

SPECIFICATIONS

ROCK SALT Bid No. 22-021SWOP4G

SOUTHWEST OHIO PURCHASERS FOR GOVERNMENT

Company Name: American Rock Salt Co., LLC

Contact Person: Jamie A. McClain, Marketing Manager

Address: PO Box 190

City, State, & Zip: Mt Morris, NY 14510

Phone No: 888-762-7258 / **Fax No:** 585-243-7676

*****Bid Opening time/Date: 3:30 P.M. local (Dayton OH) time on
July 14, 2022*****

LEGAL NOTICE NO. 22-021SWOP4G

Electronic bids will be received by the City of Dayton OH (City), on behalf of the participating entities of Southwest Ohio Purchasers for Government (SWOP4G). Bids will be received by the City of Dayton OH Division of Procurement, which is located on the 5th floor, City Hall Building, 101 W. Third St., Dayton OH 45402 no later than 3:30 P.M. local (Dayton OH) time on July 14, 2022 via email only to: bids@daytonohio.gov with Subject: 22-021SWOP4G Rock Salt. All bids shall be submitted via PDF format.

Note: **The City will be accepting PDF formatted bids sent via email only.** Bid opening will take place via Zoom at the following information:

Join Zoom Meeting

<https://us02wcb.zoom.us/j/86178828713>

Meeting ID: 861 7882 8713

One tap mobile

+13126266799,,86178828713# US (Chicago)

+19294362866,,86178828713# US (New York)

Dial by your location

+1 312 626 6799 US (Chicago)

+1 929 436 2866 US (New York)

+1 301 715 8592 US (Washington DC)

+1 346 248 7799 US (Houston)

+1 669 900 6833 US (San Jose)

+1 253 215 8782 US (Tacoma)

Meeting ID: 861 7882 8713

Find your local number: <https://us02wcb.zoom.us/j/86178828713>

Bids shall be submitted in PDF format to bids@daytonohio.gov. Please add this bid number in the "Subject" of your company's emailed bid response. No paper bids being accepted at this time.

The City's email size can only accept 20meg limit for incoming e-mail message sizes (20meg includes e-mail itself and any attachments total). Should the bid document be larger than this size your company will have to submit bid in several email documents. Should the bid be submitted in multiple parts please designate in the "Subject", your bid response as multiple "Parts", i.e., IFB No. 22-021SWOP4G Part 1, IFB No. 22-021SWOP4G Part 2, etc.

ROCK SALT

A certified check on a solvent bank, drawn and made payable to the City of Dayton OH, or a bid bond by a surety company licensed to do business in Ohio, in a sum not less than 5% of the total amount of the bid based on estimated tonnage for all entities, as surety for the execution of the contract, shall be mailed directly to the City of Dayton, Division of Procurement. The checks of all bidders will be returned upon the execution and securing of the contract.

The successful bidder(s) will be required to execute the contract and to provide a 100% performance bond within ten (10) days after the award of the contract if so requested by the individual entities. In case the bidder neglects to so execute the contract, the check or bond, accompanying the bid shall be forfeited to the City of Dayton OH, not as a penalty, but as liquidated damages.

Detailed specifications, bid forms and instructions to vendors may be obtained on the City of Dayton OH's website <https://www.daytonohio.gov/bids.aspx> or the SWOP4G website <http://swop4g.org/> or by contacting the City of Dayton OH Division of Procurement listed below.

Donita Jo Garner, CPPB
Senior Buyer
City of Dayton OH
101 W. Third St. Room 514
Dayton OH 45402
937-333-4035 or donita.garner@daytonohio.gov

THE CITY OF DAYTON OH DOES NOT DISCRIMINATE ON THE BASIS OF RACE, COLOR, NATIONAL ORIGIN, SEX, RELIGION, AGE AND HANDICAPPED STATUS IN EMPLOYMENT OR THE PROVISION OF SERVICES.

Publish: June 10, 2022

INFORMATION TO VENDORS

The intent of this bid is to establish a firm price agreement for the purchase of rock salt for the City of Dayton OH and the participating entities of the Southwest Ohio Purchasers for Government (SWOP4G). The Southwest Ohio Purchasers for Government (SWOP4G) is interested in a contract from August 1, 2022 through July 31, 2023 with a 12-month Option to Renew from August 1, 2023 through July 31, 2024. Option to renew is not mandatory but if interested it is an option available to offer.

The City of Dayton OH's Division of Procurement has agreed to advertise and solicit bids for the joint purchase of rock salt to obtain the best possible price for all participants. The bid calls for delivered prices for the salt from origin to the individual entities. **Note:** All bid prices shall include, but not limited to, delivery fees, fuel surcharges, and administrative charges and these charges must be included in the cost per ton.

The quantities listed on the attached sheets **are estimated quantities** for each Entity. **Actual deliveries may be more or less, as the entities require.** The successful vendor must have the minimum quantities specified available for each Entity and must deliver to each Entity the quantity called for during the contract period. **NO MINIMUM QUANTITIES OR RECEIVING DATES SHALL BE SET BY THE BIDDER. This is a MORE OR LESS bid only.** Delivery and invoicing addresses for each Entity are included this bid document.

Each Entity will issue a purchase order or letter of intent committing their estimated portion of this request for rock salt. **These are estimates only and bid will be provided as a MORE OR LESS with NO minimum purchase requirements.**

All electronic bids must be delivered to the City of Dayton OH Division of Procurement no later than time and dated specified in the bid request (**3:30 P.M. local (Dayton OH) time on July 14, 2022**). No bid may be withdrawn after it has been deposited with the Purchasing Agent of the City of Dayton OH after the due date and time has passed.

Bid forms and specifications may be secured on the City of Dayton OH's website <https://www.daytonohio.gov/bids.aspx> or the SWOP4G website <http://swop4g.org/> or by contacting the City of Dayton OH Division of Procurement.

All bids must be made on the forms provided and must be in conformity with this notice. All bids containing quotes not asked for or which are otherwise not in conformity with this notice, may be considered invalid and may be rejected. The right to reject any and all bids is reserved by City of Dayton OH and/or SWOP4G.

Formalities may be waived at the option of the organization. Any bid that are received after bid opening deadline will not be returned but an emailed will be sent that bid was received after bid opening deadline and will not be considered.

All bids will be opened via Zoom as described above and will posted on SWOP4G's website.

A certified check or bid bond on a solvent bank, drawn and made payable to the City of Dayton OH, or a bid bond by a surety company licensed to do business in Ohio, in a sum not less than 5% of the total amount of the bid based on estimated tonnage for all entities, as surety for the execution of the contract, shall accompany each bid. The checks and/or bid bonds of all bidders will be returned upon the end of the price agreement period(s).

Failure of vendor to furnish material complying with the specifications called for in this invitation to bid, or to comply with the terms of this invitation, may be justification to purchase the materials in the open market and/or to cancel the contract or applicable portions thereof, and award the portions canceled to another supplier. In the event either of the above procedures must be resorted to, the vendor shall be required to reimburse those participating entities for any expense incurred in excess of the contract price.

GENERAL CONDITIONS

1. The City of Dayton OH and SWOP4G Entities reserve the right to reject any or all bids, to waive any irregularities in a bid, or to accept the bid or bids which in the judgment of proper officials, is to the best interest of their Entity. Each Entity reserves the right to accept a part or parts of a bid unless otherwise restricted in the bid. Paper, telephone or faxed bids will not be accepted. In case of error in extending the total amount of the bid the unit prices then will govern.
2. Title and risk of loss to and with respect to the items shall remain in the Vendor name until the items in a completed state have been delivered to and accepted by the Entity at the location specified on their purchase order, items which are to be shipped shall be shipped F.O.B. destination unless otherwise specified by the Entity. A packing slip must accompany each such shipment and if a shipment is to a consignee or an agent of the Entity, a copy of the packing slip shall be forwarded concurrently to the Entity. If no such packing slip is sent, the count or weight by the Entity or its agent or consignee is agreed to be final and binding on the Vendor with respect to such shipment.
3. In case of default by the bidder or contractor, the City of Dayton OH and/or SWOP4G Entities may procure the articles or services from other sources and hold the bidder or contractor responsible for any excess cost occasioned thereby.
4. Prices should be stated in units of quantity specified.
5. Prices quoted unless otherwise stated by bidder, will be considered as being based on delivery to destination as designated and to include any charges for packing, crating, containers, etc. and being in strict accordance with specifications as shown.
6. Wherever a reference is made in the specification or in describing the material, supplies or services required, of a particular trade name, manufacturers' catalog or model number, the bidder, if awarded a contract will be required to furnish the particular item referred to in strict accordance with the specifications or description unless a departure or substitution is clearly noted and described in the bid by the bidder.
7. The bidder, if awarded an order or contract, agrees to protect, defend and save harmless the City and/or SWOP4G Entities against any demand for payment for use of any patented material, process, article or device, that may enter into the manufacture, construction, or form a part of the work covered by either order or contract; and he further agrees to indemnify and save harmless the City and/or SWOP4G Entities from

suits or actions of every nature and description brought against it for, or on account of any injuries or damages received or sustained by any party or parties, by or from any of the acts of the contractor, his servants, or agents.

8. Samples, if requested, must be furnished free of expense prior to the opening of bids and, if not destroyed, will, upon request, be returned at the bidder's expense.

INSTRUCTIONS TO BIDDERS

1. Each bid shall be signed by a duly authorized representative that can bind said company. Bids by partnerships must be signed with the partnership name by one of the members of the partnership, or by an authorized representative, followed by the signature and title of the person signing. Bids by corporations must be signed with the name of the corporation, followed by the signature of a person authorized to bind it in this matter.
2. Bids, to receive consideration, must be received prior to the specified time/date of closing as designated in the bid document.
3. Electronic bids are to be sent via email, with bid number and bidder name, must be submitted.
4. If multiple bids are submitted by one company, each bid shall be submitted as a separate email as indicated above (Item #3) and shall be designated by an Option number, i.e., Option #1, Option #2, etc.
5. Bids having any erasures or corrections shall include explanation with signature of authorized representative. Any non-explained erasures or corrections may be result in bid being rejected.
6. Bidders may submit bids on any one or group of items, provided, however, that the unit price is shown as requested.
7. References in the specification or in describing the material, supplies or services required, of a particular trade name, manufacturers' catalog or model number are made for descriptive purposes to guide the bidder in interpreting the type of material or supplies or nature of the work desired.

General Conditions, paragraph six (6), shall be strictly adhered to, no exception can be taken.

8. Bids shall be emailed to bids@daytonohio.gov with Subject: 22-021SWOP4G Rock Salt.

**SOUTHWEST OHIO PURCHASERS FOR GOVERNMENT (SWOP4G)
ROCK SALT
GENERAL SPECIFICATIONS**

1.0 SCOPE

For furnishing during the period(s) of the contract, the commodity listed herein, as required by participating entities and divisions from time to time.

2.0 PRICE AGREEMENT

Bid price shall remain firm during the term of the contract(s).

Note: All bid prices shall include, but not limited to, delivery fees, fuel surcharges, and administrative charges and these charges must be included in the cost per ton.

3.0 PERFORMANCE BOND

Each individual Entity may, at its option, require a 100% performance bond for the total tonnage required by that Entity. The cost of the performance bond will be added to the price of the salt and will be considered in the award determination. The cost of the performance bond must be listed on the bid page.

4.0 DELIVERY

The material shall be delivered as required to the participating Entities at the addresses listed on the attached listing of delivery and invoicing addresses.

A blanket purchase order or contract or letter of intent will be issued by each Entity. Releases will be made off these blanket purchase orders, contract or letters as required.

Vendor will be required to start delivery to storage facility within 48 hours of initial order and have entire order delivered within 96 hours. Delivery must be made between the hours of 8:00 a.m. and 3:30 p.m., Monday through Friday. Delivery at other times will be allowed only with prior approval of the authorizing Entity.

Delivery shall be sent directly to each Entity. Delivery addresses are on the attached listing. Note: Delivery addresses may be subject to change by individual Entity.

5.0 CONTRACT PERIOD

The Southwest Ohio Purchasers for Government is interested in a contract from August 1, 2022 through July 31, 2023 with a 12-month Option to Renew from August 1, 2023 through July 31, 2024.

6.0 INVOICING

Invoices shall be sent directly to each Entity. Invoicing addresses are on the attached listing. Note: Invoicing addresses may be subject to change by individual Entity if so needed.

7.0 AWARD

Prices should be bid in the units requested. The City of Dayton OH and SWOP4G reserve the right to reject any or all bids. A representative of SWOP4G reserves the right to determine what is or is not in the best interests of the entities.

8.0 AWARDING CRITERIA

In making an award, each participating Entity will evaluate the bids received and will issue its own purchase order or letter of intent based upon the lowest and best bid to that Entity. Consideration will also be given to the factors listed below, as well as other factors, which are considered pertinent.

- 1) Past experience of municipalities with the vendors.
- 2) Total delivered net price.
- 3) Delivery time.
- 4) Compliance with specifications.
- 5) Salt availability and stockpile capacity.
- 6) Domestic salt vs. Off-shore salt

9.0 BIDDER QUALIFICATIONS

Bidder must include with the bid a statement detailing how long the company has been in the business of supplying highway rock salt to public entities. References may be required during the evaluation process. Bidders may be requested to provide a listing of public accounts where a minimum of 1,000 Tons of highway rock salt was delivered.

10.0 REQUIREMENTS AND DATA

Estimates are for a twelve (12) month period(s) and are on a "**more or less**" basis. **Actual orders may be more or less than estimated.** Estimates indicated will be used solely for the purpose of making a tabulation of bids.

Domestic salt is preferred. If foreign salt is to be supplied by the vendor, it must be clearly identified in the bid document, and will be taken into consideration when evaluating bids. All foreign salt shall meet the same requirements as that of domestic salt.

Bids will be accepted for delivery to individual entities only. Bids will not be accepted for a total tonnage to be supplied to the entire organization.

11.0 DEFAULT STATUS

Any Entity that has placed a vendor in default with the Entity will not be required to place an order with that vendor until the default status has been lifted.

12.0 ADDITIONAL PARTICIPATION

Other SWOP4G entities may wish to participate in this bid. Please indicate, in the area designated on pricing page, if this additional participation will be permitted.

13.0 SUBMISSION OF BIDS

All bids must be received via email in the City of Dayton OH Division of Procurement's email, bids@daytonohio.gov, no later than 3:30 P.M. local (Dayton OH) time, on July 14, 2022. Email subjects must be clearly marked, "**Rock Salt, Bid No. 22-021SWOP4G**".

14.0 CONTACT PERSON(S)

Please provide name, telephone number and email address of contact person for bid and for order(s) in the area designated on pricing page.

**15.0 AFLCMC/PZIO, Wright Patterson AFB, Ohio (Entity No. 82)

Wright-Patterson AFB (WPAFB) is not subject to any SWOP4G bylaws, specifications, rules, regulations or state law associated with the procurement salt. Wright-Patterson AFB (WPAFB) is submitting its proposed salt needs for informational purposes only and is not obligated to purchase any salt. Should WPAFB determine that it intends to purchase salt, it may do so with no obligation to use the bid pricing submitted to the SWOP4G. Any purchase made by WPAFB is governed exclusive by Federal laws and regulations to include, but not limited to, the Federal Acquisition Regulation and its supplements.

WPAFB's purchase of salt is subject to the provisions of the Anti-Deficiency Act, 31 U.S.C. 1341. WPAFB's inclusion of its salt needs shall not be interpreted to require WPAFB to commit, obligate, appropriate or spend funds or support in violation of the Anti-Deficiency Act and other applicable laws respecting federal funding. WPAFB's participation with the SWOP4G is strictly subject to budget limitations and availability of funds.

Invoicing for WPAFB purchases shall be accomplished through the Wide Area Work Flow system as prescribed in DFARS 252.232-7006 WIDE AREA WORKFLOW PAYMENT INSTRUCTIONS (MAY 2013).

All WPAFB deliveries shall be made by regular dump trucks.

16.0 ADDITIONAL INFORMATION

Additional information concerning this bid package may be obtained by contacting Donita Jo Garner, CPPB, City of Dayton OH, 937-333-4035, or by e-mail at bids@daytonohio.gov **and** donita.garner@daytonohio.gov.

Bidder may have to register to do business with each governmental agency as may be required.

TECHNICAL SPECIFICATIONS
SECTION A: SODIUM CHLORIDE (ROCK SALT)

All trucks and stockpiles other than mine location, shall be adequately covered to assure that the sodium chloride will be delivered in a free flowing, usable condition.

Bidders shall list below the location of all mines from which rock salt will be taken to fulfill this contract:

American Rock Salt Co., LLC Hampton Corners - 5520 Rt. 63, Mt. Morris NY 14510

Bidder shall also list below the working capacity of each stockpile to be used:

Columbus, OH - 120,000 tons

The City of Dayton OH and participating entities reserve the right to spot check truck and/or trailer loads at point of delivery, for weight confirmation to that shown on weight slip or invoice (including tare weight if deemed advisable). Upon direction by authorized personnel, truck shall proceed to the nearest independent scale for such weight determination.

Salt containing free water, foreign matter, or lumps will be rejected at point of delivery. Salt must be "Free-Flowing," be in such graduation to be blown, and shall meet Ohio State Highway Department Specifications, Section 712.03. Sufficient non-caking additive shall be incorporated in the delivered material in order to prevent caking under normal outdoor storage conditions.

Where there is evidence of moisture in excess of 2.00%, a composite sample of salt shall be taken from the truck and tested for moisture content.

Sodium Chloride shall be of fresh stock. Reclaimed salt will not be accepted. Grade shall be "Course Crystal" as required. Screening shall conform to the following size requirements:

<u>U.S. Screen Size</u>		<u>"CC" Scale</u>
3/8"	% Passing	100
#4	% Passing	70 Max
#8	% Passing	20 Max.
#12	% Passing	5 Max.

Tests of rock salt delivered under the contract may be made from time to time and any which does not conform to the specifications will be returned to the contractor at his expense. If the vendor cannot supply salt meeting these specifications in a reasonable period of time, the Entity will purchase the salt elsewhere on the open market and charge the vendor in non-compliance for the difference in price.

Salt shall be delivered as needed in motor transport loads. All salt deliveries shall be made as agreed upon by each Entity with the successful vendor. Salt shall not be unloaded on the ground or outside of a salt shed without specific permission. Twenty-four (24) hour notice of delivery must be made to dispatcher or contact person at telephone number listed on attached listing.

All deliveries of sodium chloride shall include:

- 1) Adequate equipment to stock salt, such as conveyor, blower, piler, slinger, etc., as needed for the particular installations utilized at the delivery destination.
- 2) If the type of unloader or the maximum height to be unloaded is unknown it will be the responsibility of the vendor to contact those participating for the information.

A deduction equal to that assessed when unloading equipment is used will be deducted from invoice when said equipment is requested by the Entity, but not used in the placement of sodium chloride.

Vendors will be responsible for any damage caused to equipment due to foreign materials in the salt. Vendors will also be responsible for any damage to salt storage building resulting from the improper piling of salt, and or caked salt (including equipment and labor costs).

BID NO. 22-021SWOP4G FORM
VENDOR INFORMATION

Company Name: American Rock Salt Co., LLC

Address: PO Box 190

City State & Zip Code: Mt. Morris, NY 14510

Telephone No. 888-762-7258 Fax No. 585-243-7676

Contact Person for Bid: Name: Jamie A. McClain Phone No.: 888-762-7258

Email Address: customerservice@americanrocksalt.com

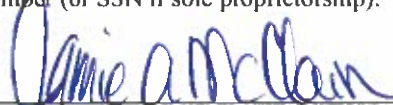
Contact Person for Orders: Name: Customer Service Phone No.: 888-762-7258

Email Address: customerservice@americanrocksalt.com

How long the company has been in the business of supplying rock salt to public entities 25 years

Details _____

Federal Identification Number (or SSN if sole proprietorship): 16-1516458

SIGNATURE: 

PRINTED NAME AND TITLE: Jamie A. McClain, Marketing Manager

By signing this page, you state that you are an authorized representative, and have reviewed and are presenting this proposal on behalf of your business Entity. Please continue completing this exhibit on the next page.

Additional Participation:

Other SWOP4G entities may wish to participate in this bid. Please indicate if this participation will be permitted.

Yes _____ No X If "yes", SWOP4G must review and give approval to additional governmental agencies.

How would rock salt pricing be determined for governmental agencies not listed in this bid? N/A

Piling Charge per Ton (all locations) for 2022-2023 \$ No Bid

Piling Charge per Ton (all locations) for 2023-2024 \$ No Bid

Performance Bond: Cost per \$1,000 \$ 15.00 / per \$1,000

Terms: Net 30 days

Date: July 13, 2022



**CITY OF DAYTON
ROCK SALT
Bid No. 22-021SWOP4G**

Name of Bidding Company: American Rock Salt Co., LLC

Please provide the company name, address, contact person, telephone number and email address of three (3) references previously serviced by your Company that will be able to speak to your material quality and customer service standards for the materials described in Bid 22-021SWOP4G.

Company Name: Ohio Department of Transportation
Address: 1980 West Broad St. - Columbus OH 43223
Contact Person: Jim Schurch
Telephone Number: 614-644-7870 Fax Number: _____
Email Address: jim.schurch@dot.ohio.gov

Company Name: Pennsylvania Department of General Services
Address: 555 Walnut St. 6th Floor - Harrisburg PA 17101
Contact Person: John Jones
Telephone Number: 717-346-3848 Fax Number: _____
Email Address: jotjones@pa.gov

Company Name: NYS OGS - Office of General Services
Address: Corning Tower, Empire State Plaza, Albany NY 12242
Contact Person: Brandy Alden
Telephone Number: 518-408-1140 Fax Number: _____
Email Address: brandy.alden@ogs.ny.gov

Business Income Tax Questionnaire

The following information is required to determine your City of Dayton, Ohio income tax liability, if any, and to set up your account if required.



Type of Tax Filing: (check all that apply)

- 1. Employee Withholding FEIN # _____
- 2. Corporate Earnings FEIN # _____
- 3. Individual Ownership Earnings SSN # _____
- 4. Partnership Earnings FEIN # 16-1516458

Company Name American Rock Salt Co., LLC Phone # 888-762-7258

Mailing Address PO Box 190 City Mt. Morris St. NY Zip 14510

Local Business Address 5520 Rte 63 City Mt. Morris St. NY Zip 14510

Check the jurisdictions that we administer that you operate in:

- Dayton City Limits Dayton Wright Brothers Airport Dayton International Airport NONE

Date Business Started in Our Taxing Jurisdiction 2002

Your Accounting Period? Calendar Year _____ or Fiscal Year ending on September 30th

Withholding Information *Quarterly Withholding cannot exceed \$600.00

■ Do you have employees? Yes or No Date First Employee Started Working in Our Jurisdiction _____

■ Do you submit withholdings QUARTERLY* or MONTHLY? _____

■ Is this a courtesy withholding for your employees who are residents of the above cities only? Yes or No

Do you rent or sublease property or space in the Dayton jurisdiction to another business or individual? Yes No

If so list Names, Addresses, and Tax ID below. If Yes, do they have employees working at that location? Yes No

Do you use Subcontractors? Yes No If so list Names, Addresses, and FEIN or Social Security Numbers below.

If you have filed returns with our office before, show Name and Tax ID #s used, and for what tax years you filed.
Sales tax & partnership tax return

Full name of Owner of Company _____

If this is a change of ownership, please provide the date of change, the name, address, and phone number of former owner
None

If you are not liable to pay taxes in our jurisdiction, please explain why

Signature Jamie McClain Jamie A. McClain Title Marketing Manager Date July 13, 2022

Thank you for your cooperation in this request. For more tax information is available at www.daytonohio.gov

Please return by MAIL or by FAX to: City of Dayton, Division of Revenue & Taxation, 101 West 3rd Street, P.O. Box 2806, Dayton, Ohio 45401
(937) 333-3500 ~ Fax (937) 333-4280

CS-25c

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
1.	Batavia Township	Steven Tyminski	513/349-5693		2401 Old State Route 32 Batavia OH 45103	1535 Clough Pike Batavia OH 45103	700
2.	Bath Township	Brad Moore	937/878-9481	937/878-9081	1018 Yellow Springs-Fairfield Rd. Fairborn OH 45324	1006 Yellow Springs-Fairfield Rd. Fairborn OH 45324	300
3.	Beavercreek Township	Tim Parks	937/603-1737	937/427-6576	1981 Dayton-Xenia Rd. Beavercreek OH 45434	851 Orchard Lane Beavercreek OH 45434	1,200
4.	Beavercreek, City of	Paige Bagford	937/427-5540		2260 Dayton-Xenia Rd. Beavercreek OH 45434	789 Orchard Lane Beavercreek OH 45434	6,000
5.	Bellbrook, City of	Ryan Pasley	937/848-8415	937/848-5197	29 N. West St. Bellbrook OH 45305	29 N. West St. Bellbrook OH 45305	500
6.	Bexley, City of	Brandon Hook	614/559-4227	614/559-4201	2777 Delmar Dr. Bexley OH 43209	2242 E. Main St. Bexley OH 43209	100
7.	Blendon Township	John Giamarco	614/738-2673 614/882/2673		6360 S. Hempstead Rd. Westerville OH 43081	6360 S. Hempstead Rd. Westerville OH 43081	400
8.	Blue Ash, City of	Josh DeHart	513/678-8836	513/79-3890	6131 Interstate Cir Blue Ash OH 45242	6131 Interstate Cir Blue Ash OH 45242	3,000
9.	Brookville, City of	Chris Homan	937/405-7350		700 Arlington Rd. Brookville OH 45309	301 Sycamore St. P O Box 10 Brookville OH 45309	300
10.	Butler Township	Jeff Barentt	937/510-5648	937/898-5308	3710 W. National Rd. Dayton OH 45414	3710 W. National Rd. Dayton OH 45414	500
11.	Caesarscreek Township	Chuck Parks	937/313-6743		2034 E. Springvalley Paintersville Rd. Xenia OH 45385	2034 E. Springvalley Paintersville Rd. Xenia OH 45385	300
12.	Cardington, Village of	Debra K Fry	419/864-7607	419/864-0536	120 E. Williams St. Cardington OH 43315	P.O. Box 10 Cardington OH 43315	75
13.	Cedarville, Village of	Diane Porter	937/371-6151		301 Palmer Dr. Cedarville Ohio 45314	Village of Cedarville P.O. Box 51 Cedarville OH 45314	175
14.	Central Ohio Transit Authority	Bruce Neel	614/275-5809	614/275-5892	1325 Essex Ave. Columbus OH 43201	33 N. High St. Columbus OH 43215 accounts payable@cota.com	600

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
15.	Clayton, City of	Randy Sanders	937/474-2795		200 Woolery Lane Dayton OH 45415	6996 Taywood Rd. Englewood OH 45322	800
16.	Clearcreek Township	Ryan Jones	937/902-8271	937/748-3252	7593 Bunnell Hill Rd. Springboro OH 45066	7593 Bunnell Hill Rd. Springboro OH 45066	2,200
17.	Clermont County Engineer's Office	Todd Slone	513/732-8090	513/732-8055	1. Batavia Barn 4009 Filager Rd. Batavia OH 45103 2. Buchanan House Barn 2460 State Rt. 743 Moscow OH 45153 3. Miami Twp. Salt Barn 5900 McPicken Dr. Milford OH 45150	2381 Clermont Center Drive Batavia OH 45103	5,500
18.	Clinton Township	Dave Medley	614/905-1360		3820 Cleveland Ave. Columbus OH 43224	3820 Cleveland Rd. Columbus OH 43224	250
19.	Concord Township	Nathan Wilgus	740/816-1164	740/881-5428	Road Department 7860 Dublin Rd. Delaware OH 43015	Administration 6385 Home Rd. Delaware OH 43015	750
20.	Dayton Public Schools	Richard Rayford	937/542-3799		2003 N. James McGee Blvd. Dayton OH 45417	136 S. Ludlow St. Dayton OH 45402	300
21.	Dayton, City of	Brian Dahm	937/333-4809	937/333-4816	911 E. Monument Ave. Dayton OH 45402	911 E. Monument Ave. Dayton OH 45402	9,000
22.	Dublin, City of	John Babyak	614/207-2593	614/761-6512	6351 Shier Rings Rd. Dublin OH 43016	6555 Shier Rings Rd. Dublin OH 43016	2,000
23.	Englewood, City of	Tim Studebaker	937/836-5106, x401	937/836-0142	1111 Union Blvd. Englewood OH 45315	333 W. National Rd. Englewood OH 45322	1,200
24.	Evendale, Village of	Paula Schababerle	513/403-9786	513/956-2690	2792 Glendale Milford Rd. Cincinnati OH 45241 NEED STRAIGHT TRUCK	10500 Reading Rd Cincinnati OH 45211	300
25.	Fairborn, City of	Buck Smith	937/797-7020	937/879-7395	51 Erie Ave. Fairborn OH 45324	44 West Hebble Ave. Fairborn OH 45324	1600
26.	Farmersville, Village of	Derek Shell	937/248-8395		44 Maple St. Farmersville OH 45325	dshell@farmersville.us	150

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
27.	Gahanna, City of	Joe Peterson Streets and Utilities Superintendent	614/266-3819	614/342-4100	152 Oklahoma Ave. Gahanna OH 43230	200 S. Hamilton Rd. Gahanna OH 43230	2,800
28.	Genoa Township	Bob Mathews Chrissy Preston	614/568-2080	614/568-2092	7049 Big Walnut Rd. Galena OH 43021	7049 Big Walnut Rd. Galena OH 43021	400
29.	Germentown, City of	Jonathan Moore	937/313-1843	937/855-3215	148 South Water St. Germentown OH 45327	1 North Plum St. Germentown OH 45327	400
30.	German Township	Jeremy Holbrook	937/855-7881	937/855-4897	12102 State Route 725 Germentown OH 45327	12102 State Route 725 Germentown OH 45327	250
31.	Gilead Township (Morrow County)	Richard Lyle	419/564-5438	419/947-1092	151 South St. Mt. Gilead OH 43338	151 South St. Mt. Gilead OH 43338	200
32.	Glendale, Village of	Tom Alderfer	513/678-0207		528 E. Sharon Rd. Glendale OH 45246	30 Village Square Glendale OH 45246	200
33.	Goshen Township	Chad A Meadows Service Director	513/722-3400	513/722-3100	6759 Wood St. Goshen OH 45122	6757 Goshen Rd. Goshen OH 45122	600
34.	Grandview Heights, City of	Marcus Benson	614/488-4728	614/481-6222	1525 Goodale Blvd. 1260 McKinley Ave Columbus OH 43222	1260 McKinley Ave Columbus OH 43222	500
35.	Greene County Engineer	Eric Miller Superintendent	937/562-7514 937/286-8833		615 Dayton-Xenia Rd. Xenia OH 45385	615 Dayton-Xenia Rd. Xenia OH 45385	7,500
36.	Hamilton, City of Street Department	Craig Koger	513/382-4853		2210 S. Erie Blvd. Hamilton OH 45011	2210 S. Erie Blvd. Hamilton OH 45011	3,000 +/- 1000
37.	Harlem Township	Bart Walker	740/272-3983		3784 Rich St. Galena OH 43021	3883 S. State Route 605 Galena OH 43021	300
38.	Harrison Township	Jeff Mutter	937/274-6871	937/274-9147	2409 Rector Ave. Dayton OH 45414	2409 Rector Ave. Dayton OH 45414	1,000
39.	Hilliard, City of	Dave Dale	614/334-2355		3770 Municipal Way Hilliard OH 43026	3800 Municipal Way Hilliard OH 43026	1,500
40.	Huber Heights, City of	Michael Gray Linda Garrett	937/233-1562	937/237-8216	7020 Brandt Pike Huber Heights OH 45424	7020 Brandt Pike Huber Heights OH 45424	3,000

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
41.	Indian Hill, The Village of	David Yeager	513/623-2722	513/831-3897	7100 Glendale Milford Rd. Milford OH 45150	6525 Drake Rd. Cincinnati OH 45243	2,500
42.	Jackson Township	Doug Pohl	937/824-0139	937/696-4402	316 West Walnut St. Farmersville OH 45325	49 East Walnut St. Farmersville OH 45325	150
43.	Jamestown, Village of	Gordy Sargent	937/776-2303	937/675-3142	10 Verity St. Jamestown OH 45335	84 Seaman Dr. Jamestown OH 45335	80
44.	Jefferson Township (Montgomery County)	Steven A Woolf	937/416-6001	937/262-3566	Jefferson Township Road Garage 1495 S. Union Rd. Dayton OH 45417	580 Calumet Dr Dayton OH 45417	500
45.	Kettering, City of	Greg Moore	937/296-2472	937/296-3245	1015 E. Dorothy Ln. Kettering OH 45419	2800 Acorn Dr. Kettering OH 45419	5,500
46.	Mad River Local Schools	Ryan Fullenkamp	937/260-0464	937/424-2985	1841 Harshman Rd. Dayton OH 45424	1841 Harshman Rd. Dayton OH 45424	110
47.	Mason, City of	Ryan Tyree Patti Workman	513/229-8580	513/229-8581	3487 Mason-Morrow-Milgrove Rd. Mason OH 45040	6000 Mason-Montgomery Rd. Mason OH 45040	5,500
48.	Miami County Engineers Office	Laura Penny	937/440-5656	937/440-5659	2100 North County Road 25A Troy OH 45373	2100 North County Road 25A Troy OH 45373	5,000
49.	Miami Township (Clermont County)	John Musselman	513/659-4664	513/248-5864	5900 McPicken Dr. Milford OH 45150 <i>Tandem axle only, no semi's</i>	6007 Meijer Dr. Milford OH 45150	3,500
50.	Miami Township, (Montgomery County)	Wesley Wade Junior Cope John Schweickart	937/608-7366 937/479-3060 937/608-6236	937/859-3537	10891 Wood Rd. Miamisburg OH 45342	10891 Wood Rd. Miamisburg OH 45342	3,000
51.	Miamisburg, City of	Justin Geer	937/603-4620	937/847-6634	600 N. Main St. Miamisburg OH 45342	600 N. Main St. Miamisburg OH 45342	3,500
52.	Middletown, City of	Charlie Anderson	513/425-7953	513/425-1877	400 N. Main St. Middletown OH 45042	400 N. Main St. Middletown OH 45042	4,500
53.	Milford, City of	Ed Hackmeister	513/473-9317	513/248-5096	50 Bay Rd. Milford OH 45150	745 Center St. Suite 200 Milford OH 45150	700

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
54.	Monroe, City of	Jason Holbrook	513/630-7966	513/422-7146	1000 Holman Ave. Monroe OH 45050	P. O. Box 330 Monroe OH 45050	2,500
55.	Montgomery County Engineer's Office	Linda Ashton	937/837-2528	937/854-3413	5625 Little Richmond Rd Dayton OH 45426	451 W. Third St. Dayton OH 45422-1260	10,000
56.	Montgomery County Parks	Hank Stanley	937/776-8014		455 Infirmary Rd. Dayton OH 45417	455 Infirmary Rd. Dayton OH 45417	150
57.	Moraine, City of Street Department	Bryan Campbell	937/535-1041	937/535-1041	4720 Vance Rd. Moraine OH 45439	4200 Dryden Rd. Moraine OH 45439	800
58.	Mount Gilead, Village of	Brandon McCunn	419/634-6321	419/946-8111	273 South St. Mount Gilead OH 43338	72 West High St. Mount Gilead OH 43338	150
59.	New Carlisle, City of	Dave Coleman	937/270-8374	937/845-2338	803 W. Jefferson St. New Carlisle OH 45344	331 S. Church St New Carlisle OH 45344	300
60.	New Jasper Township	Phil Erwin	937/286-8443		750 S. New Jasper Station Rd. Xenia OH 45385	750 S. New Jasper Station Rd. Xenia OH 45385	400
61.	Oakwood, City of	David Shuey	937/298-0777		210 Shafor Blvd. Oakwood OH 45419	30 Park Ave. Oakwood OH 45419	900
62.	Obetz, City of	Kyle Inghland	614/579-0416		4100 Orchard Lane Obetz OH 43207	4175 Alum Creek Dr. Obetz OH 43207	600
63.	Perry Township Franklin County	Ian Warren	614/620-1983		7125 Sawmill Rd. Dublin OH 43016	7125 Sawmill Rd. Dublin OH 43016	400
64.	Pierce Township	John Koehler	513/947-2044	513/752-8418	950 Locust Corner Rd. Cincinnati OH 45245	950 Locust Corner Rd. Cincinnati OH 45245	1,000
65.	Piqua, City of	Brian Brookhart	937/606-0587	937/778-2092	859 S. Main St. Piqua OH 45356	201 W. Water St. Piqua OH 45356	2,500
66.	Powell, City of	Silas Bowers	614/885-5380		260 Adventure Park Dr. Powell OH 43065	47 Hall St. Powell OH 43065	1,500

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
67.	Riverside, City of	Kevin Miller	937/604-4291		1791 Harshman Rd. Riverside OH 45424	5200 Springfield St. Riverside OH 45431	1,500
68.	Sharonville, City of	Mike Carlson Assistant Public Works Director	513/678-1556	513/563-0617	10900 Reading Rd. Sharonville OH 45241	10900 Reading Rd. Sharonville, OH 45241	1,500
69.	Sidney, City of	Brian Green	937/498-8159	937/498-8150	415 S Vandemark Rd Sidney OH 45365	201 W Poplar St Sidney OH 45365	1,200
70.	St. Bernard, Village of	Thomas Paul	513/482-7494	513/641-1840	5230 Vine St. St. Bernard OH 45217	110 Washington Ave. St. Bernard OH 45217	530
71.	Stonelick Township	Scott Colyer	513/415-5430	513/732-6040	5750 Stonelick Williams Corner Rd. Batavia OH 45103	P O Box 37 Owensville OH 45160	300
72.	Sugarcreek Township	Dale Owens	937/848-8426		2090 Ferry Rd. Sugarcreek Township OH 45305	2090 Ferry Rd. Sugarcreek Township OH 45305	1,000
73.	Tate Township (Clermont County OH)	Ed Stanley	513/734-2380	513/734-0286	2655 Spring St. Bethel OH 45106	2821 Dean Rd. Bethel OH 45106	250
74.	Trenton, City of	Brad Baker	513/678-7110	513/428-0178	217 South Miami St. Trenton OH 45067	11 East State St. Trenton OH 45067	500
75.	Trotwood, City of	Johnny McCluskey Hope Figgers	937/837-1702	937/837-1502	2400 Olive Rd. Trotwood OH 45426	3035 Olive Rd. Trotwood OH 45426	2,000
76.	Troy, City of	Justin Olivieri	937/573-9545		1400 Experiment Farm Rd. Troy OH 45373	100 S. Market St. Troy OH 45373	300
77.	Union Township Trustees	Matt Taylor	513/276-2070	513/753-2690	4722 Summerside Rd. Cincinnati OH 45245	4350 Aicholtz Rd. Cincinnati OH 45245	2,200
78.	Union, City of	John Applegate	937/836-8624	937/836-1240	216 Shaw Rd. Union OH 45322	118 N. Main St. Union OH 45322	600
79.	Upper Arlington, City of	Valerie Piccininni	614/583-5286		4100 Roberts Rd. Columbus OH 43228	3600 Tremont Rd. Columbus OH 43221	750

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
80.	Vandalia, City of	Tammy Wendelin	937/415-2349	937/415-2394	97 Clubhouse Way Vandalia OH 45377	333 James Bohanan Dr. Vandalia OH 45377	2,000
81.	Washington Township (Montgomery County OH)	Tim Franck Public Works Director	937/433-0152		8190 S. McEwen Rd. Washington Township OH 45458	8200 McEwen Rd. Washington Township OH 45458	2,500
82.	Washington Township (Clermont County)	Alan Dodson Road Supervisor Robin A. Brewer Asst Administrator	513/316-3381 (Alan) 513/553-2072 (Robin)		2225 State Route 756 Moscow OH 45153	2238 State Route 756 Moscow OH 45153	200
83.	West Carrollton, City of	Todd Pemberton	937/847-6075	937/859-3366	250 N. Miami Ave. West Carrollton OH 45449	300 E. Central Ave. West Carrollton OH 45449	1000
84.	West Jefferson, Village of	Brian Farley	614/813-6674		81 North Heath St. West Jefferson OH 43162	28 E. Main St. West Jefferson OH 43162	400
85.	West Milton, Municipality of	Ben Herron	937/698-1500 ext. 116	937/698-3900	125 N. Jefferson St. West Milton OH 45383	701 S. Miami St. West Milton OH 45383	300
86.	Whitehall, City of	Jeff Hart	614/205-7258	614/338-3119	4605 Poth Rd. Whitehall OH 43213	360 S. Yearling Rd. Whitehall OH 43213	4,000
87.	Williamsburg Township	Brian Tatman	513/638-9900	513/724-0780	222 North Eighth St. Williamsburg OH 45176	P. O. Box 499 Williamsburg OH 45176	200
88.	Woodlawn OH, Village of	Victoria Banks	513/866-1251	513/771-0171	130 Marion Rd. Woodlawn OH 45215	11041 Woodlawn Blvd. Woodlawn OH 45215	300
89.	Worthington, City of	Steven Tennant	614/374-7309	614/785-1885	380 Highland Ave. Worthington OH 43085	380 Highland Ave. Worthington OH 43085	1,500
90.	Wright Patterson Air Force Base **See item 15.0 in General Specifications	Greg Wheelock	937/414-1394		Building 30029OHP (Area A) Building 20614OHP (Area B)	Invoicing instructions will be in the individual orders	2,100

Rock Salt Delivery and Invoicing Addresses for 2022-2023 and 2023-2024 Salt Season

No.	Entity	Contact Name	Contact Telephone	Contact Fax No.	Delivery Addresses	Invoicing Addresses	ESTIMATED Tons More or Less
91.	Xenia, City of	Ray Ferrell	937/376-7265	937/372-8151	966 Towler Rd. Xenia OH 45385	107 E. Main St. Xenia OH 45385	1,500
92.	Xenia Township	Jim Pile	937/477-4606	937/372-3343	125 Fairground Rd. Xenia OH 45385	8 Brush Row Rd. Xenia OH 45385	800
93.	Yellow Springs, Village of	Jonnie Burns Tanner Bussey	937/371-0356	937/605-9305	1140 State Route 343 Yellow Springs OH 45387	100 Dayton St. Yellow Springs OH 45387	300

22-021SWOP4G BID PRICING PAGES

Please provide a delivered price for the salt from origin to the INDIVIDUAL ENTITIES.

FREIGHT IS TO BE INCLUDED. Also list the stockpile and mine to be used for each location.

Bidders are to submit one (1) Electronic original copy signed by an officer authorized to bind the company, Excel spreadsheet and one (1) electronic flash drive of signed bid and Excel spreadsheet.

Bidding Company:		<u>2022 - 2023</u>	<u>2023 - 2024</u>	<u>Stockpile/Mine Location</u>
<u>Item No.</u>	<u>Organization</u>	<u>Price/Ton</u> <u>Rock Salt</u>	<u>Price/Ton</u> <u>Rock Salt</u>	
	<u>Estimated</u> <u>Total Tons</u> <u>more or</u> <u>less</u>			
1	Batavia Township	No Bid	No Bid	
2	Bath Township	\$83.16	\$90.73	Columbus OH/ Hampton Corners NY
3	Beavercreek Township	\$86.81	\$94.71	Columbus OH/ Hampton Corners NY
4	Beavercreek, City of	\$86.81	\$94.71	Columbus OH/ Hampton Corners NY
5	Bellbrook, City of	\$87.55	\$95.52	Columbus OH/ Hampton Corners NY
6	Bexley, City of	\$70.95	\$77.41	Columbus OH/ Hampton Corners NY
7	Blendon Township	\$71.56	\$78.07	Columbus OH/ Hampton Corners NY
8	Blue Ash, City of	No Bid	No Bid	
9	Brookville, City of	\$79.16	\$86.36	Columbus OH/ Hampton Corners NY
10	Butler Township	\$83.91	\$91.55	Columbus OH/ Hampton Corners NY
11	Caesarscreek Township	\$73.98	\$80.71	Columbus OH/ Hampton Corners NY
12	Cardington, Village of	\$82.06	\$89.53	Columbus OH/ Hampton Corners NY
13	Cedarville, Village of	\$81.94	\$89.40	Columbus OH/ Hampton Corners NY

Bidding Company:		<u>2022 - 2023 Price/Ton Rock Salt</u>	<u>2023 - 2024 Price/Ton Rock Salt</u>	<u>Stockpile/Mine Location</u>
<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>		
14	Central Ohio Transit Authority	600	\$71.76	Columbus OH/ Hampton Corners NY
15	Clayton, City of	800	\$83.52	Columbus OH/ Hampton Corners NY
16	Clearcreek Township	2,200	\$91.29	Columbus OH/ Hampton Corners NY
17	Clermont County Engineer's Office	5,500	No Bid	
18	Clinton Township	250	\$71.31	Columbus OH/ Hampton Corners NY
19	Concord Township	750	\$72.86	Columbus OH/ Hampton Corners NY
20	Dayton Public Schools	300	\$83.52	Columbus OH/ Hampton Corners NY
21	Dayton, City of	9,000	\$83.62	Columbus OH/ Hampton Corners NY
22	Dublin, City of	2,000	\$71.40	Columbus OH/ Hampton Corners NY
23	Englewood, City of	1,200	\$83.86	Columbus OH/ Hampton Corners NY
24	Evendale, Village of	300	No Bid	
25	Fairborn, City of	1,600	\$83.20	Columbus OH/ Hampton Corners NY
26	Farmersville, Village of	150	\$83.91	Columbus OH/ Hampton Corners NY
27	Gahanna, City of	2,800	\$71.84	Columbus OH/ Hampton Corners NY
28	Genoa Township	400	\$71.73	Columbus OH/ Hampton Corners NY
29	Germantown, City of	400	\$84.83	Columbus OH/ Hampton Corners NY
30	German Township	250	\$83.46	Columbus OH/ Hampton Corners NY
31	Gilead Township (Morrow County)	200	\$83.49	Columbus OH/ Hampton Corners NY

Bidding Company:					
<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>	<u>2022 - 2023 Price/Ton Rock Salt</u>	<u>2023 - 2024 Price/Ton Rock Salt</u>	<u>Stockpile/Mine Location</u>
32	Glendale, Village of	200	No Bid	No Bid	
33	Goshen Township	600	No Bid	No Bid	
34	Grandview Heights, City of	500	\$71.32	\$77.81	Columbus OH/ Hampton Corners NY
35	Greene County Engineer	7,500	\$83.20	\$90.77	Columbus OH/ Hampton Corners NY
36	Hamilton, City of	3000 +/- 1,000	No Bid	No Bid	
37	Harlem Township	300	\$72.39	\$78.98	Columbus OH/ Hampton Corners NY
38	Harrison Township	1,000	\$83.25	\$90.83	Columbus OH/ Hampton Corners NY
39	Hilliard, City of	1,500	\$83.90	\$91.53	Columbus OH/ Hampton Corners NY
40	Huber Heights, City of	3,000	\$83.98	\$91.62	Columbus OH/ Hampton Corners NY
41	Indian Hill, Village of	2,500	No Bid	No Bid	
42	Jackson Township	150	\$83.21	\$90.78	Columbus OH/ Hampton Corners NY
43	Jamestown, Village of	80	\$83.17	\$90.74	Columbus OH/ Hampton Corners NY
44	Jefferson Township	500	\$83.28	\$90.86	Columbus OH/ Hampton Corners NY
45	Kettering, City of	5,500	\$83.80	\$91.43	Columbus OH/ Hampton Corners NY
46	Mad River Local Schools	110	\$83.73	\$91.35	Columbus OH/ Hampton Corners NY
47	Mason, City of	5,500	\$91.22	\$99.52	Columbus OH/ Hampton Corners NY
48	Miami County Engineers Office	5,000	\$78.84	\$86.01	Columbus OH/ Hampton Corners NY
49	Miami Township (Clermont County)	3,500	No Bid	No Bid	

Bidding Company:		<u>Estimated Total Tons more or less</u>	<u>2022 - 2023 Price/Ton Rock Salt</u>	<u>2023 - 2024 Price/Ton Rock Salt</u>	<u>Stockpile/Mine Location</u>
<u>Item No.</u>	<u>Organization</u>				
50	Miami Township (Montgomery County)	300	\$83.61	\$91.22	Columbus OH/ Hampton Corners NY
51	Miamisburg, City of	3,500	\$83.99	\$91.63	Columbus OH/ Hampton Corners NY
52	Middletown, City of	4,500	No Bid	No Bid	
53	Milford, City of	700	No Bid	No Bid	
54	Monroe, City of	2,500	No Bid	No Bid	
55	Montgomery County Engineer's Office	10,000	\$83.22	\$90.79	Columbus OH/ Hampton Corners NY
56	Montgomery County Parks	150	\$83.60	\$91.21	Columbus OH/ Hampton Corners NY
57	Moraine, City of	800	\$83.05	\$90.61	Columbus OH/ Hampton Corners NY
58	Mount Gilead, Village	150	\$72.68	\$79.29	Columbus OH/ Hampton Corners NY
59	New Carlisle, City of	300	\$77.11	\$84.13	Columbus OH/ Hampton Corners NY
60	New Jasper Township	400	\$83.17	\$90.74	Columbus OH/ Hampton Corners NY
61	Oakwood, City of	900	\$83.98	\$91.62	Columbus OH/ Hampton Corners NY
62	Obetz, City of	600	\$71.46	\$77.96	Columbus OH/ Hampton Corners NY
63	Perry Township (Franklin County)	400	\$71.33	\$77.82	Columbus OH/ Hampton Corners NY
64	Pierce Township	1,000	No Bid	No Bid	
65	Piqua, City of	2,500	\$80.32	\$87.63	Columbus OH/ Hampton Corners NY
66	Powell, City of	1,500	\$71.14	\$77.61	Columbus OH/ Hampton Corners NY
67	Riverside, City of	1,500	\$83.17	\$90.74	Columbus OH/ Hampton Corners NY
68	Sharonville, City of	1,500	No Bid	No Bid	

Bidding Company:					<u>Stockpile/Mine Location</u>
<u>Item No.</u>	<u>Organization</u>	<u>Estimated Total Tons more or less</u>	<u>2022 - 2023 Price/Ton Rock Salt</u>	<u>2023 - 2024 Price/Ton Rock Salt</u>	
69	Sidney, City of	1,200	\$79.33	\$86.55	Columbus OH/ Hampton Corners NY
70	St. Bernard, Village of	530	No Bid	No Bid	
71	Stonelick Township	300	No Bid	No Bid	
72	Sugarcreek Township	1,000	\$77.52	\$84.57	Columbus OH/ Hampton Corners NY
73	Tate Township (Clermont County OH)	250	No Bid	No Bid	
74	Trenton, City of	500	No Bid	No Bid	
75	Trotwood, City of	2,000	\$83.69	\$91.31	Columbus OH/ Hampton Corners NY
76	Troy, City of	300	\$79.23	\$86.44	Columbus OH/ Hampton Corners NY
77	Union Township Trustees	2,200	\$83.16	\$90.73	Columbus OH/ Hampton Corners NY
78	Union, City of	600	\$75.60	\$82.48	Columbus OH/ Hampton Corners NY
79	Upper Arlington, City of	750	\$71.32	\$77.81	Columbus OH/ Hampton Corners NY
80	Vandalia, City of	2,000	\$83.82	\$91.45	Columbus OH/ Hampton Corners NY
81	Washington Township (Montgomery County OH)	2,500	\$83.91	\$91.55	Columbus OH/ Hampton Corners NY
83	Washington Township (Clermont County)	200	No Bid	No Bid	
82	West Carrollton, City of	1,000	\$83.75	\$91.37	Columbus OH/ Hampton Corners NY
84	West Jefferson, Village of	400	\$76.22	\$83.16	Columbus OH/ Hampton Corners NY
85	West Milton, Municipality of	300	\$79.23	\$86.44	Columbus OH/ Hampton Corners NY
86	Whitehall, City of	4,000	\$71.66	\$78.18	Columbus OH/ Hampton Corners NY
87	Williamsburg Township	200	No Bid	No Bid	

Bidding Company:		<u>2023 - 2024</u> <u>Price/Ton</u> <u>Rock Salt</u>	<u>2022 - 2023</u> <u>Price/Ton</u> <u>Rock Salt</u>	<u>Estimated</u> <u>Total Tons</u> <u>more or</u> <u>less</u>	<u>Stockpile/Mine Location</u>
<u>Item</u> <u>No.</u>	<u>Organization</u>				
88	Woodlawn OH, Village of	No Bid	No Bid	300	
89	Worthington, City of	\$77.81	\$71.32	1,500	Columbus OH/ Hampton Corners NY
90	Wright-Patterson AFB <i>**See item 15.0 in General Specifications</i>	\$95.59	\$87.62	2,100	Columbus OH/ Hampton Corners NY
91	Xenia, City of	\$93.80	\$85.98	1,500	Columbus OH/ Hampton Corners NY
92	Xenia Township	\$90.80	\$83.23	800	Columbus OH/ Hampton Corners NY
93	Village of Yellow Springs	\$91.79	\$84.13	300	Columbus OH/ Hampton Corners NY

AMERICAN ROCKSALT COMPANY LLC

Authorization to Execute Bids

One of the following representatives (the "Authorized Representative") of American Rock Salt Company LLC, a New York limited liability company (the "Company):

Jamie A. McClain
Mark Assini

Marketing Manager
Chief Administrative Officer

Is hereby authorized to execute and deliver, in the name and on behalf of the company, any contract or bid, including any amendment thereto, with respect to the sale of salt by the Company, in all such form and containing such terms and conditions as any Authorized Representative shall approve, such approval to be conclusively evidenced by the execution thereof by an Authorized Representative.

IN WITNESS WHEREOF, the company has caused this Authorization to be executed by its duly authorized manager, on September 10, 2021.

AMERICAN ROCK SALT COMPANY LLC

By: Joseph Bucci
Joseph Bucci
CO-CEO, VP Operations

State of New York)
County of Livingston) ss.:

On this 10th day of September, 2021, before me personally came JOSEPH BUCCI, to me known, who being by me duly sworn, did depose and say that he is CO-CEO, VP Operations of American Rock Salt Company LLC, the limited liability company described in and which executed this Authorization.

Michele E. Booher
Notary Public

Michele E. Booher
Notary Public, State of New York
No. 01B06126032
Qualified in Livingston County
Commission Expires April 25, 2025