

Cooperative Purchasing Program

Office of Procurement Services
Training Academy

The Ohio Cooperative Purchasing Act, §125.04

...affords counties, cities, villages, townships, school districts, public libraries, transit authorities, parks, airport authorities, ambulance and fire districts, metropolitan housing authorities, and other political subdivisions the opportunity to participate in the State's term contracts.

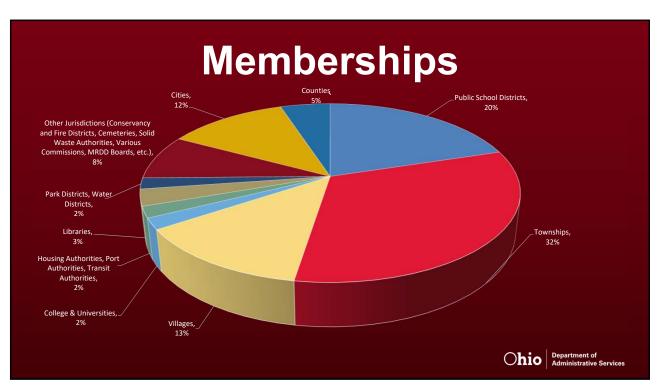
Participants in the program can.....

- ✓ benefit from 'economies of scale'
- ✓ expedite their procurement process
- ✓ achieve substantial savings





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House Bill 64

New language in this Bill authorizes DAS to enter into cooperative purchasing agreements with

- · one or more other states
- · groups of states
- the federal government
- · other purchasing consortia
- · institutions of higher education
- · or any political subdivision of this state

for the purchase of supplies and services as described in division (B) of §125.04.





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What Does the State Buy?



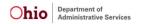
Purchasing Practices

Through Requisite and Preference Programs

- Ohio Penal Industries www.opi.ohio.gov
- Community Rehabilitation Program www.das.ohio.gov/crp
- Minority Business Enterprise <u>www.das.ohio.gov/eod</u>

From Existing DAS Contracts

• Required to look since some are mandatory



Purchasing Practices

Formal Competition

- Invitation to Bid (ITB) ... lowest responsive and responsible bidder
- Request For Proposal (RFP) ... best value
- Reverse Auction ... prices decrease as bidding continues

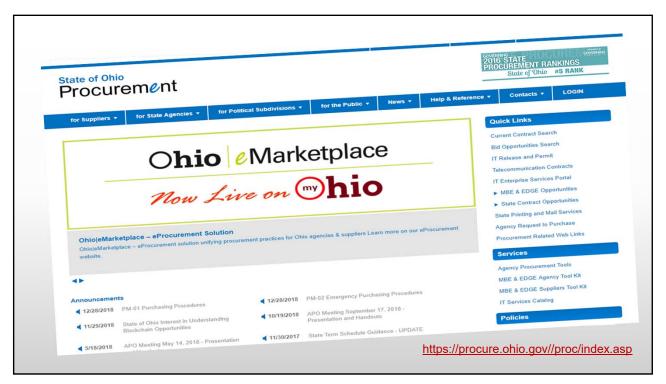
Informal Competitive Process

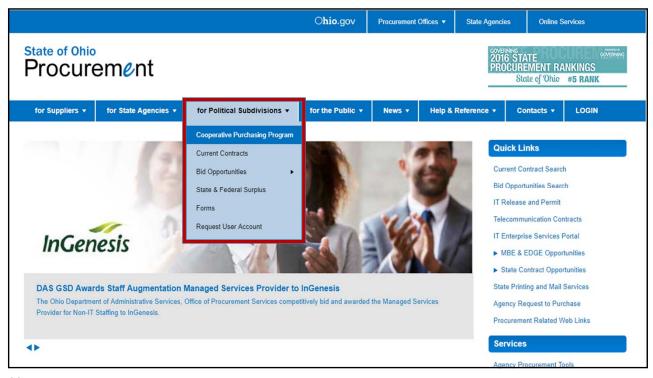
Negotiation

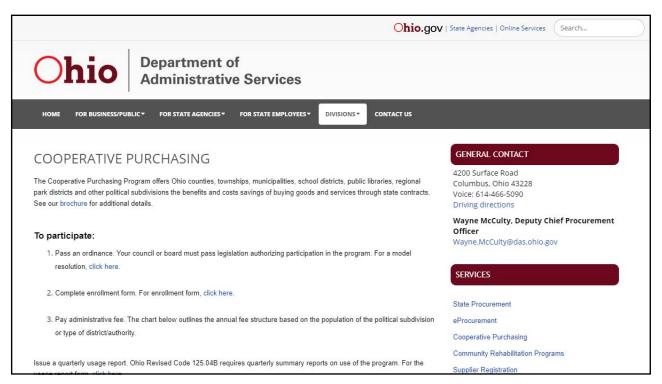
- State Term Schedule (STS)
- Master Maintenance Agreements (MMA)
- · Utilizes State of Ohio's Terms & Conditions

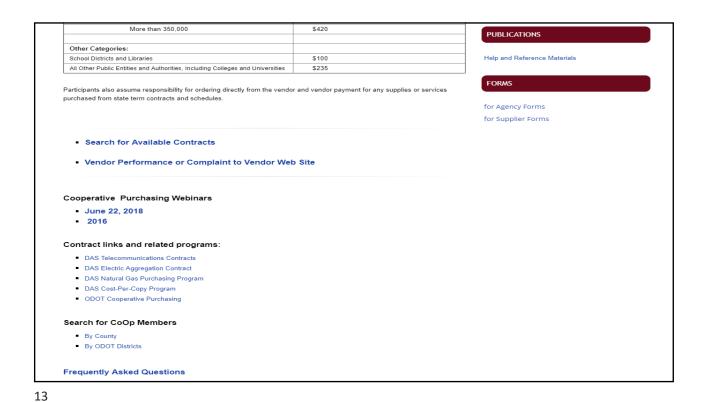


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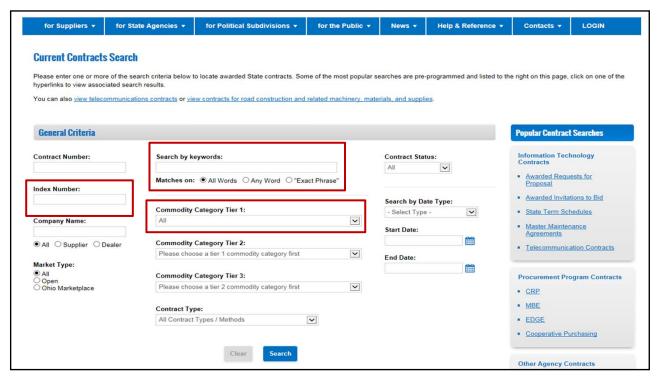


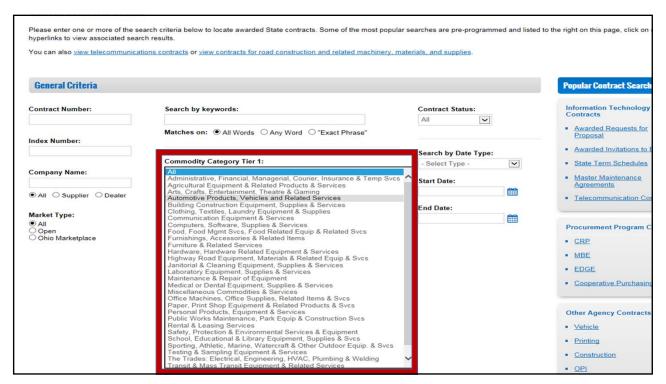




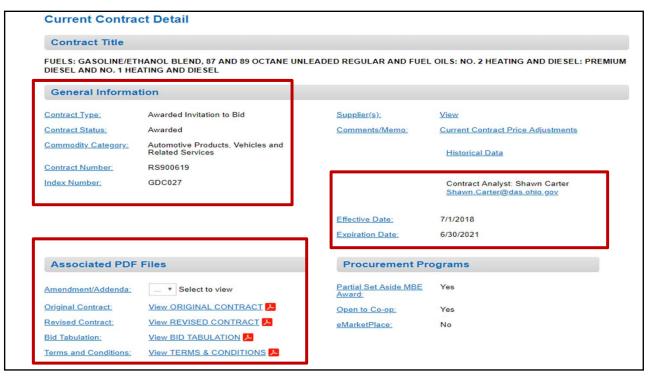


Ohio.gov Procurement Offices ▼ State of Ohio Procurement Procurement for State Agencies ▼ for Political Subdivisions ▼ Help & Reference ▼ for the Public 🔻 Contacts ▼ LOGIN News ▼ **Quick Links** Current Contract Search Bid Opportunities Search IT Release and Permit Telecommunication Contracts IT Enterprise Services Portal ▶ MBE & EDGE Opportunities ▶ State Contract Opportunities DAS/OIT awards IT Staff Augmentation Managed Service Provider (MSP) Contract to Knowledge Services State Printing and Mail Services The Ohio Department of Administrative Services, Office of Information Technology (OIT) issued a Managed Services Provider for IT Staff Agency Request to Purchase Augmentation Services RFP on May 1, 2015. After completing the evaluation process, Knowledge Services was awarded the Managed Services Provider (MSP) contract. Procurement Related Web Links Services Agency Procurement Tools Announcements MBE & EDGE Agency Tool Kit ■ 1/29/2016 Modernization of Ohio Business Gateway RFP CANCELED ■ 11/16/2015 DAS/OIT awards IT Staff Augmentation Managed Service Provider (MSP) Contract to MBE & EDGE Suppliers Tool Kit Knowledge Services IT Services Catalog ■ 10/16/2015 Redesigned State Procurement Website Launched ◀ 10/16/2015 Hot Tips - Current Contracts and Bid Opportunity Search Tips - Vol 1.0 Policies





Selection Criteria Company Type: All; Market Type: All; Keyword Type: All W Related Services;	ords; Cont	ract Type	: ALL; Con	ract Status:	ALL; Tier 1	: Automotive Pr	roducts, Vehicles a	ind	Export to Excel		Print
Title ▼	Type ▼	Market Type ▼	Contract Status ▼	Agency ▼	Index# ▼	Contract # ▼	Supplier ▼	Award Date 🕶	Effective Date ▼	Expiration Date •	Со-ор 🔻
FUELS: GASOLINE/ETHANOL BLEND, 87 AND 89 OCTANE UNLEADED REGULAR AND FUEL OILS: NO. 2 HEATING AND DIESEL: PREMIUM DIESEL AND NO. 1 HEATING AND DIESEL	ITB	PMBE	Awarded	GSD	GDC027	RS900619	Multiple	6/22/2018	7/1/2018	6/30/2021	Yes
22' Box Truck Body and Crane Transfer Onto Customer Supplied Chassis	ITB	Open	Awarded	GSD	DAS012	OT905318	Buckeye Body & Equipment	6/12/2018	6/12/2018	5/31/2019	No
Ambulance and Related Equipment	STS	Open	Awarded	GSD	STS233	800330	Horton Emergency Vehicles	11/22/2013	1/1/2014	12/31/2019	Yes
Ambulance and Related Equipment	STS	Open	Awarded	GSD	STS233	800584	Life Line Emergency Vehicles, Inc.	10/26/2017	12/1/2017	11/30/2019	Yes
Ambulance and Related Items	STS	Open	Awarded	GSD	STS233	800272	Road Rescue Emergency Vehicles	2/21/2013	3/1/2013	2/29/2020	Yes
Ambulance and Related Items	STS	Open	Awarded	GSD	STS233	800468	McCoy Miller	11/16/2015	11/17/2015	2/29/2020	Yes
Ambulances	STS	Open	Awarded	GSD	STS233	800389	Medix Specialty Vehicles, Inc.	11/24/2014	11/29/2014	10/31/2019	Yes
Ambulances and Related Equipment	STS	Open	Awarded	GSD	STS233	800263	Braun Industries, Inc.	10/29/2012	11/1/2012	10/31/2019	Yes
AUCTIONEER SERVICES FOR SURPLUS VEHICLES AND MISCELLANEOUS SURPLUS	ITB	Open	Awarded	GSD	DAS007	OT903418	Cassel & Associates	12/19/2017	1/1/2018	12/31/2020	No
Fire Truck and Related Equipment	STS	Open	Awarded	GSD	STS618	800369	Rosenbauer America	9/1/2014	9/1/2014	8/31/2019	Yes
ELEET-RELATED MAINTENANCE EQUIPMENT, SUPPLIES, SERVICES, INVENTORY MANAGEMENT SOLUTIONS	ITB	Open	Awarded	GSD	GPC003	RS901319	Multiple	7/21/2020	2/27/2019	7/21/2020	No
Fuel & Fuel Tank & Dispensing Equipment: Inspection, Repair, Installation And Replacement & BUSTR Reporting	ITB	Open	Awarded	GSD	GDC119	RS902813	Multiple	4/26/2013	5/1/2013	3/31/2019	Yes



Contracts Available

- GDC093 Trucks, Utility Vehicles, Cargo Vans
- GDC104 Automobiles/Passenger Vans
- GDC050 Law Enforcement Vehicles



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Other Available Contracts

- Third Party Administrator for Electric -GD072
- Equipment Maintenance Management
 Program GPC004
- Disposable Latex Gloves STS652
- Walk-in Building Supplies (Lowes) –
 GPC012
- Propane GDC064

- Tires, Tubes and Services GPC027
- Ice Removal Salt GDC040
- Uniforms and General Purpose Clothing GDC020
- Cost-per-Copy Program MAC009
- Computer Hardware & Software various STS and MACs



Contacts

Telecommunications and Wireless Contracts (AT&T, Sprint, etc.)

· Alicia Shipley, (614) 728-2284

Community Rehabilitation Program

• Tonya Prickett, (614) 466-0530

State and Federal Surplus Property

• Tom Lowery, (614) 728-3202

State Printing

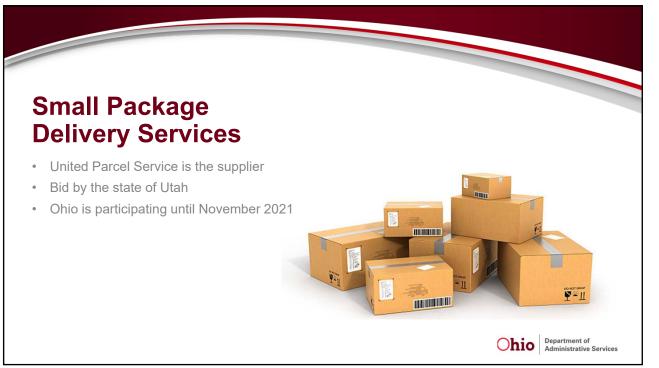
• Van Hylton, (614) 752-0466



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Multi-state/purchasing Consortium Agreements





Contact Us Anytime!

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