 43201	33 N. High St. Columbus OH 43215 accounts@coata.com	600

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
15.	Clayton, City of	Randy Sanders	937/474-2795		200 Wooley Lane Dayton OH 45415	6996 Taywood Rd. Englewood OH 45322	800
16.	Clearcreek Township	Ryan Jones	937/902-8271	937/748-3252	7593 Bunnell Hill Rd. Springboro OH 45066	7593 Bunnell Hill Rd. Springboro OH 45066	2,200
17.	Clermont County Engineer's Office	Todd Slone	513/732-8090	513/732-8055	1. Batavia Barn 4009 Filager Rd. Batavia OH 45103 2. Buchanan House Barn 2460 State Rt. 743 Moscow OH 45153 3. Miami Twp. Salt Barn 5900 McPicken Dr. Milford OH 45150	2381 Clermont Center Drive Batavia OH 45103	5,500
18.	Clinton Township	Dave Medley	614/905-1360		3820 Cleveland Ave. Columbus OH 43224	3820 Cleveland Rd. Columbus OH 43224	250
19.	Concord Township	Nathan Wilgus	740/816-1164	740/881-5428	Road Department 7860 Dublin Rd. Delaware OH 43015	Administration 6385 Home Rd. Delaware OH 43015	750
20.	Dayton Public Schools	Richard Rayford	937/542-3799		2003 N. James McGee Blvd. Dayton OH 45417	136 S. Ludlow St. Dayton OH 45402	300
21.	Dayton, City of	Brian Dahm	937/333-4809	937/333-4816	911 E. Monument Ave. Dayton OH 45402	911 E. Monument Ave. Dayton OH 45402	9,000
22.	Dublin, City of	John Babyak	614/207-2593	614/761-6512	6351 Shier Rings Rd. Dublin OH 43016	6555 Shier Rings Rd. Dublin OH 43016	2,000
23.	Englewood, City of	Tim Studebaker	937/836-5106, x401	937/836-0142	1111 Union Blvd. Englewood OH 45315	333 W. National Rd. Englewood OH 45322	1,200
24.	Evendale, Village of	Paula Schababerle	513/403-9786	513/956-2690	2792 Glendale Milford Rd. Cincinnati OH 45241 NEED STRAIGHT TRUCK	10500 Reading Rd Cincinnati OH 45211	300
25.	Fairborn, City of	Buck Smith	937/797-7020	937/879-7395	51 Erie Ave. Fairborn OH 45324	44 West Hebble Ave. Fairborn OH 45324	1600
26.	Farmersville, Village of	Derek Shell	937/248-8395		44 Maple St. Farmersville OH 45325	dshell@farmersville.us	150

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
27.	Gahanna, City of	Joe Peterson Streets and Utilities Superintendent	614/266-3819	614/342-4100	152 Oklahoma Ave. Gahanna OH 43230	200 S. Hamilton Rd. Gahanna OH 43230	2,800
28.	Genoa Township	Bob Mathews Chrissy Preston	614/568-2080	614/568-2092	7049 Big Walnut Rd. Galena OH 43021	7049 Big Walnut Rd. Galena OH 43021	400
29.	Germantown, City of	Jonathan Moore	937/313-1843	937/855-3215	148 South Water St. Germantown OH 45327	1 North Plum St. Germantown OH 45327	400
30.	German Township	Jeremy Holbrook	937/855-7881	937/855-4897	12102 State Route 725 Germantown OH 45327	12102 State Route 725 Germantown OH 45327	250
31.	Gilead Township (Morrow County)	Richard Lyle	419/564-5438	419/947-1092	151 South St. Mt. Gilead OH 43338	151 South St. Mt. Gilead OH 43338	200
32.	Glendale, Village of	Tom Alderfer	513/678-0207		528 E. Sharon Rd. Glendale OH 45246	30 Village Square Glendale OH 45246	200
33.	Goshen Township	Chad A Meadows Service Director	513/722-3400	513/722-3100	6759 Wood St. Goshen OH 45122	6757 Goshen Rd. Goshen OH 45122	600
34.	Grandview Heights, City of	Marcus Benson	614/488-4728	614/481-6222	1525 Goodale Blvd. 1260 McKinley Ave Columbus OH 43222	1260 McKinley Ave Columbus OH 43222	500
35.	Greene County Engineer	Eric Miller Superintendent	937/562-7514 937/286-8833		615 Dayton-Xenia Rd. Xenia OH 45385	615 Dayton-Xenia Rd. Xenia OH 45385	7,500
36.	Hamilton, City of Street Department	Craig Koger	513/382-4853		2210 S. Erie Blvd. Hamilton OH 45011	2210 S. Erie Blvd. Hamilton OH 45011	3,000 +/- 1000
37.	Harlem Township	Bart Walker	740/272-3983		3784 Rich St. Galena OH 43021	3883 S. State Route 605 Galena OH 43021	300
38.	Harrison Township	Jeff Mutter	937/274-6871	937/274-9147	2409 Rector Ave. Dayton OH 45414	2409 Rector Ave. Dayton OH 45414	1,000
39.	Hilliard, City of	Dave Dale	614/334-2355		3770 Municipal Way Hilliard OH 43026	3800 Municipal Way Hilliard OH 43026	1,500
40.	Huber Heights, City of	Michael Gray Linda Garrett	937/233-1562	937/237-8216	7020 Brandt Pike Huber Heights OH 45424	7020 Brandt Pike Huber Heights OH 45424	3,000

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
41.	Indian Hill, The Village of	David Yeager	513/623-2722	513/831-3897	7100 Glendale Milford Rd. Milford OH 45150	6525 Drake Rd. Cincinnati OH 45243	2,500
42.	Jackson Township	Doug Pohl	937/824-0139	937/696-4402	316 West Walnut St. Farmersville OH 45325	49 East Walnut St. Farmersville OH 45325	150
43.	Jamestown, Village of	Gordy Sargent	937/776-2303	937/675-3142	10 Verity St. Jamestown OH 45335	84 Seaman Dr. Jamestown OH 45335	80
44.	Jefferson Township (Montgomery County)	Steven A Woolf	937/416-6001	937/262-3566	Jefferson Township Road Garage 1495 S. Union Rd. Dayton OH 45417	580 Calumet Dr Dayton OH 45417	500
45.	Kettering, City of	Greg Moore	937/296-2472	937/296-3245	1015 E. Dorothy Ln. Kettering OH 45419	2800 Acorn Dr. Kettering OH 45419	5,500
46.	Mad River Local Schools	Ryan Fullenkamp	937/260-0464	937/424-2985	1841 Harshman Rd. Dayton OH 45424	1841 Harshman Rd. Dayton OH 45424	110
47.	Mason, City of	Ryan Tyree Patti Workman	513/229-8580	513/229-8581	3487 Mason-Morrow-Millgrove Rd. Mason OH 45040	6000 Mason-Montgomery Rd. Mason OH 45040	5,500
48.	Miami County Engineers Office	Laura Penny	937/440-5656	937/440-5659	2100 North County Road 25A Troy OH 45373	2100 North County Road 25A Troy OH 45373	5,000
49.	Miami Township (Clermont County)	John Musselman	513/659-4664	513/248-5864	5900 McPicken Dr. Milford OH 45150	6007 Meijer Dr. Milford OH 45150	3,500
50.	Miami Township, (Montgomery County)	Wesley Wade Junior Cope John Schweickart	937/608-7366 937/479-3060 937/608-6236	937/859-3537	<i>Tandem axle only, no semi's</i> 10891 Wood Rd. Miamisburg OH 45342	10891 Wood Rd. Miamisburg OH 45342	3,000
51.	Miamisburg, City of	Justin Geer	937/603-4620	937/847-6634	600 N. Main St. Miamisburg OH 45342	600 N. Main St. Miamisburg OH 45342	3,500
52.	Middletown, City of	Charlie Anderson	513/425-7953	513/425-1877	400 N. Main St. Middletown OH 45042	400 N. Main St. Middletown OH 45042	4,500
53.	Milford, City of	Ed Hackmeister	513/473-9317	513/248-5096	50 Bay Rd. Milford OH 45150	745 Center St. Suite 200 Milford OH 45150	700

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
54.	Monroe, City of	Jason Holbrook	513/630-7966	513/422-7146	1000 Holman Ave. Monroe OH 45050	P. O. Box 330 Monroe OH 45050	2,500
55.	Montgomery County Engineer's Office	Linda Ashton	937/837-2528	937/854-3413	5625 Little Richmond Rd Dayton OH 45426	451 W. Third St. Dayton OH 45422-1260	10,000
56.	Montgomery County Parks	Hank Stanley	937/776-8014		455 Infirmary Rd. Dayton OH 45417	455 Infirmary Rd. Dayton OH 45417	150
57.	Moraine, City of Street Department	Bryan Campbell	937/535-1041	937/535-1041	4720 Vance Rd. Moraine OH 45439	4200 Dryden Rd. Moraine OH 45439	800
58.	Mount Gilead, Village of	Brandon McCunn	419/634-6321	419/946-8111	273 South St. Mount Gilead OH 43338	72 West High St. Mount Gilead OH 43338	150
59.	New Carlisle, City of	Dave Coleman	937/270-8374	937/845-2338	803 W. Jefferson St. New Carlisle OH 45344	331 S. Church St New Carlisle OH 45344	300
60.	New Jasper Township	Phil Erwin	937/286-8443		750 S. New Jasper Station Rd. Xenia OH 45385	750 S. New Jasper Station Rd. Xenia OH 45385	400
61.	Oakwood, City of	David Shuey	937/298-0777		210 Shafor Blvd. Oakwood OH 45419	30 Park Ave. Oakwood OH 45419	900
62.	Obetz, City of	Kyle England	614/579-0416		4100 Orchard Lane Obetz OH 43207	4175 Alum Creek Dr. Obetz OH 43207	600
63.	Perry Township Franklin County	Ian Warren	614/620-1983		7125 Sawmill Rd. Dublin OH 43016	7125 Sawmill Rd. Dublin OH 43016	400
64.	Pierce Township	John Koehler	513/947-2044	513/752-8418	950 Locust Corner Rd. Cincinnati OH 45245	950 Locust Corner Rd. Cincinnati OH 45245	1,000
65.	Piqua, City of	Brian Brookhart	937/606-0587	937/778-2092	859 S. Main St. Piqua OH 45356	201 W. Water St. Piqua OH 45356	2,500
66.	Powell, City of	Silas Bowers	614/885-5380		260 Adventure Park Dr. Powell OH 43065	47 Hall St. Powell OH 43065	1,500

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
67.	Riverside, City of	Kevin Miller	937/604-4291		1791 Harshman Rd. Riverside OH 45424	5200 Springfield St. Riverside OH 45431	1,500
68.	Sharonville, City of	Mike Carlson Assistant Public Works Director	513/678-1556	513/563-0617	10900 Reading Rd. Sharonville OH 45241	10900 Reading Rd. Sharonville, OH 45241	1,500
69.	Sidney, City of	Brian Green	937/498-8159	937/498-8150	415 S Vandemark Rd Sidney OH 45365	201 W Poplar St Sidney OH 45365	1,200
70.	St. Bernard, Village of	Thomas Paul	513/482-7494	513/641-1840	5230 Vine St. St. Bernard OH 45217	110 Washington Ave. St. Bernard OH 45217	530
71.	Stonelick Township	Scott Colyer	513/415-5430	513/732-6040	5750 Stonelick Williams Corner Rd. Batavia OH 45103	P O Box 37 Owensville OH 45160	300
72.	Sugarcreek Township	Dale Owens	937/848-8426		2090 Ferry Rd. Sugarcreek Township OH 45305	2090 Ferry Rd. Sugarcreek Township OH 45305	1,000
73.	Tate Township (Clermont County OH)	Ed Stanley	513/734-2380	513/734-0286	2655 Spring St. Bethel OH 45106	2821 Dean Rd. Bethel OH 45106	250
74.	Trenton, City of	Brad Baker	513/678-7110	513/428-0178	217 South Miami St. Trenton OH 45067	11 East State St. Trenton OH 45067	500
75.	Trotwood, City of	Johnny McCluskey Hope Figgers	937/837-1702	937/837-1502	2400 Olive Rd. Trotwood OH 45426	3035 Olive Rd. Trotwood OH 45426	2,000
76.	Troy, City of	Justin Olivieri	937/573-9545		1400 Experiment Farm Rd. Troy OH 45373	100 S. Market St. Troy OH 45373	300
77.	Union Township Trustees	Matt Taylor	513/276-2070	513/753-2690	4722 Summerside Rd. Cincinnati OH 45245	4350 Aicholtz Rd. Cincinnati OH 45245	2,200
78.	Union, City of	John Applegate	937/836-8624	937/836-1240	216 Shaw Rd. Union OH 45322	118 N. Main St. Union OH 45322	600
79.	Upper Arlington, City of	Valerie Piccininni	614/583-5286		4100 Roberts Rd. Columbus OH 43228	3600 Tremont Rd. Columbus OH 43221	750

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
80.	Vandalia, City of	Tammy Wendeln	937/415-2349	937/415-2394	97 Clubhouse Way Vandalia OH 45377	333 James Bohanan Dr. Vandalia OH 45377	2,000
81.	Washington Township (Montgomery County OH)	Tim Franck Public Works Director	937/433-0152		8190 S. McEwen Rd. Washington Township OH 45458	8200 McEwen Rd. Washington Township OH 45458	2,500
82.	Washington Township (Clermont County)	Alan Dodson Road Supervisor Robin A. Brewer Asst Administrator	513/316-3381 (Alan) 513/553-2072 (Robin)		2225 State Route 756 Moscow OH 45153	2238 State Route 756 Moscow OH 45153	200
83.	West Carrollton, City of	Todd Pemberton	937/847-6075	937/859-3366	250 N. Miami Ave. West Carrollton OH 45449	300 E. Central Ave. West Carrollton OH 45449	1000
84.	West Jefferson, Village of	Brian Farley	614/813-6674		81 North Heath St. West Jefferson OH 43162	28 E. Main St. West Jefferson OH 43162	400
85.	West Milton, Municipality of	Ben Herron	937/698-1500 ext. 116	937/698-3900	125 N. Jefferson St. West Milton OH 45383	701 S. Miami St. West Milton OH 45383	300
86.	Whitehall, City of	Jeff Hart	614/205-7258	614/338-3119	4605 Poth Rd. Whitehall OH 43213	360 S. Yearling Rd. Whitehall OH 43213	4,000
87.	Williamsburg Township	Brian Tatman	513/638-9900	513/724-0780	222 North Eighth St. Williamsburg OH 45176	P. O. Box 499 Williamsburg OH 45176	200
88.	Woodlawn OH, Village of	Victoria Banks	513/866-1251	513/771-0171	130 Marion Rd. Woodlawn OH 45215	11041 Woodlawn Blvd. Woodlawn OH 45215	300
89.	Worthington, City of	Steven Tennant	614/374-7309	614/785-1885	380 Highland Ave. Worthington OH 43085	380 Highland Ave. Worthington OH 43085	1,500
90.	Wright Patterson Air Force Base **See item 15.0 in General Specifications	Greg Wheelock	937/414-1394		Building 30029OHP (Area A) Building 20614OHP (Area B)	Invoicing instructions will be in the individual orders	2,100

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
91.	Xenia, City of	Ray Ferrell	937/376-7265	937/372-8151	966 Towler Rd. Xenia OH 45385	107 E. Main St. Xenia OH 45385	1,500
92.	Xenia Township	Jim Pile	937/477-4606	937/372-3343	125 Fairground Rd. Xenia OH 45385	8 Brush Row Rd. Xenia OH 45385	800
93.	Yellow Springs, Village of	Jonnie Burns Tanner Bussey	937/371-0356	937/605-9305	1140 State Route 343 Yellow Springs OH 45387	100 Dayton St. Yellow Springs OH 45387	300

22-021SWOP4G BID PRICING PAGES

Please provide a delivered price for the salt from origin to the **INDIVIDUAL ENTITIES**.
FREIGHT IS TO BE INCLUDED. Also list the stockpile and mine to be used for each location.

Bidders are to submit one (1) Electronic original copy signed by an officer authorized to bind the company, Excel spreadsheet and one (1) electronic flash drive of signed bid and Excel spreadsheet.

Bidding Company:		Compass Minerals America Inc			
Item No.	Organization	Estimated Total Tons more or less	2022 - 2023 Price/Ton Rock Salt	2023 - 2024 Price/Ton Rock Salt	Stockpile/Mine Location
1	Batavia Township	700	\$ 94.35	\$ 101.35	Cincinnati, OH / Cote Blanche, LA
2	Bath Township	300	\$ 105.52	\$ 112.52	Cincinnati, OH / Cote Blanche, LA
3	Beavercreek Township	1,200	\$ 103.98	\$ 110.98	Cincinnati, OH / Cote Blanche, LA
4	Beavercreek, City of	6,000	\$ 103.98	\$ 110.98	Cincinnati, OH / Cote Blanche, LA
5	Bellbrook, City of	500	\$ 103.92	\$ 110.92	Cincinnati, OH / Cote Blanche, LA
6	Bexley, City of	100	\$ 79.96	\$ 86.96	Sandusky, OH / Goderich, ON, CA
7	Blendon Township	400	\$ 78.18	\$ 85.18	Sandusky, OH / Goderich, ON, CA
8	Blue Ash, City of	3,000	\$ 90.97	\$ 97.97	Cincinnati, OH / Cote Blanche, LA
9	Brookville, City of	300	\$ 104.83	\$ 111.83	North Bend, OH / Cote Blanche, LA
10	Butler Township	500	\$ 103.48	\$ 110.48	Cincinnati, OH / Cote Blanche, LA
11	Caesarscreek Township	300	\$ 104.48	\$ 111.48	Cincinnati, OH / Cote Blanche, LA
12	Cardington, Village of	75	\$ 71.91	\$ 78.91	Sandusky, OH / Goderich, ON, CA
13	Cedarville, Village of	175	\$ 105.52	\$ 112.52	Cincinnati, OH / Cote Blanche, LA
14	Central Ohio Transit Authority	600	\$ 79.68	\$ 86.68	Sandusky, OH / Goderich, ON, CA
15	Clayton, City of	800	\$ 103.83	\$ 110.83	North Bend, OH / Cote Blanche, LA
16	Clearcreek Township	2,200	\$ 96.95	\$ 103.95	Cincinnati, OH / Cote Blanche, LA
17	Clermont County Engineer's Office	5,500	\$ 92.55	\$ 99.55	Cincinnati, OH / Cote Blanche, LA
18	Clinton Township	250	\$ 78.18	\$ 85.18	Sandusky, OH / Goderich, ON, CA
19	Concord Township	750	\$ 73.67	\$ 80.67	Sandusky, OH / Goderich, ON, CA
20	Dayton Public Schools	300	\$ 103.42	\$ 110.42	Cincinnati, OH / Cote Blanche, LA
21	Dayton, City of	9,000	\$ 97.77	\$ 104.77	North Bend, OH / Cote Blanche, LA
22	Dublin, City of	2,000	\$ 75.68	\$ 82.68	Sandusky, OH / Goderich, ON, CA
23	Englewood, City of	1,200	\$ 93.47	\$ 100.47	Toledo, OH / Goderich, ON, CA
24	Evendale, Village of	300	\$ 92.31	\$ 99.31	Cincinnati, OH / Cote Blanche, LA
25	Fairborn, City of	1,600	\$ 105.52	\$ 112.52	Cincinnati, OH / Cote Blanche, LA
26	Farmersville, Village of	150	\$ 103.35	\$ 110.35	Cincinnati, OH / Cote Blanche, LA
27	Gahanna, City of	2,800	\$ 77.46	\$ 84.46	Sandusky, OH / Goderich, ON, CA
28	Genoa Township	400	\$ 76.14	\$ 83.14	Sandusky, OH / Goderich, ON, CA
29	Germantown, City of	400	\$ 103.45	\$ 110.45	Cincinnati, OH / Cote Blanche, LA
30	German Township	250	\$ 103.45	\$ 110.45	Cincinnati, OH / Cote Blanche, LA
31	Gilead Township (Morrow County)	200	\$ 71.09	\$ 78.09	Sandusky, OH / Goderich, ON, CA
32	Glendale, Village of	200	\$ 93.31	\$ 100.31	Cincinnati, OH / Cote Blanche, LA
33	Goshen Township	600	\$ 95.33	\$ 102.33	Cincinnati, OH / Cote Blanche, LA
34	Grandview Heights, City of	500	\$ 78.18	\$ 85.18	Sandusky, OH / Goderich, ON, CA
35	Greene County Engineer	7,500	\$ 103.48	\$ 110.48	Cincinnati, OH / Cote Blanche, LA
36	Hamilton, City of	3000 +/- 1,000	\$ 90.66	\$ 97.66	North Bend, OH / Cote Blanche, LA

22-021SWOP4G BID PRICING PAGES

Please provide a delivered price for the salt from origin to the INDIVIDUAL ENTITIES.

FREIGHT IS TO BE INCLUDED. Also list the stockpile and mine to be used for each location.

Bidders are to submit one (1) Electronic original copy signed by an officer authorized to bind the company, Excel spreadsheet and one (1) electronic flash drive of signed bid and Excel spreadsheet.

Bidding Company:		Compass Minerals America Inc			
<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>	<u>2022 - 2023 Price/Ton Rock Salt</u>	<u>2023 - 2024 Price/Ton Rock Salt</u>	<u>Stockpile/Mine Location</u>
37	Harlem Township	300	\$ 76.14	\$ 83.14	Sandusky, OH / Goderich, ON, CA
38	Harrison Township	1,000	\$ 103.48	\$ 110.48	Cincinnati, OH / Cote Blanche, LA
39	Hilliard, City of	1,500	\$ 78.18	\$ 85.18	Sandusky, OH / Goderich, ON, CA
40	Huber Heights, City of	3,000	\$ 100.06	\$ 107.06	Cincinnati, OH / Cote Blanche, LA
41	Indian Hill, Village of	2,500	\$ 90.97	\$ 97.97	Cincinnati, OH / Cote Blanche, LA
42	Jackson Township	150	\$ 103.35	\$ 110.35	Cincinnati, OH / Cote Blanche, LA
43	Jamestown, Village of	80	\$ 106.52	\$ 113.52	Cincinnati, OH / Cote Blanche, LA
44	Jefferson Township	500	\$ 104.77	\$ 111.77	North Bend, OH / Cote Blanche, LA
45	Kettering, City of	5,500	\$ 98.77	\$ 105.77	North Bend, OH / Cote Blanche, LA
46	Mad River Local Schools	110	\$ 105.06	\$ 112.06	Cincinnati, OH / Cote Blanche, LA
47	Mason, City of	5,500	\$ 92.35	\$ 99.35	Cincinnati, OH / Cote Blanche, LA
48	Miami County Engineers Office	5,000	\$ 78.47	\$ 85.47	Toledo, OH / Goderich, ON, CA
49	Miami Township (Clermont County)	3,500	\$ 90.97	\$ 97.97	Cincinnati, OH / Cote Blanche, LA
50	Miami Township (Montgomery County)	3,000	\$ 98.80	\$ 105.80	North Bend, OH / Cote Blanche, LA
51	Miamisburg, City of	3,500	\$ 98.80	\$ 105.80	North Bend, OH / Cote Blanche, LA
52	Middletown, City of	4,500	\$ 93.33	\$ 100.33	Cincinnati, OH / Cote Blanche, LA
53	Milford, City of	700	\$ 93.97	\$ 100.97	Cincinnati, OH / Cote Blanche, LA
54	Monroe, City of	2,500	\$ 94.33	\$ 101.33	Cincinnati, OH / Cote Blanche, LA
55	Montgomery County Engineer's Office	10,000	\$ 98.48	\$ 105.48	Cincinnati, OH / Cote Blanche, LA
56	Montgomery County Parks	150	\$ 104.48	\$ 111.48	Cincinnati, OH / Cote Blanche, LA
57	Moraine, City of	800	\$ 103.42	\$ 110.42	Cincinnati, OH / Cote Blanche, LA
58	Mount Gilead, Village	150	\$ 71.09	\$ 78.09	Sandusky, OH / Goderich, ON, CA
59	New Carlisle, City of	300	\$ 107.70	\$ 114.70	Cincinnati, OH / Cote Blanche, LA
60	New Jasper Township	400	\$ 104.98	\$ 111.98	Cincinnati, OH / Cote Blanche, LA
61	Oakwood, City of	900	\$ 102.77	\$ 109.77	North Bend, OH / Cote Blanche, LA
62	Obetz, City of	600	\$ 79.96	\$ 86.96	Sandusky, OH / Goderich, ON, CA
63	Perry Township (Franklin County)	400	\$ 77.17	\$ 84.17	Sandusky, OH / Goderich, ON, CA
64	Pierce Township	1,000	\$ 92.47	\$ 99.47	Cincinnati, OH / Cote Blanche, LA
65	Piqua, City of	2,500	\$ 77.73	\$ 84.73	Toledo, OH / Goderich, ON, CA
66	Powell, City of	1,500	\$ 77.17	\$ 84.17	Sandusky, OH / Goderich, ON, CA
67	Riverside, City of	1,500	\$ 103.56	\$ 110.56	Cincinnati, OH / Cote Blanche, LA
68	Sharonville, City of	1,500	\$ 91.31	\$ 98.31	Cincinnati, OH / Cote Blanche, LA
69	Sidney, City of	1,200	\$ 78.92	\$ 85.92	Toledo, OH / Goderich, ON, CA
70	St. Bernard, Village of	530	\$ 91.54	\$ 98.54	Cincinnati, OH / Cote Blanche, LA
71	Stonelick Township	300	\$ 94.35	\$ 101.35	Cincinnati, OH / Cote Blanche, LA
72	Sugarcreek Township	1,000	\$ 103.67	\$ 110.67	Cincinnati, OH / Cote Blanche, LA

22-021SWOP4G BID PRICING PAGES

Please provide a delivered price for the salt from origin to the **INDIVIDUAL ENTITIES**.
FREIGHT IS TO BE INCLUDED. Also list the stockpile and mine to be used for each location.

Bidders are to submit one (1) Electronic original copy signed by an officer authorized to bind the company, Excel spreadsheet and one (1) electronic flash drive of signed bid and Excel spreadsheet.

Bidding Company:		Compass Minerals America Inc			
Item No.	Organization	Estimated Total Tons more or less	2022 - 2023 Price/Ton Rock Salt	2023 - 2024 Price/Ton Rock Salt	Stockpile/Mine Location
73	Tate Township (Clermont County OH)	250	\$ 96.33	\$ 103.33	Cincinnati, OH / Cote Blanche, LA
74	Trenton, City of	500	\$ 95.85	\$ 102.85	Cincinnati, OH / Cote Blanche, LA
75	Trotwood, City of	2,000	\$ 102.48	\$ 109.48	Cincinnati, OH / Cote Blanche, LA
76	Troy, City of	300	\$ 80.97	\$ 87.97	Toledo, OH / Goderich, ON, CA
77	Union Township Trustees	2,200	\$ 90.97	\$ 97.97	Cincinnati, OH / Cote Blanche, LA
78	Union, City of	600	\$ 93.47	\$ 100.47	Toledo, OH / Goderich, ON, CA
79	Upper Arlington, City of	750	\$ 79.96	\$ 86.96	Sandusky, OH / Goderich, ON, CA
80	Vandalia, City of	2,000	\$ 92.21	\$ 99.21	Toledo, OH / Goderich, ON, CA
81	Washington Township (Montgomery County OH)	2,500	\$ 101.35	\$ 108.35	Cincinnati, OH / Cote Blanche, LA
82	Washington Township (Clermont County)	200	\$ 95.33	\$ 102.33	Cincinnati, OH / Cote Blanche, LA
83	West Carrollton, City of	1,000	\$ 103.35	\$ 110.35	Cincinnati, OH / Cote Blanche, LA
84	West Jefferson, Village of	400	\$ 83.46	\$ 90.46	Sandusky, OH / Goderich, ON, CA
85	West Milton, Municipality of	300	\$ 82.71	\$ 89.71	Toledo, OH / Goderich, ON, CA
86	Whitehall, City of	4,000	\$ 77.46	\$ 84.46	Sandusky, OH / Goderich, ON, CA
87	Williamsburg Township	200	\$ 96.33	\$ 103.33	Cincinnati, OH / Cote Blanche, LA
88	Woodlawn OH, Village of	300	\$ 92.31	\$ 99.31	Cincinnati, OH / Cote Blanche, LA
89	Worthington, City of	1,500	\$ 78.18	\$ 85.18	Sandusky, OH / Goderich, ON, CA
90	Wright-Patterson AFB <i>item 15.0 in General Specifications</i> **See	2,100	NO BID	NO BID	N/A
91	Xenia, City of	1,500	\$ 103.98	\$ 110.98	Cincinnati, OH / Cote Blanche, LA
92	Xenia Township	800	\$ 103.98	\$ 110.98	Cincinnati, OH / Cote Blanche, LA
93	Village of Yellow Springs	300	\$ 105.52	\$ 112.52	Cincinnati, OH / Cote Blanche, LA



**Bureau of Workers'
Compensation**

30 W. Spring St.
Columbus, OH 43215

Certificate of Ohio Workers' Compensation

This certifies that the employer listed below participates in the Ohio State Insurance Fund as required by law. Therefore, the employer is entitled to the rights and benefits of the fund for the period specified. This certificate is only valid if premiums and assessments, including installments, are paid by the applicable due date. To verify coverage, visit www.bwc.ohio.gov, or call 1-800-644-6292.

This certificate must be conspicuously posted.

Policy number and employer
01679402

Period Specified Below
07/01/2022 to 07/01/2023

COMPASS MINERALS
9900 W 109TH ST STE 100
OVERLAND PARK KS 66210-1436



www.bwc.ohio.gov
Issued by: BWC

Stephanie McCloud

Administrator/CEO

You can reproduce this certificate as needed.

Ohio Bureau of Workers' Compensation

Required Posting

Section 4123.54 of the Ohio Revised Code requires notice of rebuttable presumption. Rebuttable presumption means an employee may dispute or prove untrue the presumption (or belief) that alcohol, marihuana or a controlled substance not prescribed by the employee's physician is the proximate cause (main reason) of the work-related injury.

The burden of proof is on the employee to prove the presence of alcohol, marihuana or a controlled substance was not the proximate cause of the work-related injury. An employee who tests positive or refuses to submit to chemical testing may be disqualified for compensation and benefits under the Workers' Compensation Act.



**Bureau of Workers'
Compensation**

You must post this language with the Certificate of Ohio Workers' Compensation.

UNITED STATES OF AMERICA
STATE OF OHIO
OFFICE OF THE SECRETARY OF STATE

I, Frank LaRose, do hereby certify that I am the duly elected, qualified and present acting Secretary of State for the State of Ohio, and as such have custody of the records of Ohio and Foreign business entities; that said records show COMPASS MINERALS AMERICA INC., a Delaware corporation, having qualified to do business within the State of Ohio on June 1, 1990 under License No. 774029 is currently in GOOD STANDING upon the records of this office.



Witness my hand and the seal of the Secretary of State at Columbus, Ohio this 23rd day of March, A.D. 2022.

A handwritten signature in blue ink, appearing to read "Frank LaRose".

Ohio Secretary of State

Validation Number: 202208203126

Delaware

PAGE 1

The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF AMENDMENT OF "NORTH AMERICAN SALT COMPANY", CHANGING ITS NAME FROM "NORTH AMERICAN SALT COMPANY" TO "COMPASS MINERALS AMERICA INC.", FILED IN THIS OFFICE ON THE TWENTY-EIGHTH DAY OF JULY, A.D. 2014, AT 4:01 O'CLOCK P.M.

A FILED COPY OF THIS CERTIFICATE HAS BEEN FORWARDED TO THE KENT COUNTY RECORDER OF DEEDS.

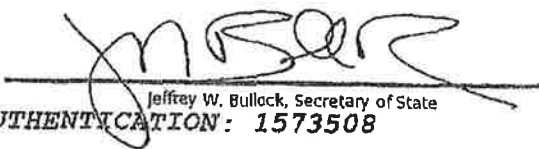
AND I DO HEREBY FURTHER CERTIFY THAT THE EFFECTIVE DATE OF THE AFORESAID CERTIFICATE OF AMENDMENT IS THE FIRST DAY OF AUGUST, A.D. 2014.

2149843 8100

141004732

You may verify this certificate online
at corp.delaware.gov/authver.shtml




Jeffrey W. Bullock, Secretary of State
AUTHENTICATION: 1573508

DATE: 07-28-14

**STATE OF DELAWARE
CERTIFICATE OF AMENDMENT
OF SECOND AMENDED AND RESTATED
CERTIFICATE OF INCORPORATION**

NORTH AMERICAN SALT COMPANY, a corporation organized and existing under and by virtue of the General Corporation Law of the State of Delaware (the "Corporation"), does hereby certify:

1. That at a meeting of the Board of Directors of North American Salt Company resolutions were duly adopted setting forth a proposed amendment of the Second Amended and Restated Certificate of Incorporation of the Corporation, declaring such amendment to be advisable and calling a meeting of the stockholder of the Corporation for consideration thereof. The resolution setting forth the proposed amendment is as follows:

RESOLVED, that the Second Amended and Restated Certificate of Incorporation of the Corporation be amended by changing the Article numbered "**FIRST**" so that, as amended, such Article shall be and read as follows:

FIRST: The name of the Corporation is Compass Minerals America Inc. (hereinafter called the "Corporation").

2. That thereafter, pursuant to resolution of its Board of Directors, a special meeting of the stockholders of the Corporation was duly called and held upon notice in accordance with Section 222 of the General Corporation Law of the State of Delaware at which meeting the necessary number of shares as required by statute were voted in favor of the amendment.

3. That the amendment was duly adopted in accordance with the provisions of Section 242 of the General Corporation Law of the State of Delaware.

4. That this amendment shall be effective on the 1st day of August, 2014.

IN WITNESS WHEREOF, the Corporation has caused this certificate to be signed this 28th day of July, 2014.

By: 

Rodney L. Underdown
Chief Financial Officer and Secretary

**UNANIMOUS WRITTEN CONSENT
OF THE BOARD OF DIRECTORS
OF
COMPASS MINERALS AMERICA INC.**

February 4, 2022

The undersigned, being all of the members of the board of directors of Compass Minerals America Inc., a Delaware corporation (the "Corporation"), hereby consent in writing pursuant to Section 141(f) of the Delaware General Corporation Law to the adoption of the following resolutions without a meeting and waive any notice required in connection therewith.

Authorized Signatories

WHEREAS, from time to time, it is desirable for individuals to sign documents on behalf of the Corporation in connection with sales transactions relating to the Corporation's Highway Sales Department.

NOW, THEREFORE, BE IT RESOLVED, that the following individuals (the "Authorized Signatories") be, and each of them hereby is, authorized, subject to applicable limitations under the Corporation's Delegation of Authority Policy, on behalf of the Corporation, to sign bids, performance bonds and contracts for the sale of sodium chloride and other deicing products, and to sign any other documents which, in his or her opinion, are necessary or desirable in order to effectuate and carry out the foregoing, and all other individuals who were so authorized prior to the date first written above are no longer so authorized:

Kevin S. Crutchfield	President and CEO
Lorin Crenshaw	Chief Financial Officer and Treasurer
James D. Standen	Chief Commercial Officer
Mary L. Frontczak	Chief Legal and Administrative Officer and Corporate Secretary
Jon Schnieders	Vice President, Salt
Bill Crooks	Director, Customer Service
Joel Gerdes	Director, U.S. Highway Sales
Ryan Royer	National Sales Manager
Greg Traen	National Sales Manager
Sean Lierz	Highway Sales Senior Manager
Harrison Green	Highway Sales Manager
Austin Welch	Highway Sales Manager
Jason Fritz	Highway Sales Manager
Matthew Denner	Sales Manager
Zoe Vantzios	Assistant Secretary

General

RESOLVED, that the officers of the Corporation are, and each of them is, hereby authorized, for and on behalf of the Corporation, to execute, deliver, file, acknowledge and record any and all such documents and instruments, and to take or cause to be done any and all such other things as they, or any of them, may deem necessary or desirable to effectuate and carry out the resolutions adopted hereby; and

FURTHER RESOLVED, that any actions previously taken or caused to be taken by any officer of the Corporation or any Authorized Signatory in connection with the matters contemplated by these resolutions, or in carrying out the terms and intentions of the above resolutions, are hereby acknowledged to be duly authorized acts performed on behalf of the Corporation and are hereby ratified, confirmed and adopted as such.

[Signature Page Follows]

IN WITNESS WHEREOF, the undersigned have caused this consent to be duly executed as of the date first written above. This consent may be executed via .pdf, facsimile or other electronic means and in two or more counterparts, each of which will be deemed an original, and all of which together will constitute one and the same instrument.



Lorin Crenshaw

Zoe A. Vantzios

IN WITNESS WHEREOF, the undersigned have caused this consent to be duly executed as of the date first written above. This consent may be executed via .pdf, facsimile or other electronic means and in two or more counterparts, each of which will be deemed an original, and all of which together will constitute one and the same instrument.

Lorin Crenshaw



Zoe A. Vantzios

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

Go to www.irs.gov/FormW9 for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
Compass Minerals America Inc.

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only **one** of the following seven boxes.

Individual/sole proprietor or single-member LLC

C Corporation

S Corporation

Partnership

Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is **not** disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶ _____

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
9900 West 109th St., Suite 100

6 City, state, and ZIP code
Overland Park, KS 66210

7 List account number(s) here (optional)

Requester's name and address (optional)

Print or type. See specific instructions on page 3.

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Social security number

			-						
--	--	--	---	--	--	--	--	--	--

or

Employer identification number

4	8	-	1	0	4	7	6	3	2
---	---	---	---	---	---	---	---	---	---

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here

Signature of U.S. person ▶

Mary Wells

Date ▶

1/6/2022

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding, later.*



CREDIT INFORMATION

FIRM NAME: Compass Minerals America Inc. **PHONE:** (913) 344-9100
PRINCIPAL ADDRESS: 9900 W. 109th St., Suite 100 **FEDERAL ID CODE:** 48-1047632
Overland Park, Kansas 66210
MAILING ADDRESS: Same **DATE INCORPORATED:** 01/21/88
OTHER LOCATIONS: Chicago, IL; Duluth, MN; **DATE STARTED:** 1917
Ogden, UT; Lyons, KS; **TYPE OF BUSINESS:** Manufacturing
Cote Blanche, LA; Buffalo, NY

OFFICERS:

Kevin S. Crutchfield	President and CEO
James D. Standen	Chief Financial Officer
S. Bradley Griffith	Chief Commercial Officer
George J. Schuller, Jr.	Chief Operations Officer
Mary L. Frontczak	Chief Legal and Administrative Officer and Corporate Secretary
Luis E. Montiel	Vice President, Finance and Treasurer
Gary R. Gose	Vice President, Tax and Assistant Secretary
Zoe A. Vantzios	Assistant Secretary
Kelley A. Schnieders	Assistant Secretary

TRADE REFERENCES:

Wheeler Machinery Co.
4901 W 2100 S
West Valley City, UT 84120
account-coordinators@wheelercat.com
801-978-1850 (fax)

H&E Equipment LLC
7500 Pecue Lane
Baton Rouge, LA 70809
225-756-3602
225-756-3621 (fax) attn. Teresa
tlalonde@he-equipment.com

Prince Agri Products
Contact: Kathy Irvin
229 Radio Road
Quincy, IL 62305
(217) 592-1332
(217) 223-2808 (fax)

Salerno Packaging Inc.
c/o Inteplast Credit
9 Peach Tree Hill Road
Livingston NJ 07039
973-740-8205 (Fax)

BANK REFERENCES:

JP Morgan Chase
One Chase Plaza, 7th Floor
New York, NY 10005

Account No.: 581776991
Contact: Credit Reference Group
Tel: (817) 399-7201
Fax: (817) 345-3794 or 3795

RESALE / EXEMPTION STATUS:

Exemption certificates provided upon request for items which are incorporated as an ingredient or component part of other tangible personal property to be produced for ultimate sale at retail by manufacturing, processing or fabricating.

Product Data Sheet



9900 West 109th Street – Suite 100
Overland Park, Kansas 66210
Phone 800-755-7258 Fax 800-359-7258

DE-ICING ROCK SALT

PRODUCTION LOCATION

Goderich, Ontario

PRODUCT DESCRIPTION

Rock salt obtained by conventional mining methods, crushed, and screened to size.

Chemical Analysis (99.7% Confidence)		Typical		Range
Sodium Chloride	NaCl	(%)	97.84	96 - 99
Calcium Sulphate	CaSO ₄	(%)	1.57	0.39 - 3
Magnesium Chloride	MgCl ₂	(%)	0.03	0 - 0.06
Moisture		(%)	0.12	0.00 - 0.30
Water Insolubles		(%)	0.22	0.09 - 0.36
Calcium	Ca	ppm	4452	2126 - 6778
Magnesium	Mg	ppm	69	1 - 161
Sulphate	SO ₄	ppm	10670	5096 - 16244

TYPICAL SCREEN ANALYSIS

Retained and Cumulative (99.7% Confidence)

USS Mesh	Tyler Mesh	Open. (in.)	Ret. %	Range %	Cum. %	Range %
0.500	0.500	0.500	0.3	0 - 2	0.3	0 - 2
3/8	0.371	0.374	4.0	0 - 8	4.3	0 - 9
4	4	0.187	25.8	17 - 34	30.1	19 - 41
8	8	0.0937	29.7	23 - 35	59.8	50 - 70
16	14	0.0464	18.8	14 - 24	78.6	72 - 85
30	28	0.0236	10.4	0 - 3	89.01	85 - 93
Pan	Pan		10.9	6 - 15	100.0	

Average Particle Size 0.013 inches (6.37 mesh)

ADMIXTURE

Yellow Prussiate of Soda (YPS) added - If requested by customer

METHOD OF ANALYSIS

American Society for Testing and Materials Procedures D632 and E534. All other testing is from Sifto Canada's internal quality control procedures, which are available upon request.

PHYSICAL PROPERTIES

Bulk Density 1220 kg/m³ (76 lbs/ft³)

Product Description and Codes	UPC code	Product Code
Bulk		6615

Product Data Sheet

Production Location

- Cote Blanche, Louisiana - USA

Product Description

- Rock salt obtained by conventional mining methods, crushed, and screened to size
- No more than 30% of product passes 30-mesh screen

Physical Properties

- Bulk Density: 72 lb/ft³
- Average Particle Size: 0.103"

Admixture

- Yellow Prussiate of Soda (YPS) added to a max of 50 ppm

Method of Analysis

- American Society for Testing and Materials Procedures D632 and E534
- All other testing is from Compass Minerals' internal quality control procedures, which are available upon request.

Chemical Analysis				
Constituent	Formula		Typical	Range
Sodium Chloride	NaCl	(%)	98.44	98.2 - 99.2
Calcium Sulfate	CaSO ₄	(%)	1.27	0.38 - 1.7
Calcium Chloride	CaCl ₂	(%)	0.03	0 - 0.24
Magnesium Chloride	MgCl ₂	(%)	0.01	0 - 0.77
Water Insolubles		(%)	0.12	0 - 0.64
Moisture		(%)	0.10	0 - 0.54
Calcium	Ca	ppm	3150	2238 - 4062
Magnesium	Mg	ppm	63	0 - 198
Sulfate	SO ₄	(%)	8325	4779 - 11871

Typical Screen Data				
U.S.S. Mesh	Tyler Mesh	Open (Inches)	Typical % Passing	Range % Passing
3/4	0.75	0.75	100.0	99 - 100
1/2	1/2	0.5	99.8	98 - 100
0.375	0.375	0.375	95.5	83 - 100
4	4	0.187	77.6	42 - 100
8	8	0.0937	47.0	4 - 90
16	14	0.0469	21.4	0 - 45
30	28	0.0234	9.2	0 - 24

Packaging		
Description	Old Product Code	New Product Code
Bulk	7608	613624
Bulk, Untreated		2932815



SAFETY DATA SHEET

1. Identification

Product identifier	Sodium Chloride
Other means of identification	
Synonyms	Sifto Water Care Products, Sifto Safe Step Extreme, Safe Step 3500 Max-Blend, American Backwoods Animal Nutrition Products, American Stockman Animal Nutrition Products, Aspen, Aspen Blue, Sifto Canadian Stockman Animal Nutrition products, Commercial bulk rock salt, IceAway Turbo Plus, Safe Step Pro Series Econo Blend Blue 370, IceAway Rock Salt, IceAway Turbo, IceAway Turbo Blue, MaxiFonte, Natural Salt water care, Sun Soft Water Care Products, ProSoft water care products, QwikSalt, Safe Step 3300 Rock Salt, Safe Step 4300 Dual Blend, Safe Step 4300 Dual Blend Blue, Safe Step 6300 Enviro- Blend, Safe Step Pro Series 550, Safe Step Pro Series 570, Industrial Purity Industrial Products, Safe Step Pro Series 960 Choice Formula, Safe Step Sure Paws, Salt brine, Sifto Salt, Sifto Safe Step Enviro-Guard, Sifto Safe Step Ice Salt, Sifto Safe Step Sure Paws, SureSoft water care products, Thawrox Treated salt, Winter Storm, Winter Storm Blue, DriRox
Recommended use	De-icer. General industrial and water softening/conditioning purposes. Animal Nutrition.
Recommended restrictions	None known.
Manufacturer/Importer/Supplier/Distributor information	
Manufacturer	
Company name	Compass Minerals America Inc.
Address	9900 West 109th Street, Suite 100 Overland Park KS 66210 United States
Telephone	913-344-9200
Website	http://www.compassminerals.com/
E-mail	techservicesrequests@compassminerals.com
Supplier	Compass Minerals Canada Corp 6700 Century Avenue Mississauga L5N 6A4 CA Phone: 1-905-567-0231
CHEMTREC	1-800-424-9300
CANUTEC	1-613-996-6666

2. Hazard identification

Physical hazards	Not classified.
Health hazards	Not classified.
Environmental hazards	Not classified.
WHMIS 2015 defined hazards	Not classified
Label elements	
Hazard symbol	None.
Signal word	None.
Hazard statement	The product and/or mixture does not meet the criteria for classification.
Precautionary statement	
Prevention	Observe good industrial hygiene practices.
Response	Wash hands after handling.
Storage	Store away from incompatible materials, i.e, strong oxidizing agents (see Section 10)
Disposal	Dispose of waste and residues in accordance with local authority requirements.
WHMIS 2015: Health Hazard(s) not otherwise classified (HHNOC)	None known

WHMIS 2015: Physical Hazard(s) not otherwise classified (PHNOC)	None known
Hazard(s) not otherwise classified (HNOC)	None known.
Supplemental information	Not applicable.

3. Composition/Information on ingredients

Mixture

Ingredients not identified are non-hazardous by GHS criteria.

Composition comments Non-hazardous by WHMIS/OSHA criteria

4. First-aid measures

Inhalation	Avoid breathing dust. If symptoms develop move victim to fresh air. If symptoms persist, obtain medical attention.
Skin contact	Rinse skin with water/shower. Get medical attention if irritation develops and persists.
Eye contact	Rinse with water. Get medical attention if irritation develops and persists.
Ingestion	Rinse mouth. If ingestion of a large amount does occur, seek medical attention.
Most important symptoms/effects, acute and delayed	Direct contact with eyes may cause temporary irritation.
Indication of immediate medical attention and special treatment needed	Treat symptomatically.

5. Fire-fighting measures

Suitable extinguishing media	Salt and salt mixtures are non-combustible.
Unsuitable extinguishing media	Not applicable.
Specific hazards arising from the chemical	During fire, gases hazardous to health may be formed.
Special protective equipment and precautions for firefighters	Use appropriate firefighting PPE as a general precaution.
Fire-fighting equipment/instructions	Salt is not combustible and thus is not the material of concern for firefighting equipment or methods.
Specific methods	In the event of a fire, equipment and methods that are consistent with the combusting material should be utilized.
General fire hazards	No unusual fire or explosion hazards noted.
Hazardous combustion products	May include and are not limited to: Oxides of sodium.

6. Accidental release measures

Personal precautions, protective equipment and emergency procedures	Keep unnecessary personnel away. Wear appropriate protective equipment and clothing during clean-up. For personal protection, see section 8 of the SDS.
Methods and materials for containment and cleaning up	Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum to collect material for proper disposal without raising dust. Rinse area with water. Prevent large spills from entering sewers or waterways. Contact emergency services and supplier for advice. For waste disposal, see section 13 of the SDS.
Environmental precautions	Avoid direct release into waterways and sewers.

7. Handling and storage

Precautions for safe handling	Avoid contact with eyes and skin. Avoid breathing dust. When using, do not eat, drink or smoke.
Conditions for safe storage, including any incompatibilities	Keep container tightly closed in a cool, dry and well-ventilated place. Store away from incompatible materials (see Section 10 of the SDS).

8. Exposure controls/Personal protection

Occupational exposure limits	No exposure limits noted for ingredient(s).
Biological limit values	No biological exposure limits noted for the ingredient(s).

Appropriate engineering controls	<p>TWA PEL: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, OSHA (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates Not Otherwise Regulated (PNOR): 5mg/cu.m. Respirable Dust 8-Hour TWA PEL, 15mg/cu.m. Total Dust 8-Hour TWA PEL.</p> <p>TWA TLV: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, ACGIH (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates (insolubles) Not Otherwise Classified (PNOC): 10mg/cu.m. Inhalable Particulate 8-Hours TWA TLV, 3mg/cu.m. Respirable Particulate TWA TLV.</p> <p>Use process enclosures, local exhaust ventilation, or other engineering controls to control airborne levels below recommended exposure limits.</p>
Individual protection measures, such as personal protective equipment	
Eye/face protection	Safety glasses if eye contact is possible.
Skin protection	
Hand protection	Rubber gloves. Confirm with a reputable supplier first.
Other	Wear suitable protective clothing.
Respiratory protection	No personal respiratory protective equipment normally required.
Thermal hazards	Not applicable.
General hygiene considerations	Handle in accordance with good industrial hygiene and safety practice. Wash hands before breaks and immediately after handling the product. When using, do not eat, drink or smoke.

9. Physical and chemical properties

Appearance	Crystalline.
Physical state	Solid.
Form	Solid.
Color	Varies
Odor	Odorless
Odor threshold	Not applicable
pH	6 - 8 (Neutral)
Melting point/freezing point	Not applicable
Initial boiling point and boiling range	Not applicable
Pour point	Not applicable
Specific gravity	Not applicable
Partition coefficient (n-octanol/water)	Not applicable
Flash point	Not applicable
Evaporation rate	Not applicable
Flammability (solid, gas)	Not applicable.
Upper/lower flammability or explosive limits	
Flammability limit - lower (%)	Not applicable
Flammability limit - upper (%)	Not applicable
Explosive limit - lower (%)	Not applicable
Explosive limit - upper (%)	Not applicable
Vapor pressure	Not applicable
Vapor density	Not applicable
Relative density	Not applicable
Solubility(ies)	Not available.
Auto-ignition temperature	Not applicable
Decomposition temperature	Not applicable
Viscosity	Not applicable

10. Stability and reactivity

Reactivity	May react with incompatible materials.
Possibility of hazardous reactions	Hazardous polymerization does not occur.

Chemical stability	Material is stable under normal conditions.
Conditions to avoid	Contact with incompatible materials, i.e strong oxidizing agents.
Incompatible materials	Acids. Strong oxidizing agents.
Hazardous decomposition products	May include and are not limited to: Oxides of sodium.

11. Toxicological information

Information on likely routes of exposure

Ingestion	May cause stomach distress, nausea or vomiting.
Inhalation	No adverse effects due to inhalation are expected.
Skin contact	No adverse effects due to skin contact are expected.
Eye contact	Direct contact with eyes may cause temporary irritation.

Symptoms related to the physical, chemical and toxicological characteristics Direct contact with eyes may cause temporary irritation.

Information on toxicological effects

Acute toxicity	Not classified.
Skin corrosion/irritation	Prolonged skin contact may cause temporary irritation.
Exposure minutes	Not available.
Erythema value	Not available.
Oedema value	Not available.
Serious eye damage/eye irritation	Direct contact with eyes may cause temporary irritation.
Corneal opacity value	Not available.
Iris lesion value	Not available.
Conjunctival reddening value	Not available.
Conjunctival oedema value	Not available.
Recover days	Not available.

Respiratory or skin sensitization

Respiratory sensitization	Not available.
Skin sensitization	This product is not expected to cause skin sensitization.

Mutagenicity No data available to indicate product or any components present at greater than 0.1% are mutagenic or genotoxic.

Carcinogenicity This product is not considered to be a carcinogen by IARC, ACGIH, NTP or OSHA.

OSHA Specifically Regulated Substances (29 CFR 1910.1001-1052)

Not listed.

Reproductive toxicity	This product is not expected to cause reproductive or developmental effects.
Teratogenicity	Not classified.
Specific target organ toxicity - single exposure	Not classified.
Specific target organ toxicity - repeated exposure	Not classified.
Aspiration hazard	Not classified.
Chronic effects	Not classified.

12. Ecological information

Ecotoxicity	Not available.
Persistence and degradability	No data is available on the degradability of this product.
Bioaccumulative potential	No data available.
Mobility in soil	No data available.
Mobility in general	Not available.
Other adverse effects	No other adverse environmental effects (e.g. ozone depletion, photochemical ozone creation potential, global warming potential) are expected from this component.

13. Disposal considerations

Disposal instructions Collect and reclaim or dispose in sealed containers in accordance with applicable regulations.

Local disposal regulations	Dispose in accordance with all applicable regulations.
Hazardous waste code	The waste code should be assigned in discussion between the user, the producer and the waste disposal company.
Waste from residues / unused products	Empty containers or liners may retain some product residues. This material and its container must be disposed of in a safe manner (see: Disposal instructions).
Contaminated packaging	Empty containers should be taken to an approved waste handling site for recycling or disposal. Since emptied containers may retain product residue, follow label warnings even after container is emptied.

14. Transport information

Transport of Dangerous Goods (TDG) Proof of Classification Classification Method: Classified as per Part 2, Sections 2.1 – 2.8 of the Transportation of Dangerous Goods Regulations. If applicable, the technical name and the classification of the product will appear below.

U.S. Department of Transportation (DOT)

Not regulated as dangerous goods.

Transportation of Dangerous Goods (TDG - Canada)

Not regulated as dangerous goods.

15. Regulatory information

Canadian federal regulations This product has been classified in accordance with the hazard criteria of the HPR and the SDS contains all the information required by the HPR.

Export Control List (CEPA 1999, Schedule 3)

Not listed.

Greenhouse Gases

Not listed.

Precursor Control Regulations

Not regulated.

WHMIS 2015 Exemptions

Not controlled

US federal regulations

This product is NOT known to be a "Hazardous Chemical" as defined by the OSHA Hazard Communication Standard, 29 CFR 1910.1200.

TSCA Section 12(b) Export Notification (40 CFR 707, Subpt. D)

Not regulated.

CERCLA Hazardous Substance List (40 CFR 302.4)

Not listed.

SARA 304 Emergency release notification

Not regulated.

OSHA Specifically Regulated Substances (29 CFR 1910.1001-1052)

Not listed.

Superfund Amendments and Reauthorization Act of 1986 (SARA)

SARA 302 Extremely hazardous substance No

SARA 311/312 Hazardous chemical No

SARA 313 (TRI reporting)

Not regulated.

Other federal regulations

Clean Air Act (CAA) Section 112 Hazardous Air Pollutants (HAPs) List

Not regulated.

Clean Air Act (CAA) Section 112(r) Accidental Release Prevention (40 CFR 68.130)

Not regulated.

US state regulations

See below

US. California Proposition 65

California Safe Drinking Water and Toxic Enforcement Act of 1986 (Proposition 65): This material is not known to contain any chemicals currently listed as carcinogens or reproductive toxins.

Inventory status

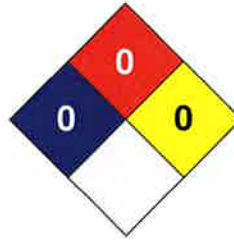
Country(s) or region	Inventory name	On inventory (yes/no)*
Canada	Domestic Substances List (DSL)	Yes
Canada	Non-Domestic Substances List (NDSL)	No
United States & Puerto Rico	Toxic Substances Control Act (TSCA) Inventory	Yes

*A "Yes" indicates that all components of this product comply with the inventory requirements administered by the governing country(s)

16. Other information

LEGEND	
Severe	4
Serious	3
Moderate	2
Slight	1
Minimal	0

HEALTH	/ 0
FLAMMABILITY	0
PHYSICAL HAZARD	0
PERSONAL PROTECTION	X



Disclaimer

Information contained herein was obtained from sources considered technically accurate and reliable. While every effort has been made to ensure full disclosure of product hazards, in some cases data is not available and is so stated. Since conditions of actual product use are beyond control of the supplier, it is assumed that users of this material have been fully trained according to the requirements of all applicable legislation and regulatory instruments. No warranty, expressed or implied, is made and supplier will not be liable for any losses, injuries or consequential damages which may result from the use of or reliance on any information contained in this document.

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Further information

Not available.

Other information

For an updated SDS, please contact the supplier/manufacturer listed on the first page of the document.